

March 31, 2023

# Five-Star Business Finance Limited: Provisional [ICRA]AAA(SO) assigned to PTCs backed by small business loan receivables issued by Dhruva XIX 03 2023

## **Summary of rating action**

| Trust Name   | Instrument*  | Current Rated Amount<br>(Rs. crore)                              | Rating Action                       |  |  |  |  |
|--|--------------|--|-------------------------------------|--|--|--|--|
| Dhruva XIX 03 2023                                 | Series A PTC | 343.74   | Provisional [ICRA]AAA(SO); Assigned |  |  |  |  |
| *Instrument details are provided in Annexure I     |              |  |                                     |  |  |  |  |
| Rating in the absence of pending actions/documents |              | No rating would have been assigned as it would not be meaningful |                                     |  |  |  |  |

# Rationale

ICRA has assigned a provisional rating to Series A PTC under a securitisation transaction originated by Five-Star Business Finance Limited {FSBFL/originator; rated [ICRA]AA- (Stable)}. The pass-through certificates (PTCs) are backed by a pool of Rs. 395.11-crore (principal amount; receivables of Rs. 704.34 crore) small business loan receivables originated by FSBFL.

The provisional rating is based on the strength of the cash flows from the selected pool of contracts, the credit enhancement (CE) available in the form of (i) a cash collateral (CC) of 5.00% of the initial pool principal to be provided by the originator, (ii) over-collateralisation (principal subordination) of 13.00% of the initial pool principal for Series A PTC, and (iii) the excess interest spread (EIS) of 55.70% of the initial pool principal for Series A PTC in the structure, as well as the integrity of the legal structure. The rating is subject to the fulfilment of all the conditions under the structure and the review of the documentation pertaining to the transaction by ICRA.

### **Key rating drivers**

### **Credit strengths**

- Availability of CE in the form of EIS, principal subordination and CC
- No overdue contracts as on the cut-off date
- Average seasoning of ~20 months and average pre-securitisation amortisation of ~15% as on the cut-off date

### **Credit challenges**

- High geographical concentration with top 3 states contributing around 84% to the pool principal as on the cut-off date
- Pool's performance would remain exposed to macro-economic shocks/business disruptions/natural calamities, which may impact the income-generating capability of the borrower

### Description of key rating drivers highlighted above

According to the transaction structure, the loan pool receivables will be assigned at par to the PTC investors. During the tenure of Series A PTC, the collections from the pool, after making the promised interest payouts to Series A PTC, will be used to make the expected principal payouts to Series A PTC. The principal payout is not promised and any shortfall in making the expected principal payment to Series A PTC would be carried forward to the subsequent payout. The surplus EIS available after meeting the promised and expected payouts to the PTCs will be passed on to the originator every month.

Support for Series A PTC in the transaction is in the form of principal subordination of 13.0% of the initial pool principal and an EIS of 55.7% of the initial pool principal. A CC of 5.0% of the initial pool principal (Rs. 19.76 crore), to be provided by FSBFL, acts as further CE in the transaction. In the event of a shortfall in meeting the promised PTC payouts during any month, the Trustee will utilise the CC (in case the principal subordination and EIS are insufficient) to meet the shortfall.



There are no overdues in the pool as on the cut-off date. The weighted average seasoning of the pool is 19.9 months<sup>1</sup> with pre-securitisation amortisation of 14.7% as on the cut-off date. The pool has high geographical concentration with the top 3 states (Tamil Nadu, Andhra Pradesh and Telangana) contributing 84.4% to the initial pool principal amount. At the district level, the top district accounted for 4.2% of the initial pool principal amount while the top 10 districts accounted for 25.8%. The performance of the pool would remain exposed to macro-economic shocks/business disruptions/natural calamities, which may impact the income-generating capability of the borrower.

**Past rated pool performance**: ICRA has rated 16 securitisation transactions with the underlying receivables originated by FSBFL, of which 13 were live as of the February 2023 payout month. The most recent transaction was rated in January 2023. All live transactions (which have completed at least two payouts post securitisation) have reported a healthy cumulative collection efficiency of more than 98% and loss-cum-90+ days past due (dpd) of sub-1% as of the February 2023 payout with no CC utilisation.

# **Key rating assumptions**

ICRA's cash flow modelling for rating asset-backed securitisation (ABS) transactions involves the simulation of potential delinquencies, losses (shortfall in principal collection during the balance tenor of the pool) and prepayments in the pool. The assumptions for the loss and coefficient of variation (CoV) are arrived at after taking into account the past performance of the originator's portfolio and the rated pools as well as the performance and characteristics of the specific pool being evaluated. Additionally, the assumptions may be adjusted to factor in the current operating environment and any industry-specific factors that ICRA believes could impact the performance of the underlying pool of contracts.

After making these adjustments, the expected mean shortfall in principal collection during the tenure of the pool is estimated at 4.0-5.0%, with certain variability around it. The average prepayment rate for the underlying pool is estimated at 18.0% per annum.

# Liquidity position: Superior

As per the transaction structure, only the interest amount is promised to the PTC holders on a monthly basis while the principal amount is promised on the scheduled maturity date of the transaction. The collections from the pool and the available CE are expected to be highly comfortable to meet the promised payouts to the PTC investors.

