

August 18, 2023

Satin Creditcare Network Ltd.: Ratings confirmed as final for PTCs backed by microfinance loan receivables issued by Nimbus 2023 MFI Gorky

Summary of rating action

| Trust Name | Instrument* | Current Rated Amount (Rs. crore) | Rating Action |
|-----------------------|---------------|-------------------------------------|--|
| Nimbus 2023 MFI Gorky | Series A1 PTC | 115.32 | [ICRA]AA(SO); provisional rating confirmed as final |
| | Series A2 PTC | 5.49 | [ICRA]A+(SO); provisional rating confirmed as final |

*Instrument details are provided in Annexure I

Rationale

In June 2023, ICRA had assigned Provisional [ICRA]AA(SO) rating to Series A1 Pass-Through Certificates (PTCs) and Provisional [ICRA]A+(SO) rating to Series A2 PTCs issued by Nimbus 2023 MFI Gorky. The PTCs are backed by a pool of Rs. 137.29 crore (principal amount; receivables of Rs. 167.19 crore) microfinance loan receivables originated by Satin Creditcare Network Ltd. (Satin/Originator; rated [ICRA]A-(Stable)/[ICRA]A1). Since the executed transaction documents are in line with the rating conditions and the legal opinion for the transaction has been provided to ICRA, the said rating has now been confirmed as final.

A summary of the pool performance after the July 2023 payouts is shown in the table below:

| Parameter | Nimbus 2023 MFI Gorky |
|---|-----------------------|
| Months post securitisation | 2 |
| Pool amortisation | 8.25% |
| Series A1 PTC amortisation | 9.73% |
| Series A2 PTC amortisation | 1.79% |
| Cumulative collection efficiency ¹ | 99.76% |
| Cumulative prepayment rate ² | 1.10% |
| Loss-cum 0+ days past due (dpd) ³ | 0.35% |
| Loss cum 30+ dpd | 0.14% |
| Loss cum 90+ dpd | 0.00% |
| Cumulative cash collateral utilisation | 0.00% |

Key rating drivers

Credit strengths

- Availability of credit enhancement (CE) in the form of excess interest spread (EIS), over-collateralisation and cash collateral (CC)
- Average seasoning of ~4 months and average pre-securitisation amortisation of ~14% as on the cut-off date
- One of the larger players in microfinance industry with an established track record

Credit challenges

• High geographical concentration with top 3 states contributing around 62% to the initial pool principal

¹ Cumulative collections / (Cumulative billings + opening overdue at the time of securitization)

² Principal outstanding at the time of prepayment of contracts prepaid till date / Initial pool principal

 $^{^{\}rm 3}$ POS on contracts aged 0+ dpd $\,/$ POS on the pool at the time of securitization



- Performance of pool would remain exposed to natural calamities that may impact the income-generating capability of the borrower, given the marginal borrower profile; further, the pool's performance would be exposed to political and communal risks
- Performance of the pool would remain exposed to macro-economic shocks/business disruptions

Description of key rating drivers highlighted above

According to the transaction structure, the loan pool receivables were assigned at par to the PTC investors. The collections from the pool, after making the promised interest payouts to Series A1 PTC, will be used to make the expected principal payouts to Series A1 PTC (to the extent of 99% of the monthly pool principal billed), followed by the expected interest payouts to Series A2 PTC and the expected principal payouts to Series A2 PTC (to the extent of 1% of the monthly pool principal billed). Post the maturity of Series A1 PTC, interest payouts will be promised to Series A2 PTC and excess cash flows, after meeting the promised Series A2 PTC interest payouts, will be passed on for the expected Series A2 PTC principal payouts (to the extent of monthly pool principal billed). The entire principal repayment to Series A1 PTC and Series A2 PTC is promised on the scheduled maturity date (February 17, 2025). The balance cash flows, after making the promised and expected payments, would be passed on to the residual beneficiary.

The first line of support for Series A1 PTC in the transaction is in the form of a principal subordination of 16.00% of the initial pool principal (includes the principal payable to Series A2 PTC). After Series A1 PTC has been fully paid, over-collateralisation of 12.00% of the initial pool principal could be available for Series A2 PTC. Further credit support is available in the form of an EIS of 14.98% of the initial pool principal for Series A1 PTC and 14.29% of the initial pool principal for Series A2 PTC. A CC of 9.00% of the initial pool principal (Rs. 12.36 crore), provided by Satin, would act as further credit enhancement in the transaction. In the event of a shortfall in meeting the promised PTC payouts during any month, the trustee will utilise the CC to meet the same.

