

December 24, 2024

## Shriram Finance Limited: Provisional ratings assigned to PTCs backed by vehicle, construction equipment, and two-wheeler loan receivables issued by Sansar Dec 2024 IV Trust

### Summary of rating action

Trust Name	Instrument*	Current Rated Amount (Rs. crore)	Rating Action
Sansar Dec 2024 IV Trust	Series A1 PTC	909.64	Provisional [ICRA]AAA(SO); Assigned
	Series A2 PTC	79.10	Provisional [ICRA]A-(SO); Assigned

\*Instrument details are provided in Annexure I

Rating in the absence of pending actions/documents	No rating would have been assigned as it would not be meaningful
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### Rationale

The pass-through certificates (PTCs) are backed by a pool of vehicle, construction equipment, and two-wheeler loan receivables originated by Shriram Finance Limited {SFL/Originator; rated [ICRA]AA+ (Stable)} with an aggregate principal outstanding of Rs. 988.74 crore (pool receivables of Rs. 1,228.04 crore).

The provisional ratings are based on the strength of the cash flows from the selected pool of contracts, the credit enhancement available in the structure as well as the integrity of the legal structure. The ratings are subject to the fulfilment of all the conditions under the structure and ICRA's review of the documentation pertaining to the transaction.

### Transaction structure

The transaction has a two-tranche structure, wherein Series A1 PTCs will be equivalent to 92% of the initial pool principal and Series A2 PTCs, equivalent to 8% of the initial pool principal, will be subordinated to Series A1 PTCs.

As per the transaction structure, the monthly cash flow schedule comprises the promised interest payout to Series A1 PTC while the interest payout to Series A2 PTC would be on expected basis. The principal is expected to be paid on a monthly basis (100% of the pool principal billed) to Series A1 PTC but is promised on the final maturity date. Any surplus excess interest spread (EIS), after meeting the promised and expected payouts, will flow back to the Originator on a monthly basis. Any prepayment in the pool would be used for the prepayment of the Series A1 PTC principal. After the maturity of Series A1 PTC, a similar structure with respect to the principal payment, surplus EIS and prepayment would be followed for Series A2 PTC.

The provisional ratings are based on the strength of the cash flows from the selected pool of contracts. The credit enhancement available in the structure is in the form of (i) a cash collateral (CC) of 5.00% of the initial pool principal, amounting to Rs. 49.44 crore, provided by the Originator, (ii) subordination of 8.00% of the initial pool principal for Series A1 PTC, and (iii) the EIS of 15.96% of the initial pool principal for Series A1 PTC and Series A2 PTC.

### Key rating drivers and their description

#### Credit strengths

**Track record of originator** – The Originator, which is also servicing the loans in the transaction, has a well-established track record of more than four decades in the preowned commercial vehicle financing business with adequate underwriting policies and collection procedures.

**Adequate servicing capability of originator** – The Originator has adequate processes for the servicing of the loan accounts in the securitised pool. It has a demonstrated track record of more than four decades of regular collections and recoveries across a wide geography.

**Granular pool supported by presence of credit enhancement** – The pool was granular as on the cut-off date, comprising 1,13,158 contracts with the top 10 contracts forming 0.4% of the initial pool principal, thereby reducing the exposure to any single borrower. Further, the credit enhancement available in the form of the CC, subordination and EIS would absorb a part of the losses in the pool and provide support in meeting the PTC payouts.

**Seasoned contracts in the pool** – The pool had amortised by ~22% with seasoning of ~9 months as of the cut-off date, reflecting the relatively better credit profile and repayment track record of the borrowers.

### Credit challenges

**Risks associated with lending business** – The pool's performance would remain exposed to macro-economic shocks, business disruptions and natural calamities that may impact the income-generating capability of the borrowers and their ability to make timely repayments of their loans.

**Presence of high LTV contracts** – On the cut-off date, ~57% of the contracts in the pool had a loan-to-value (LTV) of more than 85%. Thus, the pool's performance would remain dependent on the company's ability to limit the slippages of such borrowers.

### Key rating assumptions

ICRA's cash flow modelling for rating securitisation transactions involves the simulation of potential losses, delinquencies and prepayments in the pool. The losses and prepayments are assumed to follow a log-normal distribution. The assumptions for the losses and the coefficient of variation are considered on the basis of the values observed from the analysis of the past performance of the Originator's loan portfolio as well as the characteristics of the specific pool being evaluated. The resulting collections from the pool, after incorporating the impact of the losses and prepayments, are accounted for in ICRA's cash flow model, in accordance with the cash flow waterfall of the transaction.

For the current pool, ICRA has estimated the shortfall in the pool principal collection during its tenure at 4.75% with certain variability around it. The average prepayment rate for the underlying pool is modelled in the range of 4.8% to 18.0% per annum. Various possible scenarios have been simulated at stressed loss levels and prepayment rates and the incidences of default to the investor as well as the extent of losses are measured after factoring in the credit enhancement to arrive at the final ratings for the instruments.

### Liquidity position

#### For Series A1 PTC: Strong

The liquidity position for PTC Series A1 is strong after factoring in the credit enhancement available for meeting the promised payouts to the investor. The total credit enhancement would be around 4.25 times the estimated loss in the pool.

#### For Series A2 PTC: Adequate

The liquidity position for PTC Series A2 is adequate after factoring in the credit enhancement available for meeting the promised payouts to the investor. The total credit enhancement would be around 2.75 times the estimated loss in the pool.

