

## July 04, 2023

# Satin Creditcare Network Ltd.: Rating confirmed as final for PTCs backed by microfinance loan receivables issued by Nimbus 2023 MFI Luhansk

# **Summary of rating action**

| Trust Name Instrument*  |               | Current Rated Amount<br>(Rs. crore) | Rating Action                                       |  |
|-------------------------|---------------|-------------------------------------|---|--|
| Nimbus 2023 MFI Luhansk | Series A1 PTC | 70.21                               | [ICRA]A+(SO); provisional rating confirmed as final |  |

<sup>\*</sup>Instrument details are provided in Annexure I

#### Rationale

In April 2023, ICRA had assigned a Provisional [ICRA]A+(SO) rating to Pass-Through Certificates (PTCs) issued by Nimbus 2023 MFI Luhansk. The PTCs are backed by a pool of Rs. 79.78-crore (principal amount; receivables of Rs. 96.03 crore) of microfinance loan receivables originated by Satin Creditcare Network Ltd. (Satin/SCNL; rated [ICRA]A- (Stable)/[ICRA]A1). Since the executed transaction documents are in line with the rating conditions and the legal opinion for the transaction has been provided to ICRA, the said rating has now been confirmed as final.

A summary of the pool's performance after the June 2023 payout is shown in the table below.

| Parameter  | Nimbus 2023 MFI Luhansk |  |  |
|--|-------------------------|--|--|
| Months post securitisation                                       | 2                       |  |  |
| Pool amortisation  | 10.93%                  |  |  |
| Series A1 PTC amortisation                                       | 15.09%                  |  |  |
| Cumulative collection efficiency (including advance collections) | 99.71%                  |  |  |
| Cumulative prepayment rate                                       | 1.91%                   |  |  |
| Loss-cum-0+ days past due (dpd)                                  | 0.50%                   |  |  |
| Loss-cum-30+ dpd   | 0.15%                   |  |  |
| Loss-cum-90+ dpd   | 0.00%                   |  |  |
| Cumulative cash collateral (CC) utilisation                      | 0.00%                   |  |  |

# **Key rating drivers**

# **Credit strengths**

- Availability of credit enhancement in the form of excess interest spread (EIS), over-collateralisation and CC
- Average seasoning of ~5 months and average pre-securitisation amortisation of ~18% as on the cut-off date
- One of the larger players in microfinance industry with established track record

#### **Credit challenges**

- High geographical concentration with top three states contributing to around 73% of the initial pool principal
- Performance of pool would remain exposed to natural calamities that may impact the income generating capability of the borrower, given the marginal borrower profile; further, pool performance would also be exposed to political and communal risks
- Performance of the pool would remain exposed to macro-economic shocks / business disruptions

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# Description of key rating drivers highlighted above

According to the transaction structure, the loan pool receivables will be assigned at par to the PTC investors. The promised cash flow schedule for Series A1 PTC, on a monthly basis, will comprise the interest (at the predetermined yield) on the outstanding PTC principal on each payout date, while the entire principal is promised on the final maturity date (January 10, 2025). On each payout date, the collections from the pool, after making the promised interest payouts to Series A1 PTC, will be used to make the expected principal payouts to Series A1 PTC. This principal payment, though, is not promised and any shortfall in making the expected principal payment to Series A1 PTC would be carried forward to the subsequent payouts. The remaining cash flows/proceeds, after making the promised and expected payouts, would be used for the prepayment of Series A1 PTC. Therefore, the actual tenure of the PTCs is expected to be shorter owing to such acceleration. All prepayment amounts would be passed on to Series A1 PTC (till the Series A1 PTC principal is not fully amortised) every month and its future payouts will be revised accordingly.

The first line of support for Series A1 PTC in the transaction is in the form of over-collateralisation of 12.00% of the initial pool principal. Further credit support is available in the form of an EIS of 13.83% and a CC of 7.05% of the initial pool principal (Rs. 5.62 crore), provided by Satin. In the event of a shortfall in meeting the promised PTC payouts during any month, the trustee will utilise the CC to meet the same.

There were no overdues in the pool as on the cut-off date. The pool had average pre-securitisation amortisation of 18.2% as on the cut-off date. Geographical concentration was high with the top 3 states contributing 72.9% to the initial pool principal amount. At the district level, the top 5 districts accounted for 15.9% of the initial pool principal amount. The company had witnessed an increase in the delinquencies at the portfolio level following the onset of the pandemic. Given the unsecured nature of the asset class, performance of the pool could remain exposed to macroeconomic shocks/business disruptions. The performance of the pool would also be exposed to political and communal risks as well as natural calamities that may impact the income-generating capability of the borrower.

**Past rated pools:** ICRA has live rating on 29 securitisation transactions backed by microfinance loan receivables for Satin. The live pools which have completed at least three payouts have reported healthy collections with nil CC utilisation up to the June 2023 payouts.

### **Key rating assumptions**

ICRA's cash flow modelling for rating asset-backed securitisation (ABS) transactions involves the simulation of potential delinquencies, losses (shortfall in principal collection during the tenor of the pool) and prepayments in the pool. The assumptions for the loss and coefficient of variation (CoV) are arrived at after taking into account the performance of the originator's portfolio as well as the characteristics of the specific pool being evaluated. Additionally, the assumptions may be adjusted to factor in the current operating environment and any industry-specific factors that ICRA believes could impact the performance of the underlying pool of contracts.