There were no overdues in the pool as on the cut-off date. The pool had moderate pre-securitisation amortisation at 11% as on the cut-off date. It had high geographical concentration with the top 3 states (Uttar Pradesh, Odisha and Bihar) contributing around 62% to the initial pool principal amount. At the district level, the top 5 districts accounted for 12.7% of the initial pool principal amount. The company had witnessed an increase in delinquencies at the portfolio level following the onset of the Covid-19 pandemic, which has now moderated. The pool's performance would remain exposed to macro-economic shocks/business disruptions. Given the marginal borrower profile, its performance would also be exposed to natural calamities and political and communal risks.

Past rated pools: ICRA has live ratings on 30 securitisation transactions backed by microfinance loan receivables for Satin. The live pools, which have completed at least three payouts, have reported healthy collections with nil CC utilisation up to the July 2023 payouts.

Key rating assumptions

ICRA's cash flow modelling for rating asset-backed securitisation (ABS) transactions involves the simulation of potential delinquencies, losses (shortfall in principal collection during the tenor of the pool) and prepayments in the pool. The assumptions for the loss and coefficient of variation (CoV) are arrived at after taking into account the performance of the originator's portfolio as well as the characteristics of the specific pool being evaluated. Additionally, the assumptions may be adjusted to factor in the current operating environment and any industry-specific factors that ICRA believes could impact the performance of the underlying pool of contracts.

After making these adjustments, the expected mean shortfall in principal collection during the tenure of the pool is estimated at 4.25-5.25% of the initial pool principal, with certain variability around it. The prepayment rate for the underlying pool is estimated at 2.4-9.0% (with a mean of 6.0%) per annum.



Liquidity position: Strong

As per the transaction structure, only the interest amount is promised to the Series A1 PTC holders on a monthly basis while the principal amount is promised on the scheduled maturity date of the transaction. After Series A1 PTC is fully paid, the interest amount is promised to the Series A2 PTC holders on a monthly basis and the principal amount is promised on the scheduled maturity date of the transaction. The collections from the pool and the available CE are expected to be comfortable to meet the promised payouts to the PTC investors.

Rating sensitivities

Positive factors – The sustained strong collection performance of the underlying pool of contracts (monthly collection efficiency >95%), leading to lower-than-expected delinquency levels, and an increase in the cover available for future investor payouts from the CE would result in a rating upgrade.

Negative factors – The sustained weak collection performance of the underlying pool of contracts (monthly collection efficiency <90%), leading to higher-than-expected delinquency levels and higher CE utilisation levels, would result in a rating downgrade.

Analytical approach

The rating action is based on the trustee confirming compliance with the terms of the transaction and the executed transaction documents being in line with the terms initially shared with ICRA.

| Analytical Approach | Comments | | |
|--|----------------|--|--|
| Applicable Rating Methodologies Rating Methodology for Securitisation Transactions | | | |
| Parent/Group Support | Not Applicable | | |
| Consolidation/Standalone | Not Applicable | | |

About the Originator

Satin Creditcare Network Ltd. (Satin), which was set up in 1990 to provide individual business loans to urban shopkeepers, started providing group lending services to the rural poor in 2008. It was registered with the Reserve Bank of India (RBI) as a deposit-taking non-banking financial company (NBFC) under the name, Satin Leasing and Finance Company Limited. Following its conversion into a public limited company in 1994, the company was renamed Satin Creditcare Network Ltd. in 2000. It stopped accepting public deposits from November 2004 and the RBI changed its classification to Category B (non-deposit taking) from Category A (deposit taking) in February 2009 and converted it into an NBFC-microfinance institution (NBFC-MFI) in November 2013. The company's microfinance operations are based on the Grameen Bank joint liability group (JLG) modeland were spread across 1,078 branches in the country, as on March 31, 2023, on a standalone basis, and 1,287 branches for the Group as a whole.

Satin is listed on National Stock Exchange of India Limited (NSE) and Bombay Stock Exchange (BSE). As on March 31, 2023, the company's consolidated managed portfolio stood at Rs. 9,115 crore. It reported a net profit of Rs. 5 crore in FY2023 against a net profit of Rs. 21 crore in FY2022 at the consolidated level.



