

### May 10, 2024

# JM Financial Credit Solutions Limited: Rating withdrawn for matured instrument

# Summary of rating action

Instrument*	Previous Rated Amount (Rs. crore)	Current Rated Amount (Rs. crore)	Rating Action		
Non-convertible debentures (NCD) programme	5,558.04	5,558.04	[ICRA]AA (Stable); outstanding		
NCD programme	441.96	0.00	[ICRA]AA (Stable); withdrawn		
Market linked debenture principal protected (PP-MLD) programme	300.00	300.00	PP-MLD[ICRA]AA (Stable); outstanding		
Long-term fund-based bank lines - Others^	3,500.00	3,500.00	[ICRA]AA (Stable); outstanding		
Commercial paper programme	1,000.00	1,000.00	[ICRA]A1+; outstanding		
Total	10,800.00	10,358.04			

<sup>\*</sup>Instrument details are provided in Annexure I; ^ Includes loans from financial institutions

#### Rationale

ICRA has withdrawn the [ICRA]AA rating assigned to JM Financial Credit Solutions Limited's (JMFCSL) Rs. 441.96-crore non-convertible debenture (NCD) programme as no amount is outstanding against the same. This is in accordance with ICRA's policy on the withdrawal of credit ratings. The previous detailed rating rationale, which captures the key rating drivers and their description, liquidity position, rating sensitivities and key financial indicators is available at the following link: <u>Click here</u>.

### **Analytical approach**

Analytical Approach	Comments
	Rating Methodology for Non-banking Finance Companies
Applicable rating methodologies	Rating Methodology for Stockbroking and Allied Companies
	Policy on Withdrawal of Credit Ratings
	Not applicable; while arriving at the ratings, ICRA has considered the consolidated financials
	of JM Financial Limited (JMFL). It has taken a consolidated view of the credit profiles of JMFL
	and its subsidiaries, which are engaged in merchant banking, mortgage lending (retail and
5	wholesale), bespoke finance, institutional and retail broking, asset management and wealth
Parent/Group support	management, due to the close linkages between the entities, common promoters and senior
	management team, shared brand name, and strong financial and operational synergies. ICRA
	has also factored in the support it extends to its subsidiaries and associates engaged in
	distressed asset management and other businesses.
	ICRA has considered the consolidated financials of JMFL. As on March 31, 2023, JMFL had
	nine subsidiaries, six step-down subsidiaries, one partnership firm (with two of JMFL's
Consolidation/Standalone	subsidiaries as partners), one Association of Persons (AOP; with two of JMFL's subsidiaries
	as members) and an associate company. Details of these companies are provided in
	Annexure II.

### **About the company**

JM Financial Credit Solutions Limited (JMFCSL) is a middle layer non-banking financial company (NBFC), registered with the Reserve Bank of India (RBI). It is jointly promoted by the JM Financial Group and INH Mauritius<sup>1</sup> Fund (INH Global), a global fund led by Mr. Vikram Pandit, a former Chief Executive Officer (CEO) of Citigroup. JMFL, the holding company of the Group, holds a 46.7% equity stake in the company (as on June 30, 2023) while the balance is held by investors including INH Global, managed by Mr. Pandit and his associate, and Moraine Master Fund.

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The company provides secured wholesale lending to the real estate sector and extends loans to corporates and promoters (bespoke lending). It had a gross loan book of Rs. 8,752 crore as on December 31, 2023, comprising real estate lending (77%), corporate loans (15%), and lending to financial institutions (8%). In the real estate segment, the company focusses on financing residential real estate projects with product offerings that include construction finance, loan against property, loan against land, loan against shares and loans for early-stage projects. JMFCSL is present in key real estate markets like Mumbai, Pune, Thane, Bengaluru, Chennai, Hyderabad, the National Capital Region (NCR) and Kolkata.

The company reported a net profit of Rs. 114 crore on total income of Rs. 963 crore in 9M FY2024. It had reported a net profit of Rs. 335 crore on total income of Rs. 1,172 crore in FY2023 compared to Rs. 289 crore and Rs. 1,136 crore, respectively, in FY2022. As on December 31, 2023, JMFCSL's capitalisation profile was characterised by a net worth of Rs. 4,357 crore and a gearing of 1.4 times.

