

June 22, 2023

India Shelter Finance Corporation Limited: Ratings reaffirmed for PP-MLDs and NCD programme

Summary of rating action

| Instrument* | Previous Rated Amount (Rs. crore) | Current Rated Amount (Rs. crore) | Rating Action |
|--|-----------------------------------|----------------------------------|---|
| Principal protected market linked debentures (PP-MLDs) | 50.00 | 50.00 | PP-MLD [ICRA]AAA(CE) (Stable); reaffirmed |
| Non-convertible debentures (NCDs) | 35.00 | 35.00 | [ICRA]AAA(CE) (Stable); reaffirmed |
| Long-term fund based – Term loan | 1,500.00 | 1,500.00 | [ICRA]A+ (Stable); outstanding |
| NCD programme | 215.00 | 215.00 | [ICRA]A+ (Stable); outstanding |
| Total | 1,800.00 | 1,800.00 | |

Rating Without Explicit Credit Enhancement

[ICRA]A+

*Instrument details are provided in Annexure I

Note: The (CE) suffix mentioned alongside the rating symbol indicates that the rated instrument/facility is backed by some form of explicit credit enhancement. This rating is specific to the rated instrument/facility, its terms and structure and does not represent ICRA's opinion on the general credit quality of the entity concerned. The last row in the table above also captures ICRA's opinion on the rating without factoring in the explicit credit enhancement. The letters, PP-MLD, prefixed to a rating symbol stand for principal protected market linked debentures. According to the terms of the rated instrument, the amount invested, i.e. the principal, is protected against erosion while the returns on the investment could vary, being linked to movements in one or more variables such as equity indices, commodity prices, and/or foreign exchange rates. The rating assigned expresses ICRA's current opinion on the credit risk associated with the issuer concerned. The rating does not address the risks associated with variability in returns resulting from adverse movements in the variable(s) concerned

Rationale

The rating action has factored in the structural features available in both transactions such that, in the event of non-payment of its expected repayments by India Shelter Finance Corporation Limited (ISFC), the respective cover pools along with the cash collateral (if any) would be utilised to support the servicing of the rated instruments. The cover pools would consist of loan against property (LAP) receivables, which meet the eligibility criteria at the time of issuance. The key structural features of the rated instruments are summarised below.

| Instrument | Trust Name | Security Cover | Structural Features |
|------------------------|----------------------------|-------------------------------|--|
| Rs. 50.00-crore PP-MLD | CredAvenue Casa Trust 2021 | 1.28x cover pool [^] | Pool to be assigned to the trust on the occurrence of predefined trigger events; post trigger events, all collections from the cover pool will be transferred to the designated account from which Debenture Trustee shall make payments of the rated debentures |
| Rs. 35.00-crore NCDs | Blanca Trust 2021 | 1.28x cover pool [^] | |

[^] The cover pool requirement is calculated on the outstanding principal and accrued interest in case of PP-MLDs and NCDs

The ratings also draw comfort from the established presence of ISFC in the mortgage lending space and its stable asset quality despite the disruptions caused by the Covid-19 pandemic. Nonetheless, post any trigger event, the performance of the cover pools would be exposed to macro-economic shocks/business disruptions, if any.

Structure details, adequacy of credit enhancement and salient features of rated instruments

Details on the structure, adequacy of the credit enhancement and salient features of both the rated instruments are available in ICRA's previous rationales.

Rs. 50.00-crore PP-MLD [CredAvenue Casa Trust 2021]: [Click here](#)

Rs. 35.00-crore NCDs [Blanca Trust 2021]: [Click here](#)

Key rating drivers and their description

Credit strengths

Presence of cover pool to support servicing of the rated facility in event of non-payment by entity: The primary obligation of meeting the PP-MLDs and NCDs payments is on ISFC. However, if ISFC does not meet the expected payments on the PP-MLDs and NCDs, the collections from the cover pool will be available to the Debenture Trustee. The principal as well as the interest on the PP-MLDs and NCDs are promised to the investors on the legal maturity date.

Stringent eligibility criteria for cover pool – Contracts at the time of assignment should be current and contracts that are delinquent by more than 30 days would be excluded from the cover computation. Even the proportion of contracts which are delinquent, but for less than 30 days, should be less than 5% of the pool at any point of time.

Credit enhancement in the form of over-collateralisation – Both instruments have credit enhancement in the form of over-collateralisation, which acts as a buffer if the collections in the cover pools decline.

Credit challenges

On occurrence of trigger event the performance of the transaction would be exposed to performance of the cover pool which would be available that point of time: The pool for the transaction would have to be maintained as per the eligibility criteria and would become fixed post the occurrence of a trigger event. Thus, on the occurrence of a trigger event, the performance of the transaction would be exposed to the performance of the cover pool, which would be available at that point of time.

Pool's performance will remain exposed to macro-economic shocks/business disruptions, if any, post trigger event – The ratings factors in the risks associated with macro-economic shocks (if any) faced by the borrowers, which could affect the continuity of business operations and the possible adverse impact on the asset quality if the cash flows and economic activity slows down, post a trigger event.

While the PP-MLD and NCD yield is fixed the spread between pool yield and MLD and NCD yield (acting as a credit support) could shrink on account on characteristics of cover pool: The benefit available on account of the difference between the pool yield and the PP-MLD (Linked to 5.79 G-Sec 2030 index) and NCD yield may shrink in case the pool, at the time of the occurrence of the trigger event, consists of contracts which have a lower internal rate of return (IRR). However, this is mitigated as almost the entire portfolio of ISFC comprises loans with an IRR of 14% or more.

