

# October 07, 2024

# Share Microfin Limited: Provisional [ICRA]A(SO) assigned to Series A1 PTCs backed by microfinance loan receivables issued by Sensei 09 2024

#### Summary of rating action

Trust Name	Instrument*	Current Rated Amount (Rs. crore)	Rating Action				
Sensei 09 2024	Series A1 PTC	14.99	Provisional [ICRA]A(SO); Assigned				
*Instrument details are provided in Annexure I							
Rating in the absence of pending act	ions/documents No	rating would have been assigned	l as it would not be meaningful				

# Rationale

The pass-through certificates (PTCs) are backed by a pool of microfinance loan receivables originated by Share Microfin Limited {SML/Originator, rated [ICRA]BBB- (Stable)} with an aggregate principal outstanding of Rs. 17.14 crore (pool receivables of Rs. 19.85 crore).

The provisional rating is based on the strength of the cash flows from the selected pool of contracts, the credit enhancement available in the structure as well as the integrity of the legal structure. The rating is subject to the fulfilment of all the conditions under the structure and ICRA's review of the documentation pertaining to the transaction.

# **Transaction structure**

As per the transaction structure, the monthly cash flow schedule comprises the promised interest payout. The principal is expected to be paid on a monthly basis (100% of the pool principal billed) but is promised on the final maturity date. Any surplus excess interest spread (EIS), after meeting the promised and expected payouts, will flow back to the Originator on a monthly basis. Any prepayment in the pool would be used for the prepayment of the Series A1 PTC principal.

The credit enhancement available in the structure is in the form of (i) a cash collateral (CC) of 5.00% of the initial pool principal, amounting to Rs. 0.86 crore, to be provided by the Originator, (ii) over-collateralisation of 12.50% of the initial pool principal for Series A1 PTCs, and (iii) the EIS of 10.52% of the initial pool principal for Series A1 PTCs.

# Key rating drivers and their description

#### **Credit strengths**

**Granular pool supported by presence of credit enhancement** – The pool is granular, consisting of 4,631 contracts, with no contract exceeding 1% of the pool principal, thereby reducing the exposure to any single borrower. Further, the credit enhancement available in the form of the CC, over-collateralisation and EIS would absorb a part of the losses in the pool and provide support in meeting the PTC payouts.

**Seasoned contracts in the pool** – The pool had amortised by almost 26% as on the cut-off date with no delinquencies observed in any of the contracts, post loan disbursement, reflecting the borrowers' relatively better credit profile.

**No overdue contracts in the pool** – The pool has been filtered in such a manner that there were no overdue contracts as on the cut-off date. Further, none of the contracts in the pool have ever been delinquent, which is a credit positive.



## **Credit challenges**

**Moderate geographical concentration** – The pool has moderate geographical concentration with the top 3 states, viz. Bihar, Madhya Pradesh and Uttar Pradesh, contributing ~53% to the initial pool principal amount. The pool's performance would thus be exposed to any state-wide disruption that may occur due to natural calamities, political events, etc. Nonetheless, the contracts are well-diversified across multiple districts with the top 10 districts not exceeding 20% of the pool amount, alleviating the concentration risk to some extent.

**Risks associated with lending business** – The pool's performance would remain exposed to macro-economic shocks, business disruptions and natural calamities that may impact the income-generating capability of the borrowers and their ability to make timely repayments of their loans. The performance of microfinance loans would also be exposed to political and communal risks.

# **Key rating assumptions**

ICRA's cash flow modelling for rating securitisation transactions involves the simulation of potential losses, delinquencies and prepayments in the pool. The losses and prepayments are assumed to follow a log-normal distribution. The assumptions for the losses and the coefficient of variation are considered based on the values observed from the analysis of the past performance of the Originator's loan portfolio as well as the characteristics of the specific pool being evaluated. The resulting collections from the pool, after incorporating the impact of the losses and prepayments, are accounted for in ICRA's cash flow model, in accordance with the cash flow waterfall of the transaction.