JMFCSL's asset quality was healthy till FY2019. It witnessed a deterioration in the same in the ensuing period with the gradual seasoning of the portfolio amid the slowdown in the real estate sector. Further, most of the date of commencement of commercial operations (DCCO) extension granted during the Covid-19 pandemic ended in December 2022, leading to a surge in the stressed assets. The gross non-performing assets (GNPAs) stood at 6.2% as of June 30, 2023 (net NPAs: 3.6% as of June 30, 2023) compared to 5.1% as of March 31, 2023 and loans in the special mention account (SMA) 2 category inched up to 6.4% as of June 30, 2023 from 0.0% as of March 2023 and 4.2% as of March 2022. As on December 31, 2024, the GNPA was 7.2% and SMA-2 was 2.3%.

JMFCSL's resource profile mainly comprises long-term sources of borrowings. These borrowings have tenures ranging from 1-10 years, including NCDs issued through public issuances and private placements. The company has a diverse NCD investor base comprising banks, retail investors, high-net-worth individuals (HNIs), corporates, insurance companies, pension funds and trusts.

### **JM Financial Group**

JM Financial Limited (JMFL) is the holding company of the operating entities in the JM Financial Group, which is an integrated and diversified financial services group. While JMFL is engaged in investment banking, portfolio management, wealth management and the management of private equity fund(s) at the standalone level, the consolidated operations encompass (a) investment bank, which includes investment banking, institutional equities and research, private equity business, fixed income, syndication and corporate/promoter finance, capital market related lending, wealth management services for high-net-worth individual (HNI)/ultra HNI clients, and portfolio management services, (b) mortgage lending, which includes wholesale as well as retail mortgage lending (affordable housing loans), (c) alternative and distressed credit, which includes the asset reconstruction business, and (d) Platform AWS (asset management, retail wealth management and retail securities business), which includes mutual funds, wealth management for retail and elite clients, investment advisory, distribution business and equity broking.

As on December 31, 2023, the consolidated loan book stood at Rs. 15,111 crore (Rs. 15,653 crore as on March 31, 2023), distressed credit business assets under management (AUM) at Rs. 15,059 crore (Rs. 13,558 crore as on March 31, 2023), private wealth management AUM at Rs. 65,009 crore (Rs. 56,515 crore as on March 31, 2023), retail and elite wealth AUM at Rs. 29,514 crore and mutual fund quarterly average AUM (QAAUM) at Rs. 4,584 crore (Rs. 2,969 crore as on March 31, 2023). The Group is headquartered in Mumbai with a presence in ~878 locations across ~232 cities in India. JMFL's equity shares are listed on the Bombay Stock Exchange (BSE) and the National Stock Exchange (NSE).

JMFL reported a consolidated net profit (including share of non-controlling interest) of Rs. 709 crore (Rs. 992 crore in FY2022) on total income of Rs. 3,343 crore in FY2023 (Rs. 3,763 crore in FY2022). In 9M FY2024, JMFL reported a consolidated net profit (including share of non-controlling interest) of Rs. 705 crore on total income of Rs. 3,556 crore compared to a net profit of Rs. 676 crore on total income of Rs. 2,629 crore in 9M FY2023.

www.icra .in Page | 2



Status of non-cooperation with previous CRA: Not applicable

Any other information: None

www.icra.in Page | 3



# Rating history for past three years

			Curr	ent Rating (FY20	25)			Chronology of F	Rating History for th	e Past 3 Years		
Instrument		Туре	Amount Rated (Rs. crore)	Amount Date & Rating in Outstanding FY2025		Date & Rating in FY2024		Date & Rating in FY2023		Date & Rating in FY2022		
	as on May 2, 2024 (Rs. crore)			May 10, 2024	Mar 14, 2024	Oct 20, 2023	May 05, 2023	Oct 20, 2022	Apr 21, 2022	Jan 31, 2022	Jul 9, 2021	
1	NCD programme*	Long term	5,558.04	3,757.94	[ICRA]AA (Stable)	[ICRA]AA (Stable)	[ICRA]AA (Stable)	[ICRA]AA (Stable)	[ICRA]AA (Stable)	[ICRA]AA (Stable)	[ICRA]AA (Stable)	[ICRA]AA (Stable)
2	NCD programme	Long term	441.96	-	[ICRA]AA (Stable); withdrawn	[ICRA]AA (Stable)	[ICRA]AA (Stable)	[ICRA]AA (Stable)	[ICRA]AA (Stable)	[ICRA]AA (Stable)	[ICRA]AA (Stable)	[ICRA]AA (Stable)
3	MLD (PP) programme	Long term	300.00	102.70	PP-MLD[ICRA]AA (Stable)	PP-MLD[ICRA]AA (Stable)	PP-MLD[ICRA]AA (Stable)	PP-MLD[ICRA]AA (Stable)	PP-MLD[ICRA]AA (Stable)	PP-MLD[ICRA]AA (Stable)	PP-MLD[ICRA]AA (Stable)	PP-MLD[ICRA]AA (Stable)
4	Long-term fund- based bank lines	Long term	3,500.00	2,060.00	[ICRA]AA (Stable)	[ICRA]AA (Stable)	[ICRA]AA (Stable)	[ICRA]AA (Stable)	[ICRA]AA (Stable)	[ICRA]AA (Stable)	-	-
5	CP programme	Short term	1,000.00	0.00	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+
6	Long-term bank lines (cash credit)^	Long term	-	-			-	-	-	-	[ICRA]AA (Stable)	[ICRA]AA (Stable)
7	Long-term bank lines (term loan)^	Long term	-	-			-	-	-	-	[ICRA]AA (Stable)	[ICRA]AA (Stable)
8	Long-term bank lines (unallocated)^	Long term	-	-			-	-	-	-	[ICRA]AA (Stable)	[ICRA]AA (Stable)

