

March 27, 2025

Sundaram Finance Limited: Provisional [ICRA]AAA(SO) assigned to PTCs backed by a pool of commercial vehicle, construction equipment and machinery loan receivables issued by Shri Trust BM 2025

Summary of rating action

| Trust name | Instrument* | Current rated amount (Rs. crore) | Rating action | | | |
|--|--------------|-------------------------------------|-------------------------------------|--|--|--|
| Shri Trust BM 2025 | PTC Series A | 281.20 | Provisional [ICRA]AAA(SO); assigned | | | |
| *Instrument details are provided in Annexure I | | | | | | |
| | | | | | | |

Rating in the absence of pending actions/documents No rating would have been assigned as it would not be meaningful

Rationale

The pass-through certificates (PTCs) are backed by a pool of commercial vehicle, construction equipment and machinery loan receivables originated by Sundaram Finance Limited {SFL/Originator; rated [ICRA]AAA (Stable)} with an aggregate principal outstanding of Rs. 281.20 crore (pool receivables of Rs. 330.02 crore). SFL would also be the servicer for the rated transaction.

The provisional rating is based on the strength of the cash flows from the selected pool of contracts, the credit enhancement available in the structure as well as the integrity of the legal structure. The rating is subject to the fulfilment of all the conditions under the structure and ICRA's review of the documentation pertaining to the transaction.

Transaction structure

As per the transaction structure, the monthly cash flow schedule comprises the promised interest payout. The principal is expected to be paid on a monthly basis but is promised on the final maturity date. The expected monthly principal payouts to the investors have been staggered. The principal portion of the billing pertaining to a particular month (month M) will be paid in the corresponding payout to the investors in a staggered ratio of 80:20 in months M+1 and M+2, respectively. Any surplus excess interest spread (EIS), after meeting the promised and expected payouts, will flow back to the Originator on a monthly basis. Any prepayment in the pool would be used for the prepayment of PTC Series A principal.

The credit enhancement available in the structure is in the form of (i) a cash collateral (CC) of 8.00% of the initial pool principal, amounting to Rs. 22.50 crore, provided by the Originator, and (ii) the EIS of 4.35% of the initial pool principal for PTC Series A.

Key rating drivers and their description

Credit strengths

Track record of SFL – SFL, which would also be servicing the loans in the transaction, has an established track record in the vehicle finance business with an operational history of almost seven decades. Moreover, it has adequate underwriting policies and collection procedures.

Granular pool supported by presence of credit enhancement – The pool is granular, consisting of 814 contracts, with the top 10 borrowers forming less than 12% of the pool principal, thereby reducing the exposure to any single borrower. Further, the credit enhancement available in the form of the CC and EIS would absorb some of the losses in the pool and provide support in meeting the PTC payouts.



No overdue contracts in the pool – The pool has been filtered in such a manner that there were no overdue contracts as on the cut-off date. Further, none of the contracts in the pool have ever been delinquent, which is a credit positive.

Seasoned contracts in the pool – The pool had seasoning of ~9 months as on the cut-off date with no delinquencies seen in any of the contracts after loan disbursement. This reflects the relatively better credit profile and repayment track record of the borrowers.

Credit challenges

Risks associated with lending business – The pool's performance would remain exposed to macro-economic shocks, business disruptions and natural calamities that may impact the income-generating capability of the borrowers and their ability to make timely repayments of their loans.

Key rating assumptions

ICRA's cash flow modelling for rating securitisation transactions involves the simulation of potential losses, delinquencies and prepayments in the pool. The losses and prepayments are assumed to follow a log-normal distribution. The assumptions for the losses and the coefficient of variation are considered on the basis of the values observed from the analysis of the past performance of the Originator's loan portfolio as well as the characteristics of the specific pool being evaluated. The resulting collections from the pool, after incorporating the impact of the losses and prepayments, are accounted for in ICRA's cash flow model, in accordance with the cash flow waterfall of the transaction.

For the current pool, ICRA has estimated the shortfall in the pool principal collection during its tenure at 2.75% with certain variability around it. The average prepayment rate for the underlying pool is modelled in the range of 4.8% to 18.0% per annum. Various possible scenarios have been simulated at stressed loss levels and prepayment rates and the incidences of default to the investor as well as the extent of losses are measured after factoring in the credit enhancement to arrive at the final rating for the instrument.

Liquidity position: Strong

The liquidity position for PTC Series A is strong after factoring in the credit enhancement available for meeting the promised payouts to the investor. The total credit enhancement would be \sim 3.75 times the estimated loss in the pool.

Rating sensitivities

Positive factors - Not applicable

Negative factors – Pressure on the rating could emerge on the sustained weak collection performance of the underlying pool (monthly collection efficiency of <90%), leading to higher-than-expected delinquency levels and credit enhancement utilisation levels. Weakening in the credit profile of the servicer could also exert pressure on the rating.