Key financial indicators (audited)

| Consolidated | FY2021 | FY2022 | FY2023 |
|------------------|--------|--------|--------|
| Total income | 1,374^ | 1,381 | 1,559 |
| Profit after tax | (14) | 21 | 5 |
| Gross AUM | 8,379 | 7,617 | 9,115 |
| Gross stage 3 | 8.4% | 8.0% | 3.3% |
| Net stage 3 | 4.7% | 2.4% | 1.5% |

Source: Company, ICRA Research; All ratios and values are as per ICRA's calculations; Net stage 3 (%) = Net stage 3 / Gross loan book Gross and net stage 3 ratios are on standalone basis

Amount in Rs. crore

^Adjusted for fair value losses

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for past three years

| | | Current Rating (FY2024) | | | | | Chronology of Rating History for the Past 3 Years | | |
|---|-------------|-------------------------|--------------------------------|--------------------------------------|-------------------------|-----------------------------|--|-------------------------------|----------------------------|
| | Trust Name | Instrument | Amount Rated (Rs. crore) | Amount Outstanding (Rs. crore) | Date & Rating in FY2024 | | Date & Rating in FY2023 | Date & Rating in FY2022 | Date & Rating in FY2021 |
| | | (KS. CIOLE) | (13. 01012) - | Aug 18, 2023 | Jun 06, 2023 | - | - | - | |
| 1 | Nimbus 2023 | Series A1 PTC | 115.32 | 115.32 | [ICRA]AA(SO) | Provisional [ICRA]AA(SO) | - | - | - |
| 1 | MFI Gorky | Series A2 PTC | 5.49 | 5.49 | [ICRA]A+(SO) | Provisional [ICRA]A+(SO) | - | - | - |

Complexity level of the rated instrument

| Instrument | Complexity Indicator |
|---------------|----------------------|
| Series A1 PTC | Moderately Complex |
| Series A2 PTC | Moderately Complex |

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional, or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: Click Here



Annexure I: Instrument details

| Trust Name | Instrument | Date of Issuance / Sanction | Coupon Rate | Maturity Date* | Amount Rated (Rs. crore) | Current Rating |
|--------------------------|---------------|-----------------------------------|----------------|-------------------|--------------------------------|----------------|
| Nimbus 2023 MFI Gorky | Series A1 PTC | May 2023 | 10.25% | February 2025 | 115.32 | [ICRA]AA(SO) |
| | Series A2 PTC | | 13.00% | | 5.49 | [ICRA]A+(SO) |

*Scheduled maturity date at transaction initiation; may change on account of prepayments Source: Company

Annexure II: List of entities considered for consolidated analysis

Not Applicable



ANALYST CONTACTS

Abhishek Dafria +91 22 6114 3440 abhishek.dafria@icraindia.com

Sumit Pramanik +91 22 6114 3462 sumit.pramanik@icraindia.com

Rushabh Gohel +91 22 6114 3420 rushabh.gohel@icraindia.com Sachin Joglekar +91 22 6114 3470 sachin.joglekar@icraindia.com

Palak Bhatt +91 22 6114 3456 palak.bhatt@icraindia.com

RELATIONSHIP CONTACT

L. Shivakumar +91 22 6114 3304 shivakumar@icraindia.com

MEDIA AND PUBLIC RELATIONS CONTACT

Ms. Naznin Prodhani Tel: +91 124 4545 860 communications@icraindia.com

Helpline for business queries

+91-9354738909 (open Monday to Friday, from 9:30 am to 6 pm)

info@icraindia.com

About ICRA Limited:

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit www.icra.in



ICRA Limited



Registered Office

B-710, Statesman House, 148, Barakhamba Road, New Delhi-110001 Tel: +91 11 23357940-45



Branches



© Copyright, 2023 ICRA Limited. All Rights Reserved.

Contents may be used freely with due acknowledgement to ICRA.

ICRA ratings should not be treated as recommendation to buy, sell or hold the rated debt instruments. ICRA ratings are subject to a process of surveillance, which may lead to revision in ratings. An ICRA rating is a symbolic indicator of ICRA's current opinion on the relative capability of the issuer concerned to timely service debts and obligations, with reference to the instrument rated. Please visit our website www.icra.in or contact any ICRA office for the latest information on ICRA ratings outstanding. All information contained herein has been obtained by ICRA from sources believed by it to be accurate and reliable, including the rated issuer. ICRA however has not conducted any audit of the rated issuer or of the information provided by it. While reasonable care has been taken to ensure that the information herein is true, such information is provided 'as is' without any warranty of any kind, and ICRA in particular, makes no representation or warranty, express or implied, as to the accuracy, timeliness or completeness of any such information. Also, ICRA or any of its group companies may have provided services other than rating to the issuer rated. All information contained herein must be construed solely as statements of opinion, and ICRA shall not be liable for any losses incurred by users from any use of this publication or its contents.