^Clubbed with long-term fund-based bank lines

www.icra.in Page | 4



# **Complexity level of the rated instruments**

Instrument	Complexity Indicator
NCD programme	Simple*
MLD-PP programme	Complex^
Fund-based bank lines	Simple
Commercial paper	Very Simple**

<sup>\*</sup> For the utilised portion of Rs. 4,199.9 crore and subject to change based on the terms of issuance for the balance amount

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: Click Here

<sup>^</sup> For the utilised portion of Rs. 102.7 crore and subject to change based on the terms of issuance for the balance amount

<sup>\*\*</sup> For the utilised portion of Rs. 100.0 crore and subject to change based on the terms of issuance for the balance amount



**Annexure I: Instrument details** 

ISIN Instrument Name		Date of Issuance / Sanction	Coupon Rate	Maturity Date	Amount Rated (Rs. crore)	Current Rating and Outlook	
INE651J07622	NCD^	Jun 07, 2018	9.75%	Jun 07, 2028	214.81	[ICRA]AA (Stable)	
INE651J07630	NCD	Jun 07, 2018	9.34%	Jun 07, 2028	11.94	[ICRA]AA (Stable)	
INE651J07689	NCD^	Dec 13, 2018	10.25%	Dec 13, 2028	25.04	[ICRA]AA (Stable)	
INE651J07697	NCD^	Dec 13, 2018	9.81%	Dec 13, 2028	16.15	[ICRA]AA (Stable)	
INE651J07721	NCD	Jul 18, 2019	9.75%	Jul 18, 2029	400.00	[ICRA]AA (Stable)	
INE651J07739	NCD	Jul 24, 2019	(SBI MCLR + 1.60%) to (SBI MCLR + 4.60%)	Jul 23, 2024	600.00	[ICRA]AA (Stable)	
INE651J07804	NCD	Nov 02, 2020	9.20%	Nov 01, 2030	55.00	[ICRA]AA (Stable)	
INE651J07804	NCD	Nov12, 2020	9.20%	Nov 01, 2030	50.00	[ICRA]AA (Stable)	
INE651J07804	NCD	Dec 11, 2020	9.20%	Nov 01, 2030	45.00	[ICRA]AA (Stable)	
INE651J07804	NCD	Dec22, 2020	9.20%	Nov 01, 2030	50.00	[ICRA]AA (Stable)	
INE651J07804	NCD	Jan 12, 2021	9.20%	Nov 01, 2030	50.00	[ICRA]AA (Stable)	
INE651J07820	NCD	Mar 25, 2021	8.60%	Mar 25, 2033	30.00	[ICRA]AA (Stable)	
INE651J07838	NCD	Jul 19, 2022	8.50%	Jul 18, 2031	50.00	[ICRA]AA (Stable)	
INE651J07838	NCD	Nov 26, 2021	8.50%	Jul 18, 2031	35.00	[ICRA]AA (Stable)	
INE651J07838	NCD	Dec 07, 2021	8.50%	Jul 18, 2031	75.00	[ICRA]AA (Stable)	
INE651J07838	NCD	Mar 15, 2022	8.50%	Jul 18, 2031	100.00	[ICRA]AA (Stable)	
INE651J07853	NCD	Jan 24, 2022	8.99%	Jan 23, 2032	300.00	[ICRA]AA (Stable)	
INE651J07861	NCD	May 30, 2022	8.65%	May 28, 2032	25.00	[ICRA]AA (Stable)	
INE651J07861	NCD	Jun 23, 2022	8.65%	May 28, 2032	50.00	[ICRA]AA (Stable)	
INE651J07861	NCD	Jul 27, 2022	8.65%	May 28, 2032	50.00	[ICRA]AA (Stable)	
INE651J07861	NCD	Oct 18, 2022	8.65%	May 28, 2032	75.00	[ICRA]AA (Stable)	
INE651J07879	NCD	Oct 10, 2022	8.50%	Apr 09, 2025	200.00	[ICRA]AA (Stable)	
INE651J07895	NCD	Mar 09, 2023	9.38%	Jun 09, 2026	125.00	[ICRA]AA (Stable)	
INE651J07903	NCD	May 23, 2023	9.00%	Apr 27, 2026	100.00	[ICRA]AA (Stable)	
INE651J07911	NCD	May 30, 2023	8.81%	May 29, 2026	25.00	[ICRA]AA (Stable)	
INE651J07929	NCD	May 30, 2023	8.91%	Jun 30, 2026	50.00	[ICRA]AA (Stable)	