After making these adjustments, the expected mean shortfall in principal collection during the tenure of the pool is estimated at 4.50-5.50% of the initial pool principal, with certain variability around it. The prepayment rate for the underlying pool is estimated at 2.4-9.0% (with a mean of 6.0%) per annum.

## **Liquidity position: Strong**

As per the transaction structure, only the interest amount is promised to the PTC holders on a monthly basis, while the principal amount is promised on the scheduled maturity date of the transaction. Overall, the cash flows from the pool and the available credit enhancement are expected to be comfortable to meet the payouts to the Series A1 PTC investors.

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# **Rating sensitivities**

**Positive factors** – The sustained strong collection performance of the underlying pool of contracts (monthly collection efficiency >95%), leading to lower-than-expected delinquency levels, and an increase in the cover available for future investor payouts from the credit enhancement would result in a rating upgrade.

**Negative factors** – The sustained weak collection performance of the underlying pool of contracts (monthly collection efficiency <90%), leading to higher-than-expected delinquency levels and higher credit enhancement utilisation levels, would result in a rating downgrade.

## **Analytical approach**

The rating action is based on the trustee confirming compliance with the terms of the transaction and the executed transaction documents being in line with the terms initially shared with ICRA.

| Analytical Approach Comments    |  |
|---------------------------------|--|
| Applicable rating methodologies | Rating Methodology for Securitisation Transactions |
| Parent/Group support            | Not Applicable                                     |
| Consolidation/tandalone         | Not Applicable                                     |

# **About the originator**

SCNL, set up in 1990 to provide individual business loans to urban shopkeepers, started providing group lending services to the rural poor in 2008. It was registered with the Reserve Bank of India (RBI) as a deposit-taking NBFC under the name, Satin Leasing and Finance Company Limited. Following its conversion into a public limited company in 1994, the company was renamed Satin Creditcare Network Ltd. In 2000. It stopped accepting public deposits from November 2004 and the RBI changed its classification to Category B (non-deposit taking) from Category A (deposit-taking) in February 2009 and converted it into an NBFC-microfinance institution (NBFC-MFI) in November 2013. The company's microfinance operations are based on the Grameen Bank joint liability group (JLG) model and were spread across 1,078 branches in the country as on March 31, 2023 on a standalone basis and 1,287 branches for the group as a whole.

SCNL is listed on the National Stock Exchange of India Limited (NSE) and Bombay Stock Exchange (BSE). As on March 31, 2023, the company's consolidated AUM stood at Rs. 9,115 crore. It reported a net profit of Rs. 5 crore in FY2023 against Rs. 21 crore in FY2022 at the consolidated level.

## Key financial indicators (consolidated; audited)

| SCNL             | FY2021 | FY2022 | FY2023 |
|------------------|--------|--------|--------|
| Total income     | 1,374^ | 1,381  | 1,559  |
| Profit after tax | (14)   | 21     | 5      |
| Gross AUM        | 8,379  | 7,617  | 9,115  |
| Gross stage 3    | 8.4%   | 8.0%   | 3.3%   |
| Net stage 3      | 4.7%   | 2.4%   | 1.5%   |

 $Source: Company, ICRA\ Research; All\ ratios\ and\ values\ are\ as\ per\ ICRA's\ calculations;\ Net\ stage\ 3\ (\%) = Net\ stage\ 3\ /\ Gross\ loan\ book$ 

Gross and net stage 3 ratios are on standalone basis

Amount in Rs. crore

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

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<sup>^</sup>Adjusted for fair value losses



# **Rating history for past three years**

|   | Trust<br>Name                    | Current Rating (FY2024) |                         |                                |                         |                             | Chronology of Rating History<br>for the Past 3 Years |                         |                         |
|---|----------------------------------|-------------------------|-------------------------|--------------------------------|-------------------------|-----------------------------|--|-------------------------|-------------------------|
|   |                                  | Instrument              | Amount<br>Rated<br>(Rs. | Amount Outstanding (Rs. crore) | Date & Rating in FY2024 |                             | Date & Rating in FY2023                              | Date & Rating in FY2022 | Date & Rating in FY2021 |
|   |                                  |                         | crore)                  |                                | Jul 04, 2023            | Apr 04, 2023                |  |                         | -                       |
| 1 | Nimbus<br>2023<br>MFI<br>Luhansk | Series A1<br>PTC        | 70.21                   | 70.21                          | [ICRA]A+(SO)            | Provisional<br>[ICRA]A+(SO) | -  | -                       | -                       |

# Complexity level of the rated instrument

| Instrument    | Complexity Indicator |  |  |
|---------------|----------------------|--|--|
| Series A1 PTC | Moderately Complex   |  |  |

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional, or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: Click Here

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## **Annexure I: Instrument details**

| Trust Name                 | Instrument    | Date of<br>Issuance /<br>Sanction | Coupon<br>Rate | Maturity Date* | Amount Rated<br>(Rs. crore) | Current Rating |
|----------------------------|---------------|-----------------------------------|----------------|----------------|-----------------------------|----------------|
| Nimbus 2023 MFI<br>Luhansk | Series A1 PTC | March 2023                        | 10.80%         | January 2025   | 70.21                       | [ICRA]A+(SO)   |

<sup>\*</sup> Scheduled PTC maturity date at transaction initiation; may change on account of prepayments Source: Company

Annexure II: List of entities considered for consolidated analysis

Not Applicable



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# **About ICRA Limited:**

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

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