For the current pool, ICRA has estimated the shortfall in the pool principal collection during its tenure at 4.25% with certain variability around it. The average prepayment rate for the underlying pool is modelled in the range of 3.0% to 9.0% per annum. Various possible scenarios have been simulated at stressed loss levels and prepayment rates and the incidences of default to the investor as well as the extent of losses are measured after factoring in the credit enhancement to arrive at the final rating for the instrument.

# Liquidity position: Strong

The liquidity for Series A1 PTCs is strong after factoring in the credit enhancement available to meet the promised payout to the investor. The total credit enhancement would be ~5.50 times the estimated loss in the pool.

#### **Rating sensitivities**

**Positive factors** – The sustained strong collection performance of the underlying pool of contracts (monthly collection efficiency >95%), leading to lower-than-expected delinquency levels, and an increase in the cover available for future investor payouts from the credit enhancement would result in a rating upgrade.

**Negative factors** – The sustained weak collection performance of the underlying pool of contracts (monthly collection efficiency <90%), leading to higher-than-expected delinquency levels and higher credit enhancement utilisation levels, would result in a rating downgrade. Weakening in the credit profile of the servicer could also exert pressure on the rating.



# **Analytical approach**

The rating action is based on the analysis of the performance of SML's portfolio till June 2024, the key characteristics and composition of the current pool, the performance expected over the balance tenure of the pool, and the credit enhancement cover available in the transaction.

Analytical Approach	Comments
Applicable rating methodologies	Rating Methodology for Securitisation Transactions
Parent/Group support	Not Applicable
Consolidation/Standalone	Not Applicable

# Pending actions/documents required to be completed for conversion of the provisional rating into final

The assigned rating is provisional and would be converted into a final rating upon the execution of:

- 1. Trust deed
- 2. Assignment agreement
- 3. Legal opinion
- 4. Trustee letter
- 5. Chartered Accountant's know your customer (KYC) certificate
- 6. Any other documents executed for the transaction

# Validity of the provisional rating

The Trust is expected to complete the pending actions/execute the pending documents in the near term. However, in case of continued pendency of the actions/documents beyond one year of this publication, the provisional rating would be withdrawn for the transaction even if the instrument has been issued.

#### Risks associated with the provisional rating

In case the issuance is completed, but the pending actions/documents are not completed for the transaction within one year (validity period) from the assignment of the rating, the provisional rating will be withdrawn in accordance with ICRA's Policy on Provisional Ratings available at <u>www.icra.in</u>.

# About the originator

SML is a non-deposit accepting non-banking financial company-microfinance institution (NBFC-MFI), incorporated as a public limited company in 1999. It provides microfinance loans to women from the weaker sections of society under the joint liability group (JLG) model. Mr. M. Udaia Kumar is the founder of the company. He has over 35 years of experience in the field of financial inclusion as well as sustainable and development financing

SML was impacted by Andhra Pradesh Microfinance Institutions Ordinance 2010, as it had sizeable exposure in the state. SML was admitted to CDR in September 2011 and has since been making payments accordingly. Subsequently, a Scheme of Arrangement, approved by the Hon'ble High Court of Hyderabad, was implemented, by SML being vested with Non-AP (Andhra Pradesh) & TS (Telangana) business, and the AP and TS business being vested with another entity Asmitha Microfin Limited (Asmitha). Subsequently, the company through the proceeds from a DA transaction, paid all the debt obligations (debt principal, interest, OCCRPS, OCCRPS redemption premium) to all the lenders on March 29, 2023, as laid down by the payment agreement entered into with these lenders.

SML's operations are geographically diversified with the company having a presence in 18 states across 295 districts and 720 branches. Its assets under management (AUM) stood at Rs. 550.0 crore as of March 2024 (Rs. 628.5 crore as of March 2023). The company reported a net profit of Rs. 2.1 crore on a managed asset base of Rs. 675.9 crore in FY2024 compared to Rs. 4.3 crore and Rs. 722.0 crore, respectively, in FY2023.



