

July 26, 2024

## FP Eco Energy Pvt. Ltd.: Rating upgraded to [ICRA]A- (Stable); outlook revised to Stable

### Summary of rating action

| Instrument*                      | Previous Rated Amount<br>(Rs. crore) | Current Rated Amount<br>(Rs. crore) | Rating Action  |
|----------------------------------|--------------------------------------|-------------------------------------|--|
| Long-term fund-based – Term loan | 24.62                                | 24.62                               | [ICRA]A- upgraded from [ICRA]BBB+; outlook revised to Stable from Positive |
| <b>Total</b>                     | <b>24.62</b>                         | <b>24.62</b>                        |  |

\*Instrument details are provided in Annexure-I

### Rationale

The rating upgrade for FP Eco Energy Pvt Ltd (FEEPL), factors in the timely commissioning of its wind-solar hybrid power project in June 2023 and the satisfactory generation performance of the project in line with the P-90 estimates, post commissioning, resulting in adequate debt coverage metrics.

The rating action continues to take comfort from the cash pooling mechanism available to FEEPL with six other fellow subsidiaries – FP Crysta Energy Pvt. Ltd., FPEL Surya Pvt. Ltd., FPEL Flash Energy Pvt. Ltd., FPEL Sunrise Pvt. Ltd., FPEL Radiant Energy Pvt. Ltd. and FPEL Beat Energy Pvt. Ltd., wherein any shortfall in debt servicing for FEEPL can be met through the cash surplus available with the other six special purpose vehicles (SPVs). The seven SPVs together have set up 63.2-MW wind-solar hybrid power capacity at Gondal in Gujarat, with PPAs tied up with multiple industrial customers. The projects of all the SPVs were commissioned in June 2023 and their generation performance has been satisfactory post commissioning. The rating also takes note of the company's strong parent – Fourth Partner Energy Private Limited (FPEPL; rated [ICRA]A- (Stable)/[ICRA]A2+) – which has an established track record in the renewable energy sector. Further, the seven SPVs have cross-default linkages with the parent, under the terms of the debt.

The rating continues to factor in the limited demand and tariff risks resulting from the presence of a long-term power purchase agreement (PPA) for 25 years with an industrial customer for FEEPL's hybrid project of 5.4 MW at a fixed tariff under the captive mode. The tariff offered by the company is at a significant discount to the state grid tariff rates and would enable the customer to meet its renewable purchase/sustainability targets. The offtaker has a satisfactory credit profile, which has resulted in timely receipt of payments. Further, given the long term PPA at a reasonable tariff and the long tenure of the project debt, the debt coverage metrics are expected to be satisfactory with the cumulative debt service coverage ratio (DSCR) at 1.25x.

The rating is, however, constrained by the sensitivity of generation to solar irradiation levels and wind power density along with equipment performance as the revenues are linked to the actual units generated, in view of the single-part tariff structure in the PPA. Any adverse variation in weather conditions and equipment performance can impact the generation levels and consequently the cash flows. The demonstration of generation performance in line or above the P-90 PLF levels on a sustained basis remains a key credit monitorable.

ICRA also notes that FEEPL's debt coverage metrics remain exposed to the interest rate movement, as the floating interest rates are subject to regular resets. The rating also factors in the risk of cash flow mismatch as the lock-in period of 15 years under the PPA is lower than the debt repayment tenure of 20 years. Also, the termination payments during the lock-in period would not cover for the entire debt outstanding. Nonetheless, comfort can be drawn from the highly competitive tariffs offered by the company to its customers against the HT industrial grid tariff and the track record of the sponsor in securing PPAs with large industrial and commercial customers. Further, the lender has the option to exercise cash sweep, wherein the surplus cash can be utilised to prepay the debt, thereby reducing the effective debt repayment tenure.

Further, the company's operations remain exposed to regulatory risks associated with forecasting & scheduling regulations, norms for captive projects and open access charges. While an increase in the open access charges or imposition of new charges

would be borne by the offtaker under the terms of the PPA, this would impact the competitiveness of the tariff offered under the PPA and in turn the savings to the customer.