INE651J07937	NCD	Jun 08, 2023	9.00%	Jun 08, 2027	50.00	[ICRA]AA (Stable)	
INE651J07945	NCD	Jun 08, 2023	9.00%	Jun 08, 2026	50.00	[ICRA]AA (Stable)	
INE651J07952	NCD	Jun 20, 2023	8.80%	Dec 19, 2025	100.00	[ICRA]AA (Stable)	
INE651J07960	NCD	Feb 15, 2024	9.30%	Sep 25, 2026	350.00	[ICRA]AA (Stable)	
INE651J07978	NCD	Feb 15, 2024	9.30%	Aug 14, 2026	150.00	[ICRA]AA (Stable)	
INE651J07986	NCD	Feb 15, 2024	9.30%	Feb 15, 2027	250.00	[ICRA]AA (Stable)	
NA	NCD programme*	NA	NA	NA	1,800.10	[ICRA]AA (Stable)	
INE651J07663	NCD^	Dec 13, 2018	10.10%	Dec 13, 2023	49.09	[ICRA]AA (Stable); withdrawn	
INE651J07671	NCD^	Dec 13, 2018	9.67%	Dec 13, 2023	42.87	[ICRA]AA (Stable); withdrawn	
INE651J07812	NCD	Feb 05,2021	8.25%	Feb 05, 2024	50.00	[ICRA]AA (Stable); withdrawn	
INE651J07846	NCD	Jul 29, 2021	8.35%	Apr 26, 2024	300.00	[ICRA]AA (Stable); withdrawn	
INE651J07887	MLD (PP) programme	Jan 30, 2023	G-Sec Linked	Mar 02, 2026	102.70	PP-MLD[ICRA]AA (Stable)	
NA	MLD (PP) programme*	-	-	-	197.30	PP-MLD[ICRA]AA (Stable)	
NA	Long-term fund- based bank lines	NA	NA	NA	3,500.00	[ICRA]AA (Stable)	
NA	CP programme*	NA	NA	7-365 days	1,000.00	[ICRA]A1+	

Source: Company; ^ Public issuance; \*Proposed; As on May 2, 2024

Please click here to view details of lender-wise facilities rated by ICRA

www.icra.in Page | 6



# Annexure II: List of entities considered for consolidated analysis

Company Name	Ownership as on March 31, 2023	Consolidation Approach
JM Financial Limited	Holding Company	
JM Financial Asset Management Limited	59.54%	
JM Financial Products Limited	99.71%	
JM Financial Capital Limited*	100%	
JM Financial Services Limited*	100%	
JM Financial Credit Solutions Limited	46.68%	
JM Financial Asset Reconstruction Company Limited	58.28%	
JM Financial Home Loans Limited	94.04%	
JM Financial Institutional Securities Limited	100%	ICRA has taken a
JM Financial Trustee Company Private Limited	25%	consolidated view of the parent, its subsidiaries
JM Financial Overseas Holding Private Limited	100%	and an associate
JM Financial Securities Inc.	100%	
JM Financial Singapore Pte Ltd	100%	
JM Financial Commtrade Limited	100%	
JM Financial Properties and Holdings Limited	100%	
Astute Investments	100%	
ARB Maestro	100%	
CR Retail Malls (India) Limited	100%	
Infinite India Investment Management Limited	100%	

Source: Company

Note: ICRA has taken a consolidated view of the parent (JMFL), its subsidiaries and an associate while assigning the ratings

www.icra .in Page | 7

<sup>\*</sup> Pursuant to the National Company Law Tribunal (NCLT) order JM Financial Capital Limited was merged with JM Financial Services Limited with effect from April 1, 2023



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ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

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