

# December 18, 2023<sup>(Revised)</sup>

### **Intas Pharmaceuticals Limited: Update on Material Event**

### Summary of rating action

| Instrument*                                                 | Previous Rated Amount<br>(Rs. crore) | Current Rated Amount<br>(Rs. crore) | Rating (Outstanding)           |
|-------------------------------------------------------------|--------------------------------------|-------------------------------------|--------------------------------|
| Long-term/ Short-term; Fund-<br>based/ Non-fund based limit | 1,500                                | 1,500                               | [ICRA]AA+ (Stable) / [ICRA]A1+ |
| Total                                                       | 1,500                                | 1,500                               |                                |

<sup>\*</sup>Instrument details are provided in Annexure-I

#### Rationale

ICRA was apprised through various media releases about an import alert issued by the United States Food and Drugs Administration (USFDA) to the manufacturing facility of Intas Pharmaceuticals Limited (IPL) at Matoda (Ahmedabad, Gujarat). The facility was inspected by the USFDA between May 1, 2023 and May 12, 2023. According to the company's management, ~29 products (out of ~55-60) that are manufactured at the facility are currently exempt from the import alert.

Given that resolution of the import alert could potentially be a long-drawn process, the development will impact IPL's new product approvals and launches in the US generics market. Moreover, considering that two key formulations manufacturing facilities of IPL (at Matoda and Pharmez, Ahmedabad, Gujarat) are now under import alert, its revenues from the US market will remain subdued over the near to medium term. Moreover, its earnings are also expected to witness some moderation on account of the costs associated with the remediation measures and failure to supply penalties. However, the overall financial impact is expected to be limited owing to the relatively lower revenue share from the US market than IPL's other key markets, especially India and the European region. In FY2023, the US market generated ~15% of IPL's consolidated turnover while Europe and India continued to be the key revenue drivers with a 39% and 34% share, respectively.

IPL's credit profile continues to remain strong, supported by its established business profile, diversified operations, healthy internal accrual generation and strong liquidity position. As on September 30, 2023, IPL had total cash, cash equivalents and liquid investments of ~Rs. 3,800 crore. However, ICRA will continue to monitor the developments in this regard and their impact on IPL's performance.

Please refer to the following link for the previous detailed rationale that captures the key rating drivers and their description, liquidity position and rating sensitivities: <u>Click here</u>

### **Analytical approach**

| Analytical Approach             | Comments                                                                                                                                                                                                         |
|---------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Applicable rating methodologies | Corporate Credit Rating Methodology Rating Methodology for Entities in the Pharmaceutical Industry                                                                                                               |
| Parent/Group support            | Not applicable                                                                                                                                                                                                   |
| Consolidation/Standalone        | For arriving at the ratings, ICRA has considered the consolidated financials of IPL. As on March 31, 2023, the company had 12 subsidiaries and 26 step-down subsidiaries, which are all enlisted in Annexure II. |

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### **About the company**

Incorporated in 1985, IPL is the flagship company of the Ahmedabad-based Chudgar Group. The company commenced operations by setting up a small manufacturing facility focused on chronic therapeutic segments, including neurology and psychiatry, before gradually gaining a meaningful presence in the domestic formulations market by the 1990s. Over the years, the company has diversified into wide therapeutic areas and ventured into international markets by exporting generic drugs as well as by contract manufacturing.

IPL is ranked as the sixth largest domestic formulations company, as per IQVIA MAT August 2023, generating nearly 34% of its turnover (for FY2023) from its domestic business. The company operates 17 manufacturing facilities, with 13 in India and the rest spread over the UK (two units), Greece and Mexico. IPL's manufacturing facilities are approved by various regulatory authorities, including the USFDA, UK MHRA, MCC (South Africa), TGA (Australia) and ANVISA (Brazil). IPL's promoters, the Chudgar family, currently own a 83.84% stake in the company with 7.13% held by Temasek Holdings, 6.02% by Chrys Capital through four different funds and 3% by Abu Dhabi Investment Authority through its Investment Trust.