The Stable outlook on the rating factors in the steady cash flow visibility provided by the operational status of the project with long-term PPA in place as well as the timely cash collections expected from the customer.

## Key rating drivers and their description

### Credit strengths

**Cash pooling with fellow subsidiaries; operational and financial strengths by virtue of parentage** - FEEPL is a subsidiary of FPEPL, which has an established track record in the renewable energy sector. FPEPL is backed by The RISE fund (TPG) and Norwegian sovereign fund, Norfund. The presence of strong sponsors provides strong financial flexibility to the Group in securing equity and debt funding. FPEPL is expected to support FEEPL in case of any cash flow mismatch. Further, comfort is drawn from the cash pooling mechanism available with six fellow group subsidiaries in the Gondal project, under the terms of the project debt, wherein any shortfall in debt servicing for FEEPL can be met through the cash surplus available with the other SPVs in the pool.

**Revenue visibility from long-term PPA at highly competitive tariff** – FEEPL has signed a long-term PPA covering the entire capacity. The PPA tenor for the project is 25 years at a competitive tariff with a lock-in period of 15 years, thereby limiting demand and tariff risks for the entire capacity.

**Satisfactory financial profile of customer** – The payments from the customer have been largely timely post commissioning, considering its comfortable financial profile and the significant discount offered by the company through its tariff against the grid tariff for industrial customers. Also, the sourcing of power from FEEPL enables the customer to make a progress in its sustainability initiatives.

**Satisfactory debt coverage metrics** – The company's debt coverage metrics are expected to be adequate with the projected cumulative DSCR of 1.25x over the debt repayment tenure, supported by the long-term PPA at reasonable tariffs and the long tenure of the project debt.

### Credit challenges

**Vulnerability of debt coverage metrics to energy generation** - The company's cash flows would be linked to the generation achieved by its solar-wind hybrid power project, given the single-part tariff under the PPA. The generation would be sensitive to weather conditions, equipment quality and O&M practices. The geographic concentration of the assets amplifies the generation risk. While comfort is drawn from the satisfactory performance, post commissioning in June 2023, a sustainable demonstration of generation performance in line or above the appraised P-90 PLF level remains a key credit monitorable.

**Risk of cash flow mismatch owing to lower lock-in period under PPA in relation to debt tenure** - The lock-in period under the PPA signed by FEEPL is 15 years, lower than the debt repayment tenure of 20 years, which could lead to the risk of cash flow mismatch. Also, the termination payments under the PPA do not fully cover for the debt outstanding. Nonetheless, comfort can be drawn from the highly competitive tariffs offered by the company to its customers against the HT industrial grid tariff, the track record of the sponsor in securing PPAs with large industrial and commercial customers and the notice period available at the time of PPA termination to enable the company to replace the customers. Further, the lender has the option to exercise cash sweep, wherein the surplus cash can be utilised to prepay the debt, thereby reducing the effective debt repayment tenure.

**Interest rate risk and regulatory risks** - The company's debt coverage metrics remain exposed to any movement in interest rate, given that the floating interest rates are subject to regular resets, and a leveraged capital structure. Further, the company's operations are exposed to regulatory risks pertaining to the scheduling and forecasting requirements of solar and wind power projects. Also, the company remains exposed to regulations related to captive power projects and the adverse variation in open access charges, which could impact the competitiveness of the tariff offered.

## Liquidity position: Adequate

FEEPL's liquidity is adequate, aided by a DSRA of one quarter and timely payments by its customer. The project has been commissioned and the revenue from it is expected to adequately meet the debt servicing requirement and operational expenses. In addition to the DSRA of Rs. 0.89 crore, the cash balance stood at Rs. 0.66 crore as on June 27, 2024. The liquidity is further supported by the cash pooling mechanism available with six other SPVs and the presence of a strong parent, FPEPL, which is expected to provide support to the company, if required.

## Rating sensitivities

**Positive factors** – ICRA could upgrade FEEPL's rating if the company demonstrates a satisfactory generation performance above the P-90 estimates, along with timely payments by the customer, leading to an improvement in the debt coverage metrics. Further, an improvement in the credit profile of the parent, FPEPL, would be a positive trigger.

