

March 14, 2024

Protium Finance Limited: [ICRA]AA+(SO) confirmed as final for PTCs backed by secured MSME loan (LAP) receivables issued by Turiya LAP - 2401

Summary of rating action

| Trust Name | Instrument* | Current Rated Amount (Rs. crore) | Rating Action |
|-------------------|----------------|-------------------------------------|---|
| Turiya LAP – 2401 | Series A1 PTCs | 29.49 | [ICRA]AA+(SO); provisional rating confirmed as final |

*Instrument details are provided in Annexure I

Rationale

In January 2024, ICRA had assigned Provisional [ICRA]AA+(SO) rating to Series A1 PTCs issued under a securitisation transaction originated by Protium Finance Limited. The pass-through certificates (PTCs) are backed by a pool of Rs. 53.59-crore secured micro, small and medium enterprise (MSME) loan against property (LAP) receivables (underlying pool principal of Rs. 31.04 crore). Since the executed transaction documents are in line with the rating conditions and the legal opinion for the transaction has been provided to ICRA, the said ratings have now been confirmed as final.

A summary of the performance of the pool after the February 2024 payout month has been provided below.

| Parameter | Turiya LAP – 2401 |
|--|-------------------|
| Months post securitisation | 2 |
| Pool amortisation | 4.0% |
| Series A1 PTC amortisation | 5.7% |
| Cumulative collection efficiency | 99.9% |
| Loss-cum-0+ dpd | 0.0% |
| Loss cum 30+ dpd | 0.0% |
| Loss cum 90+ dpd | 0.0% |
| Cumulative Prepayment rate | 3.2% |
| Cumulative cash collateral utilisation | 0.0% |

Key rating drivers

Credit strengths

- Availability of CE in the form of CC, EIS and subordination
- No overdue contracts in the pool as on the cut-off date
- Almost 79% of the contracts have a credit bureau score of atleast 700 as on the cut-off date

Credit challenges

- Moderate geographical concentration with top 3 states accounting for ~60% of the initial pool principal
- The yield on Series A1 PTCs is fixed and the pool yield is floating, linked to the originator's benchmark rate. Hence, the transaction is exposed to interest rate risk and any adverse movement in the benchmark yield is likely to reduce the EIS available in the transaction
- Limited vintage has been observed since majority of the book building has happened in the last three years
- Performance of the pool would remain exposed to macro-economic shocks/business disruptions



Description of key rating drivers highlighted above

As per the transaction structure, the monthly cash flow schedule comprises the promised interest payment to Series A1 PTCs at the predetermined interest rate on the principal outstanding. The principal repayment to Series A1 PTCs is promised on the last payout date. During the tenure of Series A1 PTCs, the collections from the pool, after making the promised interest payouts, will be used to make the expected principal payouts to Series A1 PTCs. This principal payout is not promised and any shortfall in making the expected principal payment to Series A1 PTCs would be carried forward to the subsequent payout. The surplus EIS available after meeting the promised and expected payouts to the PTCs will be used towards the accelerated redemption of Series A1 PTCs. Also, in the event of a shortfall in meeting the promised PTC payouts during any month, the trustee will utilise the CC to meet the same.

The first line of support for Series A1 PTCs in the transaction is in the form of a subordination of 5.00% of the pool principal. Further credit support is available in the form of an EIS of 57.50% and a CC of 8.00% of the pool principal (i.e. Rs. 2.48 crore) provided by Protium.

The underlying loans follow a monthly payment schedule. There were no overdues in the pool as on the cut-off date and none of the loans in the pool have been delinquent in the past. The average pre-securitisation amortisation stood at ~8% as on the cut-off date. Further, ~79% of the contracts in the pool had a CIBIL score of more than 700. The pool had moderate geographical concentration with the top 3 states (Tamil Nadu, Karnataka and Gujarat) contributing ~60% to the initial pool principal amount. The interest rate for the contracts in the pool is floating while the PTC yield is fixed, thereby creating an interest rate risk in the structure. The pool's performance would remain exposed to any macro-economic shocks/business disruptions.

Past rated pools' performance: Till date ICRA has rated four securitisation transactions backed by pool of secured loan receivables originated by PFL. All the pools have show healthy collection performance as of February 2024 payout month with cumulative collection efficiency above 99% and nil CC utilisation.

Key rating assumptions

ICRA's cash flow modelling for rating asset-backed securitisation (ABS) transactions involves the simulation of potential delinquencies, losses (shortfall in principal collection during the balance tenor of the pool) and prepayments in the pool. The assumptions for the loss and coefficient of variation (CoV) are arrived at after taking into account the past performance of the originator's portfolio as well as the performance and characteristics of the specific pool being evaluated. Additionally, the assumptions may be adjusted to factor in the current operating environment and any industry-specific factors that ICRA believes could impact the performance of the underlying pool of contracts.

After making these adjustments, the expected mean shortfall in principal collection during the tenure of the pool is estimated at 4.75-5.75%, with certain variability around it. The prepayment rate for the underlying pool is estimated in the range of 6.0-20.0% per annum with a mean of 16.0%.

Liquidity position: Superior

The liquidity for Series A1 PTCs is superior after factoring in the credit enhancement available to meet the promised payout to the investor. The total credit enhancement would be more than 10 times the estimated loss in the pool.

Rating sensitivities

Positive factors – The sustained strong collection performance of the underlying pool (monthly collection efficiency >95%), leading to lower-than-expected delinquency levels and lower CE utilisation levels, would result in a rating upgrade.



Negative factors – The sustained weak collection performance of the underlying pool of contracts (monthly collection efficiency <90%), leading to higher-than-expected delinquency levels and higher CE utilisation levels, would result in a rating downgrade. Weakening in the credit profile of the servicer could also exert pressure on the rating.