### **Key financial indicators (audited)**

| IPL Consolidated                                     | FY2022  | FY2023  | H1FY2024* |
|------------------------------------------------------|---------|---------|-----------|
| Operating income (OI)                                | 18418.3 | 20079.2 | 9922.6    |
| PAT                                                  | 2679.2  | 2422.8  | 1018.9    |
| OPBDIT/OI                                            | 21.7%   | 18.6%   | 15.1%     |
| PAT/OI                                               | 14.5%   | 12.1%   | 10.3%     |
| Total outside liabilities/Tangible net worth (times) | 0.5     | 0.5     | 0.4       |
| Total debt/OPBDIT (times)                            | 0.6     | 0.4     | 0.6       |
| Interest coverage (times)                            | 35.9    | 29.7    | 24.0      |

Source: Company data, ICRA Research; PAT: Profit after tax; OPBDIT: Operating profit before depreciation, interest, taxes and amortisation; Amount in Rs crore;

#### Status of non-cooperation with previous CRA: Not applicable

### Any other information: None

### Rating history for past three years

|   |            | Current rating (FY2024) |                         |                                       |                         |                 | Chronology of rating history for the past 3 years |                         |                         |                         |
|---|------------|-------------------------|-------------------------|---------------------------------------|-------------------------|-----------------|---------------------------------------------------|-------------------------|-------------------------|-------------------------|
|   | Instrument | Туре                    | Amount<br>rated<br>(Rs. | Amount outstanding as on Mar 31, 2023 | Date & rating in FY2024 |                 |                                                   | Date & rating in FY2023 | Date & rating in FY2022 | Date & rating in FY2021 |
|   |            | crore)                  | (Rs. crore)             | Dec 18,<br>2023                       | Nov 30,<br>2023         | Jun 14,<br>2023 | Sep 22,<br>2022                                   | Jul 19, 2021            | Nov 04, 2020            |                         |
|   | Fund       | Long                    |                         |                                       |                         |                 |                                                   |                         |                         |                         |
|   | based/     | term                    |                         |                                       | [ICRA]AA+               | [ICRA]AA+       | [ICRA]AA+                                         | [ICRA]AA+               | [ICRA]AA+               | [ICRA]AA                |
| 1 | Non-fund   | and                     | 1,500                   | -                                     | (Stable)/               | (Stable)/       | (Stable)/                                         | (Stable)/               | (Stable)/               | (Stable)/               |
|   | based      | short                   |                         |                                       | [ICRA]A1+               | [ICRA]A1+       | [ICRA]A1+                                         | [ICRA]A1+               | [ICRA]A1+               | [ICRA]A1+               |
|   | facilities | term                    |                         |                                       |                         |                 |                                                   |                         |                         |                         |

### Complexity level of the rated instruments

| Instrument                                                  | Complexity Indicator |
|-------------------------------------------------------------|----------------------|
| Long-term/ Short-term fund-based/ Non-fund based facilities | Simple               |

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<sup>\*</sup>Provisional



The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: Click Here

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### **Annexure I: Instrument details**

| ISIN | Instrument<br>Name                          | Date of Issuance | Coupon<br>Rate | Maturity | Amount Rated<br>(Rs. crore) | Current Rating and Outlook       |
|------|---------------------------------------------|------------------|----------------|----------|-----------------------------|----------------------------------|
| NA   | Fund based/<br>Non-fund based<br>facilities | NA               | NA             | NA       | 1,500                       | [ICRA]AA+ (Stable)/<br>[ICRA]A1+ |

