

## February 20, 2025

# Cars24 Financial Services Private Limited: Ratings withdrawn for PTCs issued under a used car loan securitisation transaction

## **Summary of rating action**

| Trust Name       | Instrument*   | Initial Rated<br>Amount (Rs.<br>Crore) | Previous Rated<br>Amount<br>(Rs. crore) | Current<br>Rated<br>Amount<br>(Rs. crore) | Rating Action              |
|------------------|---------------|--|---|---|----------------------------|
| Rampling 01 2022 | Series A2 PTC | 0.95                                   | 0.95                                    | 0.00                                      | [ICRA]A+(SO);<br>Withdrawn |
|                  | Series A3 PTC | 1.33                                   | 1.33                                    | 0.00                                      | [ICRA]A(SO);<br>Withdrawn  |

<sup>\*</sup>Instrument details are provided in Annexure I

#### **Rationale**

ICRA has withdrawn the ratings for the pass through certificates (PTCs) issued under used car loan receivables originated by Cars24 Financial Services Private Limited (CFSPL/Originator), as tabulated above. All the payouts to the investors in the above-mentioned instrument has been made and no further payments are due to the investors.

The key rating drivers, liquidity position and rating sensitivities have not been captured as the rating assigned to the instrument has been withdrawn. The previous detailed rating rationale of surveillance exercise is available at this <u>link</u>.

## **Analytical approach**

| Analytical Approach Comments  |                |  |  |
|---|----------------|--|--|
| Applicable rating methodologies <u>ICRA's Policy on Withdrawal of Credit Rating</u> |                |  |  |
| Parent/Group support  | Not Applicable |  |  |
| Consolidation/Standalone  | Not Applicable |  |  |

## **About the originator**

Incorporated in September 2018, CFSPL is registered with the Reserve of India (RBI) as a non-banking financial company (NBFC). It is a wholly owned subsidiary of Cars24 Services Private Limited (CSPL). The company's lending operations are classified into two segments: Dealer Business Loan (DBL) and Retail Lending (RL).

DBL represents loans extended to used car dealers empanelled with CSPL. This is primarily a revolving line of credit extended to used car dealers. Currently, CFSPL caters to ~10,000 used car dealers empanelled with CSPL. The DBL product is further classified into Unnati regular and Unnati plus. Under the RL segment, CFSPL provides loans to retail customers primarily for purchasing used cars. CFSPL started as a captive financing unit of its parent (CSPL). However, at present, 75% of its origination is through the leads generated by CSPL's online marketplace while the balance is through other channels (dealer partners). The company provides finance for the purchase of used cars to its customers.

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## **Key financial indicators**

| CFSPL  | FY2023 | FY2024* | Q1 FY2025** |
|--|--------|---------|-------------|
|  | IGAAP  | IndAS   | IndAS       |
| Total income                                 | 163.6  | 287.9   | 84.8        |
| Profit after tax                             | 1.6    | 18.4    | 2.5         |
| Assets under management                      | 1,317  | 2,178   | 2,266       |
| Gross non-performing assets (NPA)            | 0.8%   | 1.2%    | 1.4%        |
| Net NPA                                      | 0.5%   | 0.6%    | 0.7%        |
| Capital-to-risk weighted assets ratio (CRAR) | 90.89% | 50.91%  | 54.12%      |

Source: Company data, ICRA Research; Amount in Rs. crore; \*Based on the auditor's suggestion, the entire credit enhancement of the PTC transactions has been deducted from the Tier I capital against only the first loss credit enhancement (FLCE) part for the CRAR calculation. Hence, the CRAR reduced significantly in FY2024 compared to FY2023; \*\*Provisional

# Status of non-cooperation with previous CRA: Not applicable

# Any other information: None

# Rating history for past three years

| Current Rating (FY2025) |                  |   |                                  |                                | Chronology of Rating History for the Past 3 Years |                                 |                                 |                           |               |
|-------------------------|------------------|---|----------------------------------|--------------------------------|---|---------------------------------|---------------------------------|---------------------------|---------------|
| Trust                   | Instrument       | Initial<br>Rated<br>Amount<br>(Rs. crore) | Current Rated Amount (Rs. crore) | Date and Rating in FY2025      |   | Date and<br>Rating in<br>FY2024 | Date and<br>Rating in<br>FY2023 | Date and Rating in FY2022 |               |
| Name                    |                  |   |                                  | Feb 20,<br>2025                | Jun 28,<br>2024                                   | Jun 23, 2023                    | Mar 15, 2023                    | Mar 14, 2022              | Feb 04, 2022  |
| Rampling                | Series A2<br>PTC | 0.95                                      | 0.00                             | [ICRA]<br>A+(SO);<br>withdrawn | [ICRA]<br>A+(SO);                                 | [ICRA]<br>BBB(SO)               | [ICRA]<br>BBB(SO)               | [ICRA]BBB(SO)             | [ICRA]BBB(SO) |
| 01 2022                 | Series A3<br>PTC | 1.33                                      | 0.00                             | [ICRA]<br>A(SO);<br>withdrawn  | [ICRA]<br>A(SO);                                  | [ICRA]<br>BB(SO)                | [ICRA]<br>BB(SO)                | [ICRA]BB(SO)              | [ICRA]BB(SO)  |

# **Complexity level of the rated instrument**

| Trust Name        | Instrument    | Complexity Indicator |  |
|-------------------|---------------|----------------------|--|
| Domesting 04 2022 | Series A2 PTC | Moderately Complex   |  |
| Rampling 01 2022  | Series A3 PTC | Moderately Complex   |  |

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analyzing an entity's financial, business, industry risks or complexity related to the structural, transactional, or legal aspects. Details on the complexity levels of the instruments, is available on ICRA's website: <a href="https://www.icra.in">www.icra.in</a>

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# **Annexure I: Instrument details**

| Trust Name  | Instrument    | Date of Issuance<br>/ Sanction | Coupon<br>Rate | Maturity Date | Amount<br>Rated<br>(Rs. Crore) | Current Rating          |
|-------------|---------------|--------------------------------|----------------|---------------|--------------------------------|-------------------------|
| Rampling 01 | Series A2 PTC | January 31, 2022               | 14.00%         | June 22, 2026 | 0.00                           | [ICRA]A+(SO); Withdrawn |
| 2022        | Series A3 PTC | January 31, 2022               | 14.00%         | June 22, 2026 | 0.00                           | [ICRA]A(SO); Withdrawn  |

**Source:** Company

# Annexure II: List of entities considered for consolidated analysis

Not Applicable



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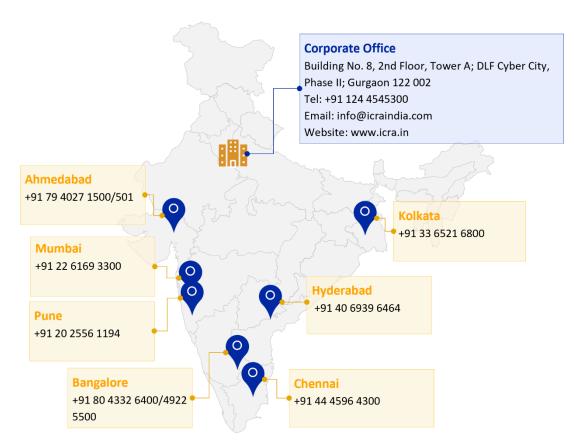


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