Analytical approach

The rating action is based on the trustee confirming compliance with the terms of the transaction and the executed transaction documents being in line with the terms initially shared with ICRA.

| Analytical Approach | Comments | | |
|--|----------------|--|--|
| Applicable rating methodologies Rating Methodology for Securitisation Transactions | | | |
| Parent/Group support | Not Applicable | | |
| Consolidation/Standalone | Not Applicable | | |

About the originator

Protium Finance Limited (Protium) is a systemically important non-deposit taking (ND-SI) non-banking financial company (NBFC) registered with the Reserve Bank of India (RBI). It was incorporated in 2019 as Growth Source Financial Technologies Private Limited and later as Growth Source Financial Technologies Limited and was rechristened Protium Finance Limited in June 2022. It provides secured and unsecured loans to small and medium enterprises (SME), micro, small and medium enterprises (MSME), educational institution and hospital funding, consumer loans and small financial institutional funding. The company's assets under management (AUM) stood at Rs. 2,908 crore with a customer base of 3 lakh as of March 2023 against AUM of Rs. 1,415 crore with a customer base of 91,602 as of March 2022. Protium operates through a network of 85 branches spread across 16 states.

Key financial indicators

| | FY2022 IND AS Audited | FY2023 IND AS Audited | H1 FY2024 IND AS Provisional |
|-------------------------|-----------------------------|-----------------------------|------------------------------------|
| Total income | 159.5 | 433.1 | 342.4 |
| Profit after tax | 14.0 | 63.1 | 55.4 |
| Assets under management | 1,415 | 2,908.1 | 4,037.2 |
| Gross NPA | 0.16% | 0.65% | 1.05% |
| CRAR | 80.60% | 50.30% | 39.81% |

Source: Company, ICRA Research; All ratios as per ICRA's calculations; Amount in Rs. crore

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for past three years

| | | | Current Rating (FY2024) | | | Chronology of Rating History for the Past 3 Years | | | |
|---------------|----------------------|-------------------|-------------------------|---------------------------|----------------------------|--|-------------------------------|-------------------------------|-------------------------------|
| S. N o. | Trust Name | Instrument | Amount Rated (Rs. | Amount Outstandi ng | Date & Rating in FY2024 | | Date & Rating in FY2023 | Date & Rating in FY2022 | Date & Rating in FY2021 |
| | | | crore) (Rs. crore) | (Rs. crore) | March 14, 2024 | January 19, 2024 | - | - | - |
| 1 | Turiya LAP – 2401 | Series A1 PTCs | 29.49 | 29.49 | [ICRA]AA+(SO) | Provisional [ICRA]AA+(SO) | - | - | - |



Complexity level of the rated instrument

| Instrument | Complexity Indicator | | |
|----------------|----------------------|--|--|
| Series A1 PTCs | Moderately Complex | | |

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: <u>Click Here</u>



Annexure I: Instrument details

| Trust Name | Instrument | Date of Issuance / Sanction | Coupon Rate | Maturity Date* | Amount Rated (Rs. crore) | Current Rating |
|----------------------|----------------|--------------------------------|---------------|----------------|-----------------------------|----------------|
| Turiya LAP – 2401 | Series A1 PTCs | January 2024 | 8.50% p.a.p.m | July 2036 | 29.49 | [ICRA]AA+(SO) |

*Scheduled maturity date at transaction initiation; may change on account of prepayments

Annexure II: List of entities considered for consolidated analysis

Not applicable



ANALYST CONTACTS

Abhishek Dafria +91 22 6114 3440 abhishek.dafria@icraindia.com

Himanshi Doshi +91 22 6114 3410 himanshi.doshi@icraindia.com

Ritu Rita +91 22 6114 3409 ritu.rita@icraindia.com Sachin Joglekar +91 22 6114 3470 sachin.joglekar@icraindia.com

Priya Gounder +91 22 6114 3454 priya.gounder@icraindia.com

RELATIONSHIP CONTACT

L Shivakumar +91 22 6114 3304 shivakumar@icraindia.com

MEDIA AND PUBLIC RELATIONS CONTACT

Ms. Naznin Prodhani Tel: +91 124 4545 860 communications@icraindia.com

Helpline for business queries

+91-9354738909 (open Monday to Friday, from 9:30 am to 6 pm)

info@icraindia.com

About ICRA Limited:

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit www.icra.in



ICRA Limited



Registered Office

B-710, Statesman House, 148, Barakhamba Road, New Delhi-110001 Tel: +91 11 23357940-45



© Copyright, 2024 ICRA Limited. All Rights Reserved.

Contents may be used freely with due acknowledgement to ICRA.

ICRA ratings should not be treated as recommendation to buy, sell or hold the rated debt instruments. ICRA ratings are subject to a process of surveillance, which may lead to revision in ratings. An ICRA rating is a symbolic indicator of ICRA's current opinion on the relative capability of the issuer concerned to timely service debts and obligations, with reference to the instrument rated. Please visit our website www.icra.in or contact any ICRA office for the latest information on ICRA ratings outstanding. All information contained herein has been obtained by ICRA from sources believed by it to be accurate and reliable, including the rated issuer. ICRA however has not conducted any audit of the rated issuer or of the information provided by it. While reasonable care has been taken to ensure that the information herein is true, such information is provided 'as is' without any warranty of any kind, and ICRA in particular, makes no representation or warranty, express or implied, as to the accuracy, timeliness or completeness of any such information. Also, ICRA or any of its group companies may have provided services other than rating to the issuer rated. All information contained herein must be construed solely as statements of opinion, and ICRA shall not be liable for any losses incurred by users from any use of this publication or its contents.