

#### March 08, 2024

# Shriram Finance Limited: Rating action on PTCs and SLF issued under vehicle loan securitisation transactions

# **Summary of rating action**

Trust Name	Instrument*	Initial Rated Amount (Rs. crore)	Amount O/s after Last Surveillance (Rs. crore)	Current Outstanding Amount after Feb- 24 Payout (Rs. crore)	Rating Action
Compan Trust Dog	PTC Series A	372.86	172.16	50.99	[ICRA]AAA(SO); Reaffirmed
Sansar Trust Dec 2021 IV	Second Loss Facility	11.19	11.19	11.19	[ICRA]AA+(SO); Upgraded from [ICRA]BBB+(SO)
	PTC Series A1 (c)	36.74	36.74	16.32	[ICRA]AAA(SO); Reaffirmed
Sansar Trust Feb	PTC Series A1 (d)	5.80	5.80	5.80	[ICRA]AAA(SO); Reaffirmed
2022 II	Second Loss Facility	4.61	4.61	4.61	[ICRA]AA+(SO); Upgraded from [ICRA]BBB+(SO)

<sup>\*</sup>Instrument details are provided in Annexure I

#### Rationale

The pass-through certificates (PTCs) tabulated above are backed by commercial vehicle (CV), passenger vehicle (PV), construction equipment and tractor loan receivables originated by Shriram Finance Limited {SFL; rated [ICRA]AA+ (Stable)}. The rating reaffirmations and upgrades factor in the sustained healthy collections witnessed in the pool. Due to the amortisation in the transaction, there has been a build-up of the credit enhancement (CE) cover over the future PTC payouts. The breakeven collection efficiency is also comfortable compared to the actual collection level observed in the pool. Nonetheless, the rating would remain exposed to macro-economic shocks/business disruptions.

#### **Pool performance summary**

Parameter	Sansar Trust Dec 2021 IV	Sansar Trust Feb 2022 II
Months post securitisation	26	22
Pool amortisation	86.33%	78.42%
Cumulative collection efficiency <sup>1</sup>	118.23%	120.08%
Cumulative prepayment rate	49.22%	43.80%
Average monthly prepayment rate	2.57%	2.58%
Loss-cum-90+ dpd <sup>2</sup> (% of initial pool)	1.40%	0.56%
Loss-cum-180+ dpd³ (% of initial pool)	1.15%	0.34%
Cumulative credit collateral (CC) utilisation	0.00%	0.00%
Breakeven collection efficiency <sup>4</sup> for PTC Series A	41.51%	52.73%
CC (% of balance pool)	58.52%	44.03%
Excess interest spread (EIS; % of balance pool) for PTC A1 <sup>5</sup>	10.54%	12.66%

<sup>&</sup>lt;sup>1</sup> Cumulative collections till date (including advance collections) / (cumulative billings till date plus opening overdue)

<sup>&</sup>lt;sup>2</sup> Inclusive of Unbilled and Overdue Principal portion of contracts delinquent for more than 90 days, as a % of Initial Pool Principal

<sup>&</sup>lt;sup>3</sup> Inclusive of Unbilled and Overdue Principal portion of contracts delinquent for more than 180 days, as a % of Initial Pool Principal

<sup>&</sup>lt;sup>4</sup> (Balance Cash flows payable to investor – CC available) / Balance Pool Cash flows

<sup>&</sup>lt;sup>5</sup> (Pool Cash flows – Cash flows to PTC) / Pool Principal outstanding



# **Key rating drivers**

#### **Credit strengths**

- Proven track record in pre-owned CV financing segment along with its well-established franchise
- Healthy amortisation of the pools leading to lower uncertainty regarding the performance of the balance pool of contracts
- Build-up in credit collateral (CC) and excess interest spread (EIS) cover available for balance PTC payouts
- Low delinquencies observed in harder buckets in both the pools

#### **Credit challenges**

Performance of the pool would remain exposed to macro-economic shocks/business disruption, if any

#### Description of key rating drivers highlighted above

The pools have reported healthy collections with the monthly collection efficiency exceeding 100% in the last 12 months. The loss-cum-30+ days past due (dpd) for the pools ranges between 1.5-2.5% as of the January 2024 collection month (February 2024 payout month). The 90+dpd remains between 0.5-1.5% for the transactions. As of January 2024 collection month (February 2024 payout month), 180+dpd remains between 0.5-1.5% for the transactions.

The pools have amortised by more than 75% as of January 2024 collection month (February 2024 payout month).

Any shortfall in collections in the past was mostly absorbed by the EIS in the structure with nil CC utilisation in the transaction. As the pools are moderately amortised, there has been a build-up in the CE cover for the balance tenure of the PTC payouts even after CE utilisation.

ICRA will continue to monitor the performance of the mentioned transactions. Any further rating action will be based on the performance of the pools and the availability of CE relative to ICRA's expectations. Notwithstanding the improvement in collections in recent months, ICRA noted that the performance of the pools would remain exposed to macro-economic shocks/business disruptions.