Liquidity position

For PP-MLD [ICRA]AAA(CE) (Stable) / [ICRA]AAA(CE) (Stable): Superior

The principal and interest on the PP-MLDs and NCDs are promised to the lender on the final maturity date subject to the non-occurrence of a trigger event. This imparts significant liquidity support to the instruments. The cash flows from the cover pools are expected to be highly comfortable to meet the debt servicing in the event that the entity has been unable to meet the scheduled payments on the PP-MLDs and NCDs.

For the [ICRA]A+ rating without explicit credit enhancement: Strong

The company's liquidity is strong with Rs. 473 crore of on-book cash and liquid investments as on December 31, 2022 for debt obligations (excluding interest) of Rs. 639 crore over the next one year (i.e. up to December 31, 2023). It has collections worth Rs. 952 crore (excluding interest) due during the aforementioned period. Further, it had unavailed sanctions of Rs. 666 crore as on December 31, 2022.

Rating sensitivities

For NCDs rated [ICRA]AAA(CE) (Stable) and MLDs rated PP-MLD [ICRA]AAA(CE) (Stable)

Positive factors – Not applicable

Negative factors – The ratings could be downgraded on non-adherence to the key transaction terms envisaged at the time of the rating. The ratings could also come under pressure in case of a deterioration in ISFC's asset quality or credit profile.

Analytical approach

| Analytical Approach | Comments |
|---------------------------------|--|
| Applicable rating methodologies | Non-banking Finance Companies Covered Bond Transactions |
| Parent/Group support | Not Applicable |
| Consolidation/Standalone | Not Applicable |

About the company

ISFC is a housing finance company incorporated in 1998 as Satyaprakash Housing Finance. The company was acquired by the current investors in September 2009. It is focused on the low-cost and affordable housing segment, targeting self-employed customers in the informal low-and-middle-income segment. As on March 31, 2023, the company is spread across 15 states/Union Territories. It offers loans to customers for home improvement, home extension, construction of dwelling units on an owned plot of land, home purchase and loan against property (LAP). ISFC had incorporated wholly owned subsidiary in March 2022 – India Shelter Capital Finance Limited – for the purpose of lending as a non-banking financial company (NBFC) catering to the LAP segment, subject to regulatory approvals.

ISFC reported a profit of Rs. 155 crore in FY2023 on assets under management (AUM) of Rs. 4,360 crore as on March 31, 2023 vis-à-vis a profit of Rs. 128 crore in FY2022 on AUM of Rs. 3,073 as on March 31, 2022. The gross and net non-performing advances (NPAs) stood at 1.1% and 0.9%, respectively, as on March 31, 2023.

Key financial indicators (audited)

| India Shelter Finance Corporation Limited | FY2021 | FY2022 | FY2023 |
|---|--------|--------|--------|
| Net interest income | 178 | 245 | 324 |
| PAT | 87 | 128 | 155 |
| Gross AUM | 2,199 | 3,073 | 4,360 |
| Gross NPA | 1.8% | 2.1% | 1.1% |
| Net NPA | 1.3% | 1.6% | 0.9% |

Source: Company, ICRA Research; All ratios as per ICRA's calculations; Amount in Rs. crore

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for past three years

| Instrument | Type | Current Rating (FY2024) | | Chronology of Rating History for the Past 3 Years | | | | | | |
|------------|--------|-----------------------------|-----------------------------------|---|-------------------------------------|-------------------------------------|---------------------------------------|-------------------------------------|---|-------------------------|
| | | Amount Rated (Rs. crore) | Amount Outstanding (Rs. crore) | Date & Rating | Date & Rating in FY2023 | | Date & Rating in FY2022 | | | Date & Rating in FY2021 |
| | | | | June 22, 2023 | June 24, 2022 | September 24, 2021 | September 06, 2021 | June 28, 2021 | June 15, 2021 | - |
| 1 | PP-MLD | 50.00 | 50.00 | PP-MLD [ICRA]AAA(CE) (Stable) | PP-MLD [ICRA]AAA(CE) (Stable) | PP-MLD [ICRA]AAA(CE) (Stable) | PP-MLD [ICRA]AAA(CE) (Stable) | PP-MLD [ICRA]AAA(CE) (Stable) | Provisional PP-MLD [ICRA]AAA(CE) (Stable) | - |
| 2 | NCD | 35.00 | 35.00 | [ICRA]AAA(CE) (Stable) | [ICRA]AAA(CE) (Stable) | [ICRA]AAA(CE) (Stable) | Provisional [ICRA]AAA(CE) (Stable) | - | - | - |

For details on other ICRA-rated instruments of the company, refer to the rationales given [here](#)

Complexity level of the rated instrument

| Trust Name | Instrument | Complexity Indicator |
|-----------------------------------|---|----------------------|
| CredAvenue Casa Trust 2021 | Principal Protected Market Linked Debentures (PP-MLD) | Complex |
| Blanca Trust 2021 | Non-convertible debentures (NCDs) | Simple |

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: [Click Here](#)

Annexure I: Instrument details

| ISIN | Instrument Name | Date of Issuance / Sanction | Coupon Rate | Maturity Date | Amount Rated (Rs. crore) | Current Rating and Outlook |
|---------------------|-----------------|-----------------------------|-------------|----------------|--------------------------|-------------------------------|
| INE922K07062 | PP-MLD | June 2021 | 8.68%** | June 2029 | 50.00 | PP-MLD [ICRA]AAA(CE) (Stable) |
| INE922K07088 | NCDs | September 2021 | 8.88%* | September 2031 | 35.00 | [ICRA]AAA(CE) (Stable) |

* Per annum; Promised yield of 10.18% and expected yield of 14.00% applicable from date of issuance in case of trigger event

**XIRR; Promised yield of 10.00% and expected yield of 15.18% applicable from date of issuance in case of trigger event

Source: Company

Annexure II: List of entities considered for consolidated analysis

Not Applicable

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