Analytical approach

The rating action is based on the analysis of the performance of SFL's portfolio till December 2024, the key characteristics and composition of the current pool, the performance expected over the balance tenure of the pool, and the credit enhancement cover available in the transaction.

| Analytical approach | Comments |
|---------------------------------|-----------------------------|
| Applicable rating methodologies | Securitisation Transactions |
| Parent/Group support | Not applicable |
| Consolidation/Standalone | Not applicable |



Pending actions/documents required to be completed for conversion of the provisional rating into final

The assigned rating is provisional and would be converted into final upon the execution of:

- 1. Trust deed
- 2. Assignment agreement
- 3. Legal opinion
- 4. Trustee compliance letter
- 5. Chartered Accountant's know your customer (KYC) certificate
- 6. Any other documents executed for the transaction

Validity of the provisional rating

The Trust is expected to complete the pending actions/execute the pending documents in the near term. However, in case of continued pendency of the actions/documents beyond one year of this publication, the provisional rating would be withdrawn for the transaction even if the instrument has been issued.

Risks associated with the provisional rating

In case the issuance is completed, but the pending actions/documents are not completed for the transaction within one year (validity period) from the assignment of the rating, the provisional rating will be withdrawn in accordance with ICRA's Policy on Provisional Ratings available at <u>www.icra.in</u>.

About the originator

SFL is the flagship company of the TSF Group. It is one of the large non-banking financial companies (NBFCs) in the country with assets under management (AUM) of Rs. 50,199 crore as of December 2024. Its primary focus is on the financing of commercial vehicles (CVs) and cars. SFL has invested in various entities to provide a gamut of financial services like housing finance (Sundaram Home Finance Limited; SHFL), insurance (Royal Sundaram) and mutual funds (Sundaram Asset Management Company Limited; SAMCL).

Key financial indicators (as per Ind-AS)

| SFL – Standalone | FY2023 | FY2024 | 9M FY2025 |
|--|---------|---------|-------------|
| | Audited | Audited | Provisional |
| Total income | 4,110 | 5,494 | 4,752 |
| Profit after tax | 1,088 | 1,454 | 997 |
| Total managed assets | 41,140 | 50,999 | NA |
| Gross stage 3 | 1.7% | 1.3% | 1.7% |
| Capital-to-risk weighted assets ratio (CRAR) | 22.8% | 20.5% | 20.0% |

Source: Company, ICRA Research; Amount in Rs. crore

Status of non-cooperation with previous CRA: Not applicable

Any other information: None



Rating history for past three years

| | Current rating (FY2025) | | | | Chronology of rating history for the past 3 years | | |
|------------|-------------------------|--|--|----------------------------|--|----------------------------|----------------------------|
| Trust name | Instrument | Initial rated amount (Rs. crore) | Current rated amount (Rs. crore) _ | Date & rating in FY2025 | Date & rating in FY2024 | Date & rating in FY2023 | Date & rating in FY2022 |
| | | (| | Mar 27, 2025 | - | - | - |
| Shri Trust | PTC Series | 281.20 | 281.20 | Provisional | | | |
| BM 2025 | А | | | [ICRA]AAA(SO) | - | - | - |

Complexity level of the rated instrument

| Instrument | Complexity indicator | | |
|--------------|----------------------|--|--|
| PTC Series A | Moderately Complex | | |

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: <u>Click Here</u>



Annexure I: Instrument details

| Trust name | Instrument | Date of issuance/ Sanction | Coupon rate (p.a.p.m.) | Maturity date | Current rated amount (Rs. crore) | Current rating |
|--------------------|-----------------|----------------------------------|---------------------------|----------------|---|------------------------------|
| Shri Trust BM 2025 | PTC Series A | March 27, 2025 | 7.15% | March 25, 2030 | 281.20 | Provisional [ICRA]AAA(SO) |

Source: Company

Annexure II: List of entities considered for consolidated analysis

Not applicable



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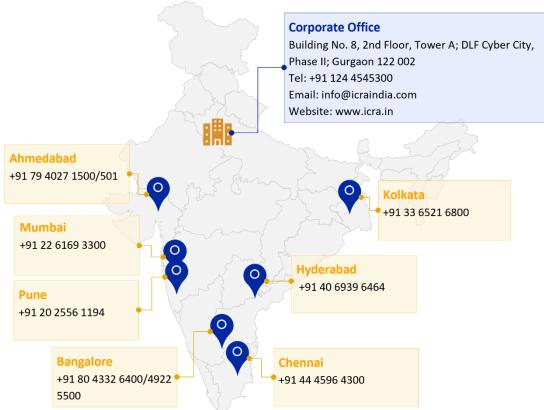


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