# **Key rating assumptions**

ICRA's cash flow modelling for the surveillance of asset-backed securitisation (ABS) transactions involves the simulation of potential delinquencies, losses (shortfall in principal collection during the balance tenor of the pool) and prepayments in the pool. The assumptions for the loss and coefficient of variation (CoV) are arrived at after considering the past performance of the originator's portfolio and the rated pools, as well as the performance and characteristics of the specific pool being evaluated. Additionally, the assumptions may be adjusted to factor in the current operating environment and any industry-specific factors that ICRA believes could impact the performance of the underlying pool of contracts.

After making these adjustments, the expected loss and prepayments during the balance tenure of the pool are provided in the table below.

Transaction Name	Expected Loss (% of initial pool principal)	Prepayment	
Sansar Trust Dec 2021 IV	0.5-1.5%	8-12% p.a.	
Sansar Trust Feb 2022 II	0.5-1.5%	8-12% p.a.	

www.icra .in



# **Liquidity position: Superior**

The liquidity for the PTC instruments is superior after factoring in the credit enhancement available to meet the promised payout to the investor. The total credit enhancement would be more than 10 times the estimated loss in the pools. The cash flows from the pool and the available first loss facility are highly comfortable for the top-up of the SLF, if needed, as per the defined waterfall mechanism.

#### **Rating sensitivities**

**Positive factors** – Not applicable for the PTCs. The rating for the SLF can be upgraded on the sustained strong collection performance of the underlying pool contracts, resulting in an increase in the credit enhancement cover available for the SLF.

**Negative factors** – Pressure on the ratings could emerge on sustained weak collections, resulting in higher-than-expected delinquency levels. Weakening in the credit profile of the servicer could also exert pressure on the rating.

# **Analytical approach**

The rating action is based on the performance of the pools till January 2024 (collection month), the present delinquency levels and the CE available in the pool, and the performance expected over the balance tenure of the pools.

Analytical Approach	Comments			
Applicable rating methodologies	Rating Methodology for Securitisation Transactions			
Parent/Group support	Not Applicable			
Consolidation/Standalone	Not Applicable			

#### About the company

Shriram Finance Limited [SFL; erstwhile Shriram Transport Finance Company Limited (STFC)], incorporated in 1979, is a part of the Shriram Group of companies and an upper layer non-banking financial company. Based on the National Company Law Tribunal order dated November 14, 2022, the operations of Shriram City Union Finance Limited (SCUF) and Shriram Capital Limited (SCL) were merged with STFC, which was rechristened Shriram Finance Limited on November 30, 2022.

SFL enjoys a leadership position in preowned commercial vehicle finance and has a pan-India presence with 3,700+ branches and other offices. As of December 31, 2023, SFL's assets under management (consolidated) stood at Rs. 2.26 lakh crore, comprising commercial vehicle finance (45%), passenger vehicle finance (18%), construction equipment and farm equipment finance (8%), small and medium-sized enterprise lending (10%), personal loans (4%), gold loans (3%) two-wheeler loans (5%) and housing loans (5%; through its subsidiary – Shriram Housing Finance Limited).

#### **Key financial indicators**

Particulars	FY2022*	FY2023^	9M FY2024^
	Audited	Audited	Provisional
Total income	19,274	30,508	26,459
Profit after tax	2,721	6,011	5,373
Total managed assets#	1,52,742	2,23,769	2,54,307
Gross stage 3	7.1%	6.0%	5.5%
Capital to risk weighted assets ratio	23.0%	22.6%	21.0%

Source: Company, ICRA Research; All ratios are as per ICRA's calculations; Amount in Rs. Crore

With the scheme of arrangement and amalgamation of STFC, SCUF and SCL becoming effective, figures for the year ended March 31, 2023 are not comparable with the figures for the year ended March 31, 2022

www.icra .in Page

<sup>\*</sup>For SFL, prior to the merger with SCUF and SCL;  $^{\circ}$ Consolidated post-merger

<sup>#</sup>Total managed assets = Total assets + Impairment allowance + Direct assignment –Goodwill



# Status of non-cooperation with previous CRA: Not applicable

# **Any other information: None**

# Rating history for past three years

			Current	Rating (FY2024)		Chronology of Rating History for the Past 3 Years			
S. No.	Trust Name	Instrument	Amount Rated (Rs. crore)	Amount Outstanding (Rs. crore)	Date & Rating in FY2024	Date & Rating in FY2023	Date & Rating in FY2022		Date & Rating in FY2021
					Mar 08, 2024	Mar 17, 2023	Mar 31, 2022	Dec 31, 2021^	-
	Sansar	PTC Series A	372.86	50.99	[ICRA]AAA	[ICRA]AAA	[ICRA]AAA(SO)	Provisional	
1	Trust	PTC Series A	372.00	50.99	(SO)	(SO)	[ICKA]AAA(30)	[ICRA]AAA(SO)	-
_	Dec	Second Loss	11.19	11.19	[ICRA]AA+(SO)	[ICRA]BBB+(SO)	RA]BBB+(SO) [ICRA]BBB+(SO)	Provisional	_
	2021 IV	Facility	11.19	11.19	[ICKA]AAT(30)	[ICNA]BBB+(3U)	[ICNA]BBB+(3O)	[ICRA]BBB+(SO)	_

