

November 30, 2023

Veritas Finance Private Limited: Provisional [ICRA]AAA(SO) assigned to PTCs backed by small business loan receivables issued by Vajra 003 Trust

Summary of rating action

Trust Name	Instrument*	Current Rated Amount (Rs. crore)	Rating Action
Vajra 003 Trust	Series A1 PTC	40.00	Provisional [ICRA]AAA(SO); Assigned

*Instrument details are provided in Annexure I

Rating in the absence of pending actions/documents	No rating would have been assigned as it would not be meaningful
--	--

Rationale

ICRA has assigned a provisional [ICRA]AAA(SO) rating to the Series A1 pass-through certificates (PTCs) backed by a pool of Rs. 43.95-crore (pool principal; receivables of Rs. 61.93 crore) small business loan (SBL) receivables originated by Veritas Finance Private Limited (Veritas/originator).

The provisional rating is based on the strength of the cash flows from the selected pool of contracts. Credit enhancement (CE) is available in the form of (i) a cash collateral (CC) of 9.00% of the initial pool principal to be provided by the originator, (ii) subordination of 9.00% of the initial pool principal for Series A1 PTC, (iii) the excess interest spread (EIS) of 30.22% in the structure, as well as the integrity of the legal structure. The rating is subject to the fulfilment of all the conditions under the structure, due diligence audit of the pool, review by ICRA of the documentation pertaining to the transaction, and the furnishing of a legal opinion on the transaction to ICRA by Veritas.

Key rating drivers

Credit strengths

- Availability of CE in the form of EIS, principal subordination and CC
- No overdue contracts as on the cut-off date; all the contracts in the initial pool have never been delinquent
- Average seasoning of ~22 months and average pre-securitisation amortisation of ~26% as on the cut-off date

Credit challenges

- High geographical concentration with top 3 states contributing around 79% to the pool principal as on the cut-off date
- Performance of the pool would remain exposed to macro-economic shocks/business disruptions/natural calamities that may impact the income-generating capability of the borrower

Description of key rating drivers highlighted above

As per the transaction structure, the monthly promised cash flows for Series A1 PTC will comprise the scheduled principal amount (91.00% of the billed pool principal) and the interest payment to Series A1 PTC at the predetermined interest rate on the principal outstanding. The balance principal billed is expected to be paid on a monthly basis but is not promised. The collections from the pool, after making the promised payouts to Series A1 PTC and the replenishment of the CE (to the extent used and not reimbursed till the previous month), will be used to make the expected principal payouts to Series A1 PTC to the extent of 9.00% of the billed pool principal. The expected principal portion is not promised and any shortfall in making the same to Series A1 PTC would be carried forward to the subsequent payout. Any prepayment amount would be used for the payment of Series A1 PTC.

A part (75%) of the residual cash flow from the pool, after making the promised and expected payouts, would be used for the prepayment of the Series A1 PTC principal while the rest (25%) would be used for the payment of the equity tranche. Hence, the actual tenure of the PTC is expected to be shorter owing to such acceleration.

Support for Series A1 PTC in the transaction is in the form of a principal subordination of 9.00% of the initial pool principal and an EIS of 30.22% of the initial pool principal. A CC of 9.00% of the initial pool principal (Rs. 3.96 crore), to be provided by Veritas, acts as further CE in the transaction. In the event of a shortfall in meeting the promised PTC payouts during any month, the trustee will utilise the CC (in case the principal subordination and EIS are insufficient) to meet the same.

There are no overdues in the pool as on the cut-off date. The weighted average seasoning of the pool is 21.9¹ months with pre-securitisation amortisation of 26.1% as on the cut-off date. The pool has high geographical concentration with the top 3 states (Tamil Nadu, Andhra Pradesh and Karnataka) contributing 79.3% to the initial pool principal amount. At the district level, the top district accounted for 4.3% of the initial pool principal amount while the top 10 districts accounted for 33.1%. The performance of the pool would remain exposed to macro-economic shocks/business disruptions/natural calamities that may impact the income-generating capability of the borrower.

