

March 19, 2025

Aye Finance Limited: Provisional [ICRA]AA+(SO) assigned to PTC Series A1 and Provisional [ICRA]AA(SO) assigned to Equity Tranche PTCs issued by SBL Sarika 0225, backed by a pool of unsecured business loans

Summary of rating action

Trust Name	Instrument* Rated Amount (Rs. crore)		Rating Action	
	PTC Series A1	90.40	Provisional [ICRA]AA+(SO); assigned	
SBL Sarika 0225	Equity Tranche PTCs	1.00	Provisional [ICRA]AA(SO); assigned	

Rating in the absence of pending actions/documents

No ratings would have been assigned as it would not be meaningful

Rationale

The pass-through certificates (PTCs) are backed by a pool of unsecured business loan receivables originated by Aye Finance Limited [AFL/Originator; rated [ICRA]A(Stable)} with an aggregate principal outstanding of Rs. 100.44 crore (pool receivables of Rs. 129.78 crore). AFL is likely to act as the servicer for the transaction.

The provisional ratings are based on the strength of the cash flows from the selected pool of contracts, the credit enhancement available in the structure as well as the integrity of the legal structure. The provisional ratings are subject to the fulfilment of all conditions under the structure and review by ICRA of the documentation pertaining to the transaction.

Transaction structure

As per the transaction structure, the monthly cash flow schedule comprises the promised interest payout to PTC Series A1. The principal is expected to be paid on a monthly basis for PTC Series A1 (100% of the pool principal billed) but is promised on the final maturity date. The EIS available after meeting the expected and promised PTC payments will be passed on to the originator (in case there are no EIS trigger events), in case of an EIS trigger event, the EIS available will be used for accelerated redemption of PTC Series A1 (until PTC Series A1 are outstanding). Any prepayment in the pool would be used for the prepayment of PTC Series A1 principal (until PTC Series A1 are outstanding). For the Equity Tranche PTCs, the entire principal is promised on the final maturity date while no yield is promised.

The credit enhancement available in the structure is in the form of (i) a cash collateral (CC) of 8.00% of the pool principal to be provided by the Originator, (ii) subordination of 10.00% of the pool principal for PTC Series A1 and subordination of 9.00% of the pool principal for Equity Tranche PTCs, (iii) the Excess Interest Spread (EIS) of 21.55% of the pool principal for PTC Series A1 and EIS of 21.55% of the pool principal for Equity Tranche PTCs;

Key rating drivers and their description

Credit strengths

Granular pool supported by the presence of credit enhancement – The pool is granular in nature, with top 10 obligors forming only 2.98% of the initial pool principal, thereby reducing the exposure to any single borrower. Further, the credit enhancement available in the form of the CC, subordination and EIS would absorb some amount of the losses in the pool and provide support in meeting the investor payouts.



No overdue contracts in the pool – The pool has been filtered in such a manner that there are no overdue contracts as on the cut-off date. Also, none of the contracts have never been overdue since origination which is a credit positive.

Adequate servicing capability of the originator- The originator has adequate processes for servicing of the loan accounts in the securitised pool. It has a demonstrated track record of over a decade of regular collections across multiple geographies.

Credit challenges

High geographical concentration: The pool has high geographical concentration with the top 3 states, viz. Bihar, Jharkhand and Uttar Pradesh, contributing 50% to the initial pool principal amount. The pool's performance would thus be exposed to any state-wide disruption that may occur due to natural calamities, political events, etc.

Risks associated with lending business: The performance of the pool would remain exposed to macro-economic shocks, business disruptions and natural calamities that may impact the income-generating capability of the borrowers and their ability to make timely repayments of their loans. Further, pool will exposed to the inherent credit risk associated with the unsecured nature of the asset class and that recovery from delinquent contracts tends to be lower.

Key rating assumptions

ICRA's cash flow modelling for rating securitisation transactions involves the simulation of potential losses, delinquencies and prepayments in the pool. The losses and prepayments are assumed to follow a log-normal distribution. The assumptions for the losses and the coefficient of variation are considered on the basis of the values observed from the analysis of the past performance of the Originator's loan portfolio as well as the characteristics of the specific pool being evaluated. The resulting collections from the pool, after incorporating the impact of the losses and prepayments, are accounted for in ICRA's cash flow model, in accordance with the cash flow waterfall of the transaction.

For the current pool, ICRA has estimated the shortfall in the pool principal collection during its tenure at 4.00% of the initial pool principal with certain variability around it. The average prepayment rate for the underlying pool is modelled in the range of 3% to 12% per annum. Various possible scenarios have been simulated at stressed loss levels and prepayment rates and the incidences of default to the investor as well as the extent of losses are measured after factoring in the credit enhancement to arrive at the final rating for the instrument.