<sup>^</sup>Initial rating assigned

		Current Rating (FY2024)			Chronology of Rating History for the Past 3 Years					
S. No.	Trust Name	Instrument	Amount Rated (Rs.	Rated Outstanding	Date & Rating in FY2024	Date & Rating in FY2023			Date & Rating in FY2022	Date & Rating in FY2021
		crore)	crore)	(Rs. crore) Mar 08, 2024		Mar 17, 2023	Jun 20, 2022	Apr 06, 2022	Mar 29, 2022^	-
		PTC Series A1(c)	36.74	16.32	[ICRA]AAA (SO)	[ICRA]AAA(SO)	[ICRA]AAA(SO)	Provisional [ICRA]AAA(SO); reaffirmed	Provisional [ICRA]AAA(SO)	-
2	Sansar Trust Feb 2022 II	PTC Series A1(d)	5.80	5.80	[ICRA]AAA (SO)	[ICRA]AAA(SO)	[ICRA]AAA(SO)	Provisional [ICRA]AAA(SO); reaffirmed	Provisional [ICRA]AAA(SO)	-
	2022 II	Second Loss Facility	4.61	4.61	[ICRA]AA+ (SO)	[ICRA]BBB+(SO)	[ICRA]BBB+(SO)	Provisional [ICRA]BBB+(SO); reaffirmed	Provisional [ICRA]BBB+(SO)	-

<sup>^</sup>Initial rating assigned

# **Complexity level of the rated instrument**

Trust	Instrument	Complexity Indicator
Sansar Trust Dec 2021 IV	PTC Series A	Simple
Salisar Trust Dec 2021 IV	Second Loss Facility	Simple
	PTC Series A1(c)	Simple
Sansar Trust Feb 2022 II	PTC Series A1(d)	Simple
	Second Loss Facility	Simple

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: Click Here

www.icra.in



#### **Annexure I: Instrument details**

Trust Name	Instrument	Date of Issuance / Sanction	Coupon Rate	Maturity Date*	Amount Rated (Rs. crore)	Current Rating
Sansar Trust	PTC Series A		6.85%	November 2026	50.99	[ICRA]AAA(SO)
Dec 2021 IV	Second Loss Facility	December 2021	-		11.19	[ICRA]AA+(SO)
	PTC Series A1(c)	March 2022	5.95%	March 2026	16.32	[ICRA]AAA(SO)
Sansar Trust	PTC Series A1(d)		5.95%	September 2026	5.80	[ICRA]AAA(SO)
Feb 2022 II	Second Loss Facility		-	September 2026	4.61	[ICRA]AA+(SO)

<sup>\*</sup> Scheduled PTC maturity date at transaction initiation; may change on account of prepayments

Source: Company

# Annexure II: List of entities considered for consolidated analysis

Not applicable



#### **ANALYST CONTACTS**

Abhishek Dafria +91 22 6114 3440 abhishek.dafria@icraindia.com

Anubhav Agrawal +91 22 6114 3439 anubhav.agrawal@icraindia.com

Rushabh Gohel +91 22 6114 3420 rushabh.gohel@icraindia.com

# **RELATIONSHIP CONTACT**

Mr. L. Shivakumar +91 22 6114 3304 shivakumar@icraindia.com

# MEDIA AND PUBLIC RELATIONS CONTACT

Ms. Naznin Prodhani Tel: +91 124 4545 860 communications@icraindia.com

#### Helpline for business queries

+91-9354738909 (open Monday to Friday, from 9:30 am to 6 pm)

info@icraindia.com

#### **About ICRA Limited:**

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit www.icra.in

Sachin Joglekar +91 22 6114 3470 sachin.joglekar@icraindia.com

Diptajyoti Banik +91 22 6114 3412 diptajyoti.banik@icraindia.com



#### **ICRA Limited**



# **Registered Office**

B-710, Statesman House, 148, Barakhamba Road, New Delhi-110001 Tel: +91 11 23357940-45



# © Copyright, 2024 ICRA Limited. All Rights Reserved.

#### Contents may be used freely with due acknowledgement to ICRA.

ICRA ratings should not be treated as recommendation to buy, sell or hold the rated debt instruments. ICRA ratings are subject to a process of surveillance, which may lead to revision in ratings. An ICRA rating is a symbolic indicator of ICRA's current opinion on the relative capability of the issuer concerned to timely service debts and obligations, with reference to the instrument rated. Please visit our website www.icra.in or contact any ICRA office for the latest information on ICRA ratings outstanding. All information contained herein has been obtained by ICRA from sources believed by it to be accurate and reliable, including the rated issuer. ICRA however has not conducted any audit of the rated issuer or of the information provided by it. While reasonable care has been taken to ensure that the information herein is true, such information is provided 'as is' without any warranty of any kind, and ICRA in particular, makes no representation or warranty, express or implied, as to the accuracy, timeliness or completeness of any such information. Also, ICRA or any of its group companies may have provided services other than rating to the issuer rated. All information contained herein must be construed solely as statements of opinion, and ICRA shall not be liable for any losses incurred by users from any use of this publication or its contents.