Key rating assumptions

ICRA's cash flow modelling for rating asset-backed securitisation (ABS) transactions involves the simulation of potential losses, delinquencies and prepayments in the pool. The losses and prepayments are assumed to follow a log-normal distribution. The mean and the coefficient of variation (CoV) are calibrated on the basis of the values observed in the analysis of the past performance of the originator's loan portfolio. Given Veritas' limited track record in this business, ICRA has also considered the credit quality experience of other more established players and ICRA's expectation of the credit quality of the asset classes involved. Veritas' target borrower segment could be financially quite vulnerable. Also, while the underlying loans are backed by the mortgage of immovable property, the timing and quantum of recovery, post default, are yet to be established in the absence of a longer track record in security enforcement.

The resulting collections from the pool, after incorporating the impact of losses and prepayments as above, are accounted for in ICRA's cash flow model, in accordance with the cash flow waterfall of the transaction. Various possible scenarios are simulated and the incidences of default to the investor as well as the extent of losses are measured. These are then compared with ICRA's internal benchmarks for the target rating.

For the current pool, after taking into account the above-mentioned factors regarding the asset class and after adjusting for key features like seasoning, overdues, instalment to income ratio (IIR), ticket size, peak days past due, rate of interest, geographical distribution and credit bureau score, ICRA estimates the shortfall in the pool principal collection within the pool's tenure at 4.0-5.0%, with certain variability around it. The variability is based on the static pool analysis of Veritas' portfolio as well as ICRA's observation on the performance of the same asset class for other originators. ICRA's estimation of the variability also factors in Veritas' relatively shorter track record. The average prepayment rate for the underlying pool is estimated at 18% per annum.

Liquidity position: Superior

The cash collections and the credit collateral available in the transaction are expected to be highly comfortable to meet the Series A1 PTC investor payouts. Assuming a monthly collection efficiency of even 50% in the underlying pool of contracts in a stress scenario, the recommended credit collateral would cover the shortfalls in the investor payouts for a period of 11 months.

Rating sensitivities

Positive factors – Not applicable

¹ Basis the number of instalments paid as shared by the originator

Negative factors – The sustained weak collection performance of the underlying pool (monthly collection efficiency <90%), leading to higher-than-expected delinquency levels and higher CE utilisation levels, would result in a rating downgrade.

Analytical approach

The rating action is based on the analysis of the performance of Veritas’ portfolio till September 2023, the key characteristics and composition of the current pool, the performance expected over the balance tenure of the pool, and the CE cover available in the transaction.

Analytical Approach	Comments
Applicable rating methodologies	Rating Methodology for Securitisation Transactions
Parent/Group support	Not Applicable
Consolidation/Standalone	Not Applicable

Pending actions/documents required to be completed for conversion of the provisional rating into final

The assigned rating is provisional and would be converted into final upon the execution of:

1. Trust deed
2. Assignment agreement
3. Legal opinion
4. Trustee letter
5. Chartered Accountant’s know your customer (KYC) certificate
6. Any other documents executed for the transaction

Validity of the provisional rating

The Trust is expected to complete the pending actions/execute the pending documents in the near term. However, in case of continued pendency of the actions/documents beyond one year of this publication, the provisional rating would be withdrawn for the transaction even if the instrument has been issued.

Risks associated with the provisional rating

In case the issuance is completed, but the pending actions/documents are not completed for the transaction within one year (validity period) from the assignment of the rating, the provisional rating will be withdrawn in accordance with ICRA’s Policy on Provisional Ratings available at www.icra.in.

About the originator

Veritas Finance Private Limited (Veritas) is a non-banking financial company (NBFC) incorporated on April 30, 2015 and registered with the Reserve Bank of India (RBI). The company is promoted by Mr. D Arulmany and it lends to borrowers engaged in the micro, small and medium enterprise (MSME) sector with a primary focus on providing inclusive finance to self-employed borrowers for their businesses. As on September 30, 2023, Veritas had a net worth of Rs. 2,183 crore. As on September 30, 2023, it operates out of 356 branches in ten states, namely Tamil Nadu, West Bengal, Karnataka, Odisha, Andhra Pradesh, Telangana, Bihar, Jharkhand, Madhya Pradesh and Chhattisgarh, as well as the Union Territory (UT) of Puducherry.

Veritas had a gross loan portfolio of Rs. 4,483 crore as on September 30, 2023 (Rs. 3,534 crore as on March 31, 2023). The company has divided the product segments into two heads – MSME Rural and MSME Urban. The MSME Rural segment includes small business loans (SBLs), loan against property - construction (LAP-C) and home loans (HLs) while the MSME Urban segment includes working capital loans (WCLs). These products are differentiated on the basis of the purpose of the loan.