**Negative factors** – Pressure on the rating would arise if underperformance in generation by its solar & wind power projects weakens the cumulative DSCR for the project debt to less than 1.15 times on a sustained basis. Also, any delays in payments by the customer adversely impacting the liquidity position of the company would be a negative trigger. The rating will also remain sensitive to the credit profile of the parent (FPEPL) and the credit profile of the other SPVs of the pool.

## Analytical approach

| Analytical Approach             | Comments  |
|---------------------------------|---|
| Applicable rating methodologies | <a href="#">Corporate Credit Rating Methodology</a><br><a href="#">Power - Solar</a><br><a href="#">Power - Wind</a>  |
| Parent/Group support            | ICRA has consolidated the financials of the seven SPVs - FP Crysta Energy Pvt. Ltd., FPEL Radiant Energy Pvt. Ltd., FPEL Sunrise Pvt. Ltd., FP Eco Energy Pvt. Ltd., FPEL Surya Energy Pvt. Ltd., FPEL Beat Energy Pvt. Ltd. and FPEL Flash Energy Private Limited. - to arrive at the notional group rating, after factoring in the support available from the parent, FPEPL. The notional group rating is used to notch up the individual SPV ratings, factoring in implicit support, given the expected fungibility of surplus cash among the SPVs |
| Consolidation/Standalone        | The rating is based on the standalone financial profile of the rated entity   |

## About the company

FEEPL is an SPV promoted by FPEPL. It was incorporated in February 2022 to set up a wind-solar hybrid power project at Gondal in Gujarat under the group captive mode. It has total capacity of 5.4 MW with a solar capacity of 2.7 MWp and wind capacity of 2.7 MW. A PPA has been signed for the entire capacity for a tenure of 25 years with a lock-in period of 15 years. As per the group captive norms, the offtaker has a 34.41% of shareholding in the company. The project got commissioned in June 2023.

## Key financial indicators

| Consolidated   | FY2024* |
|--|---------|
| Operating income                                     | 3.5     |
| PAT  | -1.2    |
| OPBDIT/OI  | 90.6%   |
| PAT/OI   | -34.6%  |
| Total outside liabilities/Tangible net worth (times) | 6.5     |
| Total debt/OPBDIT (times)                            | 8.0     |
| Interest coverage (times)                            | 1.1     |

Source: Company, ICRA Research; \* Provisional numbers; All ratios as per ICRA's calculations; Amount in Rs. crore; PAT: Profit after tax; OPBDIT: Operating profit before depreciation, interest, taxes and amortisation

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

### Rating history for past three years

| Instrument   | Type      | Current rating (FY2025) |                         | Chronology of rating history for the past 3 years |                         |                         |
|--------------|-----------|-------------------------|-------------------------|---|-------------------------|-------------------------|
|              |           | Amount rated            | Date & rating in FY2025 | Date & rating in FY2024                           | Date & rating in FY2023 | Date & rating in FY2022 |
|              |           | (Rs. crore)             | Jul 26, 2024            | May 04, 2023                                      | -                       | -                       |
| 2 Term loans | Long term | 24.62                   | [ICRA]A-(Stable)        | [ICRA]BBB+(Positive)                              | -                       | -                       |

### Complexity level of the rated instruments

| Instrument                         | Complexity Indicator |
|------------------------------------|----------------------|
| Long-term – Fund-based – Term loan | Simple               |

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: [Click Here](#)

#### Annexure I: Instrument details

| ISIN | Instrument Name | Date of Issuance | Coupon Rate | Maturity | Amount Rated (Rs. crore) | Current Rating and Outlook |
|------|-----------------|------------------|-------------|----------|--------------------------|----------------------------|
| NA   | Term loan       | Sept 2022        | -           | Mar 2044 | 24.62                    | [ICRA]A- (Stable)          |

Source: Company

[Please click here to view details of lender-wise facilities rated by ICRA](#)

#### Annexure II: List of entities considered for consolidated analysis – Not Applicable

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