## Rating sensitivities

**Positive factors** – Not applicable for Series A1 PTC

The sustained strong collection performance of the underlying pool of contracts (monthly collection efficiency >95%), leading to lower-than-expected delinquency levels, and an increase in the cover available for future investor payouts from the credit enhancement would result in a rating upgrade for Series A2 PTC.

**Negative factors** – The sustained weak collection performance of the underlying pool of contracts (monthly collection efficiency <90%), leading to higher-than-expected delinquency levels and higher credit enhancement utilisation levels, would result in a rating downgrade. Weakening in the credit profile of the servicer (SFL) could also exert pressure on the ratings.

## Analytical approach

The rating action is based on the analysis of the performance of SFL’s portfolio till September 2024, the key characteristics and composition of the current pool, the performance expected over the balance tenure of the pool, and the credit enhancement cover available in the transaction.

Analytical Approach	Comments
Applicable rating methodologies	<a href="#">Rating Methodology for Securitisation Transactions</a>
Parent/Group support	Not Applicable
Consolidation/Standalone	Not Applicable

## Pending actions/documents required to be completed for conversion of the provisional rating into final

The assigned ratings are provisional and would be converted into final upon the execution of:

1. Trust deed
2. Assignment agreement
3. Legal opinion
4. Trustee compliance letter
5. Chartered Accountant’s know your customer (KYC) certificate
6. Any other documents executed for the transaction

## Validity of the provisional rating

The Trust is expected to complete the pending actions/execute the pending documents in the near term. However, in case of continued pendency of the actions/documents beyond one year of this publication, the provisional rating would be withdrawn for the transaction even if the instrument has been issued.

## Risks associated with the provisional rating

In case the issuance is completed, but the pending actions/documents are not completed for the transaction within one year (validity period) from the assignment of the rating, the provisional rating will be withdrawn in accordance with ICRA’s Policy on Provisional Ratings available at [www.icra.in](http://www.icra.in).

## About the originator

Shriram Finance Limited [SFL; erstwhile Shriram Transport Finance Company Limited (STFC)], incorporated in 1979, is a part of the Shriram Group of companies and an upper layer non-banking financial company. Based on the National Company Law Tribunal order dated November 14, 2022, the operations of Shriram City Union Finance Limited (SCUF) and Shriram Capital Limited (SCL) were merged with STFC, which was rechristened Shriram Finance Limited on November 30, 2022.

SFL enjoys a leadership position in preowned commercial vehicle finance and has a pan-India presence with more than 3,700 branches and other offices. As on September 30, 2024, its assets under management (standalone) stood at Rs. 2.43 lakh crore comprising commercial vehicle finance (46%), passenger vehicle finance (20%), small and medium-sized enterprise (SME) lending (13%), construction equipment and farm equipment finance (9%), two-wheeler loans (5%), personal loans (3%), and gold loans (3%).

## Key financial indicators

SFL	FY2023*	FY2024^	H1 FY2025^
	Audited	Audited	Limited Review
<b>Total income</b>	30,508	36,413	19,694
<b>Profit after tax</b>	6,011	7,391	4,179
<b>Total managed assets#</b>	2,23,769	2,66,453	2,84,652
<b>Gross stage 3</b>	6.0%	5.2%	5.4%
<b>Capital-to-risk weighted assets ratio</b>	22.6%	20.3%	NA

Source: Company, ICRA Research; All ratios are as per ICRA's calculations; Amount in Rs. crore

With the scheme of arrangement and amalgamation of STFC, SCUF and SCL becoming effective, figures for the year ended March 31, 2023 are not comparable with the figures for the year ended March 31, 2022

\*For SFL, prior to the merger with SCUF and SCL; ^Consolidated, post-merger

#Total managed assets = Total assets + Impairment allowance + Direct assignment – Goodwill

## Status of non-cooperation with previous CRA: Not applicable

## Any other information: None

## Rating history for past three years

S. No.	Trust Name	Instrument	Current Rating (FY2025)		Chronology of Rating History for the Past 3 Years			
			Initial Rated Amount (Rs. crore)	Current Rated Amount (Rs. crore)	Date & Rating in FY2025	Date & Rating in FY2024	Date & Rating in FY2023	Date & Rating in FY2022
					Dec 24, 2024	-	-	-
1	Sansar Dec 2024 IV Trust	Series A1 PTC	909.64	909.64	Provisional [ICRA]AAA(SO)	-	-	-
		Series A2 PTC	79.10	79.10	Provisional [ICRA]A-(SO)	-	-	-

## Complexity level of the rated instrument

Instrument	Complexity Indicator
Series A1 PTC	Moderately Complex
Series A2 PTC	Moderately Complex

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or

complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: [Click Here](#)

**Annexure I: Instrument details**

Trust Name	Instrument	Date of Issuance / Sanction	Coupon Rate (p.a.p.m.)	Maturity Date	Current Rated Amount (Rs. crore)	Current Rating
<b>Sansar Dec 2024 IV Trust</b>	Series A1 PTC	November 21, 2024	8.75%	December 20, 2028	909.64	Provisional [ICRA]AAA(SO)
	Series A2 PTC		Residual		79.10	Provisional [ICRA]A-(SO)

Source: Company

**Annexure II: List of entities considered for consolidated analysis**

Not applicable

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ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit [www.icra.in](http://www.icra.in)

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