SBL is a secured loan product offered for business purposes with a ticket size of Rs. 1 lakh to Rs. 50 lakh. LAP-C is given for home construction, home improvement or shop construction with a ticket size of Rs. 5 lakh to Rs. 25 lakh. HLs are given for purchase or self-construction with a ticket size in the range of Rs. 5 lakh to Rs. 30 lakh. WCL is an unsecured product for a ticket size of Rs. 1 lakh to Rs. 5 lakh.

As on September 30, 2023, on a fully-diluted basis, the promoter, Mr. Arulmany and his relatives held 11.70% while other shareholders include Norwest Venture Partners X (21.78%), Multiples Private Equity & Affiliates (16.38%), Kedaara Capital Fund II LLP (15.21%), CDC Group PLC (10.42%), Lok Capital (8.15%), Avendus Future Leaders Fund (2.34%), Evolvence India Fund (2.33%), Growth Catalyst Partners LLC (0.85%), and Caspian Impact Investment Advisers Private Limited (0.19%). The balance is held by individual shareholders and employees and their relatives.

Key financial indicators

Veritas Finance Private Limited	FY2022	FY2023	H1 FY2024
	Audited	Audited	Provisional
Total income	443.65	682.21	492.65
PAT	75.85	174.70	102.93
Assets under management (AUM)	2,187.35	3,533.73	4,483.26
Gross NPA	3.94%	2.19%	2.09%
Net NPA	2.34%	1.26%	1.19%

Source: Company, ICRA Research; All ratios as per ICRA's calculations; Amount in Rs. crore

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for past three years

Trust Name	Instrument	Current Rating (FY2024)		Chronology of Rating History for the Past 3 Years			
		Initial Amount Rated (Rs. crore)	Amount Outstanding (Rs. crore)	Date & Rating in FY2024	Date & Rating in FY2023	Date & Rating in FY2022	Date & Rating in FY2021
				Nov 30, 2023*	-	-	-
Vajra 003 Trust	Series A1 PTC	40.00	40.00	Provisional [ICRA]AAA(SO)	-	-	-

*Provisional rating assigned

Complexity level of the rated instrument

Instrument	Complexity Indicator
Series A1 PTC	Moderately Complex

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: [Click Here](#)

Annexure I: Instrument details

Trust Name	Instrument Type	Date of Issuance / Sanction	Coupon Rate	Maturity Date*	Amount Rated (Rs. crore)	Current Rating
Vajra 003 Trust	Series A1 PTC	December 2023	9.75%	April 2029	40.00	Provisional [ICRA]AAA(SO)

**Scheduled maturity at transaction initiation; may change on account of prepayments in the underlying pool*

Source: Company

Annexure II: List of entities considered for consolidated analysis

Not Applicable

ANALYST CONTACTS

Abhishek Dafria

+91 22 6114 3440

abhishek.dafria@icraindia.com

Sachin Joglekar

+91 22 6114 3470

sachin.joglekar@icraindia.com

Sumit Pramanik

+91 22 6114 3462

sumit.pramanik@icraindia.com

Rushabh Gohel

+91 22 6114 3420

rushabh.gohel@icraindia.com

Ekta Baheti

+91 22 6114 3423

ekta.baheti@icraindia.com

RELATIONSHIP CONTACT

L Shivakumar

+91 22 6114 3406

shivakumar@icraindia.com

MEDIA AND PUBLIC RELATIONS CONTACT

Ms. Naznin Prodhani

Tel: +91 124 4545 860

communications@icraindia.com

Helpline for business queries

+91-9354738909 (open Monday to Friday, from 9:30 am to 6 pm)

info@icraindia.com

About ICRA Limited:

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit www.icra.in

ICRA Limited



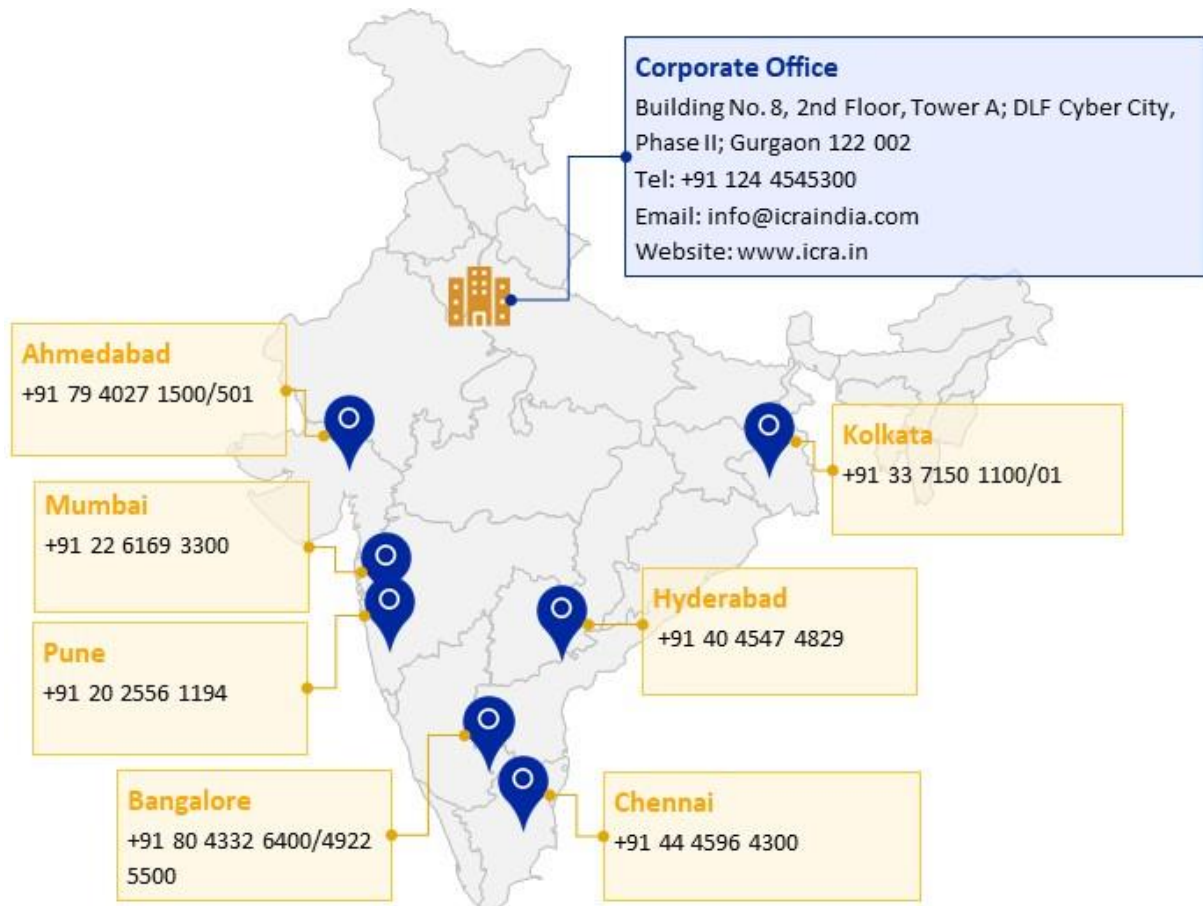
Registered Office

B-710, Statesman House, 148, Barakhamba Road, New Delhi-110001

Tel: +91 11 23357940-45



Branches



© Copyright, 2023 ICRA Limited. All Rights Reserved.

Contents may be used freely with due acknowledgement to ICRA.

ICRA ratings should not be treated as recommendation to buy, sell or hold the rated debt instruments. ICRA ratings are subject to a process of surveillance, which may lead to revision in ratings. An ICRA rating is a symbolic indicator of ICRA's current opinion on the relative capability of the issuer concerned to timely service debts and obligations, with reference to the instrument rated. Please visit our website www.icra.in or contact any ICRA office for the latest information on ICRA ratings outstanding. All information contained herein has been obtained by ICRA from sources believed by it to be accurate and reliable, including the rated issuer. ICRA however has not conducted any audit of the rated issuer or of the information provided by it. While reasonable care has been taken to ensure that the information herein is true, such information is provided 'as is' without any warranty of any kind, and ICRA in particular, makes no representation or warranty, express or implied, as to the accuracy, timeliness or completeness of any such information. Also, ICRA or any of its group companies may have provided services other than rating to the issuer rated. All information contained herein must be construed solely as statements of opinion, and ICRA shall not be liable for any losses incurred by users from any use of this publication or its contents.