Liquidity position: Superior for PTC Series A1 and Equity Tranche PTCs

The liquidity for PTC Series A1 and Equity Tranche PTCs is superior after factoring in the credit enhancement available to meet the promised payouts to the investor. The total credit enhancement is ~7.25 times the estimated loss in the pool for PTC Series A1 and ~7.00 times the estimated loss in the pool for equity tranche PTCs.

Rating sensitivities

Positive factors – The sustained strong collection performance of the underlying pool of contracts (monthly collection efficiency >95%), leading to lower-than-expected delinquency levels, and an increase in the cover available for future investor payouts from the credit enhancement would result in a ratings upgrade.

Negative factors – The sustained weak collection performance of the underlying pool (monthly collection efficiency <90%), leading to higher-than-expected delinquency levels and higher credit enhancement utilisation levels, would result in a ratings downgrade. Weakening in the credit profile of the servicer (AFL) could also exert pressure on the ratings.



Analytical approach

The rating action is based on the analysis of the performance of AFL's portfolio till December 2024, the key characteristics and composition of the current pool, the performance expected over the balance tenure of the pool, and the credit enhancement cover available in the transaction.

Analytical Approach		
Applicable rating methodologies Rating Methodology for Securitisation Transactions		
Parent/Group support	Not Applicable	
Consolidation/Standalone	Not Applicable	

Pending actions/documents required to be completed for conversion of the provisional rating into final

The assigned rating is provisional and would be converted into final upon the execution of:

- 1. Trust deed
- 2. Assignment agreement
- 3. Legal opinion
- 4. Trustee letter
- 5. Auditor's certificate
- 6. Any other documents executed for the transaction

Validity of the provisional rating

The Trust is expected to complete the pending actions/execute the pending documents in the near term. However, in case of continued pendency of the actions/documents beyond one year of this publication, the provisional rating would be withdrawn for the transaction even if the instrument has been issued.

Risks associated with the provisional rating

In case the issuance is completed, but the pending actions/documents are not completed for the transaction within one year (validity period) from the assignment of the rating, the provisional rating will be withdrawn in accordance with ICRA's Policy on Provisional Ratings available at www.icra.in.

About the originator

Aye Finance Limited (AFL) is a non-banking financial company, which provides loans to micro and small enterprises in semiurban areas with an annual turnover of Rs. 10 lakh-1 crore. AFL offers loans either through hypothecation of working assets (88% of AUM as on September 30, 2024) or through mortgage properties (mortgage loan and quasi-mortgage loan constituting 10% and 2% of AUM respectively as on September 30, 2024). Secured loans comprised 60% of the on-book portfolio as on March 31, 2024. The company commenced operations in FY2014 and is founded under the leadership of Mr. Sanjay Sharma who has experience in retail lending. AFL is backed by private equity investors – Capital G (Google), Falcon Edge, SAIF Partners (Elevation), A91 Partners, LGT Impact, Maj Invest, British International Investments, ABC Impact and others. As on September 30, 2024, the company had operations in 21 states/Union Territories through 485 branches, managing a portfolio of Rs. 4,975 crore.

Key financial indicators

	FY2023	FY2024	H1 FY2025
Total income	637	1,066	711
РАТ	54	161	108
Total managed assets	2,721	4,473	4,975
Gross stage 3 assets	2.5%	3.2%	3.3%
CRAR	31.1%	32.8%	37.6%

Source: Company; ICRA research; All ratios as per ICRA calculations; Amounts in Rs. Crore



Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for past three years

	Trust Name	Current Rating (FY2025)			Chronology of Rating History for the Past 3 Years		
S. No.		Instrument	Amount Rated (Rs. crore)	Date & Rating in FY2025	Date & Rating in FY2024	Date & Rating in FY2023	Date & Rating in FY2022
				March 19, 2025	-	-	-
1	SBL Sarika 0225	PTC Series A1	90.40	Provisional [ICRA]AA+(SO)	-	-	-
		Equity Tranche PTCs	1.00	Provisional [ICRA]AA(SO)			

Complexity level of the rated instrument			
Instrument	Complexity Indicator		
PTC Series A1	Moderately Complex		
Equity Tranche PTCs	Moderately Complex		

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: <u>click here</u>



Annexure I: Instrument details

Trust Name	Instrument Name	Date of Issuance / Sanction	Coupon Rate (p.a.p.m)	Maturity Date	Amount Rated (Rs. crore)	Current Rating
SBL Sarika 0225	PTC Series A1	March 12, 2025	10.05%	August 15, 2027	90.40	Provisional [ICRA]AA+(SO)
	Equity Tranche PTCs		Nil	August 15, 2027	1.00	Provisional [ICRA]AA(SO)
Source: Company						

Source: Company

Annexure II: List of entities considered for consolidated analysis

Not applicable



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