#### Key financial indicators (audited)

	FY2022	FY2023	FY2024	Q1 FY2025
Total income	140.7	163.0	87.7	30.7
Profit after tax	3.2	4.3	2.1	0.3
Total managed assets	664.8	722.0	675.9	675.2
Gross stage 3	0.6%	0.9%	1.4%	1.8%
CRAR	33.5%	78.2%	69.4%	72.7%

Source: Company, ICRA Research; Amount in Rs. crore

# Status of non-cooperation with previous CRA: Not applicable

# Any other information: None

# **Rating history for past three years**

	Current Rating (FY2025)				Chronology of Rating History for the Past 3 Years		
Trust Name	Instrument	Amount Rated (Rs. crore)	Amount Outstanding (Rs. crore)	Date & Rating in FY2025	Date & Rating in FY2024	Date & Rating in FY2023	Date & Rating in FY2022
				October 7, 2024	-	-	-
Sensei 09 2024	Series A1 PTC	14.99	14.99	Provisional [ICRA]A(SO)	-	-	-

# **Complexity level of the rated instrument**

Instrument	Complexity Indicator		
Series A1 PTC	Moderately Complex		

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: <u>Click Here</u>



#### Annexure I: Instrument details

Trust Name	Instrument	Date of Issuance / Sanction	Coupon Rate (p.a.p.m.)*	Maturity Date	Amount Rated (Rs. crore)	Current Rating
Sensei 09 2024	Series A1 PTC	September 27, 2024	12.75%	May 17, 2026	14.99	Provisional [ICRA]A(SO)
*Fixed coupon rate						

Fixed Coupon rule

Source: Company

Annexure II: List of entities considered for consolidated analysis

Not Applicable



# **ANALYST CONTACTS**

Abhishek Dafria +91 22 6114 3440 abhishek.dafria@icraindia.com

Anubhav Agarwal +91 22 6114 3439 anubhav.agrawal@icraindia.com

Samratsingh Hazari +91 22 61143400 samratsingh.hazari@icraindia.com Sachin Joglekar +91 22 61143470 sachin.joglekar@icraindia.com

Mrugesh Trivedi +91 22 6114 3436 mrugesh.trivedi@icraindia.com

# **RELATIONSHIP CONTACT**

L Shivakumar +91 22 6114 3304 shivakumar@icraindia.com

#### MEDIA AND PUBLIC RELATIONS CONTACT

Ms. Naznin Prodhani Tel: +91 124 4545 860 communications@icraindia.com

# Helpline for business queries

+91-9354738909 (open Monday to Friday, from 9:30 am to 6 pm)

info@icraindia.com

#### **About ICRA Limited:**

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit www.icra.in



# **ICRA Limited**



# **Registered Office**

B-710, Statesman House, 148, Barakhamba Road, New Delhi-110001 Tel: +91 11 23357940-45



# © Copyright, 2024 ICRA Limited. All Rights Reserved.

#### Contents may be used freely with due acknowledgement to ICRA.

ICRA ratings should not be treated as recommendation to buy, sell or hold the rated debt instruments. ICRA ratings are subject to a process of surveillance, which may lead to revision in ratings. An ICRA rating is a symbolic indicator of ICRA's current opinion on the relative capability of the issuer concerned to timely service debts and obligations, with reference to the instrument rated. Please visit our website www.icra.in or contact any ICRA office for the latest information on ICRA ratings outstanding. All information contained herein has been obtained by ICRA from sources believed by it to be accurate and reliable, including the rated issuer. ICRA however has not conducted any audit of the rated issuer or of the information provided by it. While reasonable care has been taken to ensure that the information herein is true, such information is provided 'as is' without any warranty of any kind, and ICRA in particular, makes no representation or warranty, express or implied, as to the accuracy, timeliness or completeness of any such information. Also, ICRA or any of its group companies may have provided services other than rating to the issuer rated. All information contained herein must be construed solely as statements of opinion, and ICRA shall not be liable for any losses incurred by users from any use of this publication or its contents.