Source: Company data, ICRA Research

### Annexure II: List of entities considered for consolidated analysis – FY2022-FY2023

| Company Name                                                             | IPL's Ownership | Consolidation<br>Approach |
|--------------------------------------------------------------------------|-----------------|---------------------------|
| SUBSIDIARIES                                                             |                 |                           |
| Accord Healthcare Limited, UK                                            | 100.00%         | Full Consolidation        |
| Astron Research Limited, UK                                              | 100.00%         | Full Consolidation        |
| Accord Healthcare Inc., North Carolina, USA                              | 100.00%         | Full Consolidation        |
| Accord Healthcare (Pty) Limited, South Africa                            | 100.00%         | Full Consolidation        |
| Accord Farmaceutica Ltda., Brazil                                        | 100.00%         | Full Consolidation        |
| Accord Healthcare SAC, Peru                                              | 100.00%         | Full Consolidation        |
| Accord Farma S.A. De C.V., Mexico                                        | 100.00%         | Full Consolidation        |
| Accord Healthcare Inc., Canada                                           | 100.00%         | Full Consolidation        |
| Accord Healthcare Pty. Ltd., Australia                                   | 100.00%         | Full Consolidation        |
| Intas Third Party Sales 2005 S.L.                                        | 100.00%         | Full Consolidation        |
| Accord Healthcare (Kenya) Limited                                        | 100.00%         | Full Consolidation        |
| Andre Laboratories Limited (upto December 31, 2021)                      | -               | Full Consolidation        |
| SM Herbals Private Limited                                               | 100.00%         | Full Consolidation        |
| STEP-DOWN SUBSIDIARIES                                                   |                 |                           |
| Farmbaiot S.A DE CV, Mexico                                              | 100.00%         | Full Consolidation        |
| Essential Pharmaceuticals LLC                                            | 100.00%         | Full Consolidation        |
| Accord Biopharma Inc. USA                                                | 100.00%         | Full Consolidation        |
| Accord Healthcare SAS, France                                            | 100.00%         | Full Consolidation        |
| Accord Healthcare BV, Netherlands                                        | 100.00%         | Full Consolidation        |
| Accord Healthcare Sociedad Limitada, Spain                               | 100.00%         | Full Consolidation        |
| Accord Healthcare Italia SRL, Italy                                      | 100.00%         | Full Consolidation        |
| Accord Healthcare Polska Spolka Z Organiczona Odpowiedzialnoscia, Poland | 100.00%         | Full Consolidation        |
| Accord Healthcare AB, Sweden                                             | 100.00%         | Full Consolidation        |
| Accord Healthcare GmbH, Austria                                          | 100.00%         | Full Consolidation        |
| Accord Healthcare OY, Finland                                            | 100.00%         | Full Consolidation        |
| Accord Healthcare Ireland Limited, Ireland                               | 100.00%         | Full Consolidation        |
| Accord Healthcare BVPA, Belgium                                          | 100.00%         | Full Consolidation        |
| Accord Healthcare Limited, Malta                                         | 100.00%         | Full Consolidation        |
| Accord Healthcare GmbH, Germany                                          | 100.00%         | Full Consolidation        |
| Accord Healthcare SDN BHD, Malaysia                                      | 100.00%         | Full Consolidation        |



| Company Name                                                        | IPL's Ownership | Consolidation<br>Approach |
|---------------------------------------------------------------------|-----------------|---------------------------|
| Accord Healthcare MENA DMCC, UAE                                    | 100.00%         | Full Consolidation        |
| Accord-Healthcare Kft., Hungary                                     | 100.00%         | Full Consolidation        |
| Accord Healthcare S.R.O., Czech Republic                            | 100.00%         | Full Consolidation        |
| Accord Healthcare Single Member S.A., Greece                        | 100.00%         | Full Consolidation        |
| Accord Healthcare Private limited, Singapore                        | 100.00%         | Full Consolidation        |
| Accord Healthcare, Unipessoal, Lda, Portugal                        | 100.00%         | Full Consolidation        |
| Accord Healthcare HK Limited, Hongkong (upto October 28, 2022)      | 100.00%         | Full Consolidation        |
| Accord Healthcare SRL, Romania                                      | 100.00%         | Full Consolidation        |
| Accord Healthcare AG, Switzerland                                   | 100.00%         | Full Consolidation        |
| Accord UK Limited, UK                                               | 100.00%         | Full Consolidation        |
| Accord Healthcare Thailand Limited (Thailand)                       | 100.00%         | Full Consolidation        |
| Accord Healthcare Korea Limited, South Korea (upto April 2, 2021)   | -               | Full Consolidation        |
| Accord Biosimilars LLC (upto February 28, 2023)                     | -               | Full Consolidation        |
| Jointly controlled Entity                                           |                 |                           |
| Alvi-Intas Medical Devices Private Limited (upto December 31, 2021) | -               | Equity Method             |

Source: IPL annual report of FY2023

## Corrigendum

Document dated December 18, 2023 has been corrected with revisions as detailed below:

Revisions: - Page 3 – Typographical error in rating history table on page 3 has been corrected

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ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

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