### **Rating sensitivities**

Positive factors – Not applicable

**Negative factors** – The sustained weak collection performance of the underlying pool (monthly collection efficiency <90%), leading to higher-than-expected delinquency levels and higher CE utilisation levels, would result in a rating downgrade. **Analytical approach** 

The rating action is based on the analysis of the performance of FSBFL's portfolio till December 2022, the key characteristics and composition of the current pool, the performance expected over the balance tenure of the pool, and the CE cover available in the transaction.

| Analytical Approach             | Comments   |  |
|---------------------------------|--|--|
| Applicable rating methodologies | Rating Methodology for Securitisation Transactions |  |
| Parent/Group support            | Not Applicable                                     |  |
| Consolidation/Standalone        | Not Applicable                                     |  |

<sup>&</sup>lt;sup>1</sup> Basis number of instalments as shared by originator



# Pending actions/documents required to be completed for conversion of the provisional rating into final

The assigned rating is provisional and would be converted into final upon the execution of:

- 1. Trust deed
- 2. Assignment agreement
- 3. Legal opinion
- 4. Trustee letter
- 5. Chartered Accountant's know your customer (KYC) certificate
- 6. Any other documents executed for the transaction

#### Validity of the provisional rating

The Trust is expected to complete the pending actions/execute the pending documents in the near term. However, in case of continued pendency of the actions/documents beyond one year of this publication, the provisional rating would be withdrawn for the transaction even if the instrument has been issued.

#### Risks associated with the provisional rating

In case the issuance is completed, but the pending actions/documents are not completed for the transaction within one year (validity period) from the assignment of the rating, the provisional rating will be withdrawn in accordance with ICRA's Policy on Provisional Ratings available at <u>www.icra.in</u>.

#### About the company

Five-Star Business Finance Limited (FSBFL) is a Chennai-headquartered non-banking financial company (NBFC) extending secured loans to micro entrepreneurs and self-employed individuals, primarily in semi-urban markets. The company commenced operations in 1984, with a focus on consumer loans and vehicle finance. In 2005, it shifted its focus to small business loans with a typical loan ticket size of Rs. 2-10 lakh and an average ticket size of Rs. 3-3.5 lakh. Its loans are predominantly backed by self-occupied residential properties. As of December 31, 2022, the company had 369 branches in 156 districts across 8 states/Union Territories.

The six institutional investors (Matrix Partners India Investment Holdings, Norwest Venture Partners, Sequoia Capital, TPG Asia, KKR and TVS Shriram Growth) held a stake of ~58% in the company as of December 2022, with the promoter group (Mr. Lakshmipathy Deenadayalan and his family) being the single largest shareholder at 18.5%.

#### Key financial indicators (audited)

| Five-Star Business Finance Limited | FY2021  | FY2022  | 9M FY2023* |
|------------------------------------|---------|---------|------------|
| Total income                       | 1,051.3 | 1,256.2 | 1,089.6    |
| РАТ                                | 359.0   | 453.5   | 434.6      |
| Total managed assets               | 5,793.6 | 6,343.1 | 7,431.9    |
| Gross NPA                          | 1.0%    | 1.1%    | 1.5%       |
| Net NPA                            | 0.8%    | 0.7%    | 0.8%       |

Amount in Rs. crore; \*Provisional numbers

#### Status of non-cooperation with previous CRA: Not applicable

#### Any other information: None



# **Rating history for past three years**

|            | Current Rating (FY2023)                           |        |                                      | Chronology of Rating History<br>for the Past 3 Years |                            |                            |                            |
|------------|---|--------|--------------------------------------|--|----------------------------|----------------------------|----------------------------|
| Trust Name | Initial Amount<br>Instrument Rated<br>(Rs. crore) |        | Amount<br>Outstanding<br>(Rs. crore) | Date & Rating  | Date & Rating<br>in FY2022 | Date & Rating<br>in FY2021 | Date & Rating<br>in FY2020 |
|            |   | (      |                                      | Mar 31, 2023   | -                          | -                          | -                          |
| Dhruva XIX | Series A  | 343.74 | 343.74                               | Provisional  |                            |                            |                            |
| 03 2023    | PTC   | 343.74 |                                      | [ICRA]AAA(SO)  | -                          | -                          | -                          |

# **Complexity level of the rated instrument**

| Instrument   | Complexity Indicator |
|--------------|----------------------|
| Series A PTC | Moderately Complex   |

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: <u>Click Here</u>



#### Annexure I: Instrument details

| Trust Name            | Instrument Type | Date of Issuance /<br>Sanction | Coupon<br>Rate | Maturity<br>Date* | Amount Rated<br>(Rs. crore) | Current Rating               |
|-----------------------|-----------------|--------------------------------|----------------|-------------------|-----------------------------|------------------------------|
| Dhruva XIX 03<br>2023 | Series A PTC    | March 2023                     | 9.10%          | March 2029        | 343.74                      | Provisional<br>[ICRA]AAA(SO) |

<sup>A</sup>Scheduled maturity at transaction initiation; may change on account of prepayments in the underlying pool Source: Company

# Annexure II: List of entities considered for consolidated analysis

#### Not Applicable



# **ANALYST CONTACTS**

Abhishek Dafria +91 22 6114 3440 abhishek.dafria@icraindia.com

Himanshi Doshi +91 22 6114 3410 himanshi.doshi@icraindia.com Sachin Joglekar +91 22 6114 3470 sachin.joglekar@icraindia.com

Rushabh Gohel +91 22 6114 3420 rushabh.gohel@icraindia.com

# **RELATIONSHIP CONTACT**

Jayanta Chatterjee +91 80 4332 6401 jayantac@icraindia.com

# MEDIA AND PUBLIC RELATIONS CONTACT

Ms. Naznin Prodhani Tel: +91 124 4545 860 communications@icraindia.com

### Helpline for business queries

+91-9354738909 (open Monday to Friday, from 9:30 am to 6 pm)

info@icraindia.com

### **About ICRA Limited:**

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit <u>www.icra.in</u>



# **ICRA Limited**



# **Registered Office**

B-710, Statesman House, 148, Barakhamba Road, New Delhi-110001 Tel: +91 11 23357940-45



# Branches



### © Copyright, 2023 ICRA Limited. All Rights Reserved.

# Contents may be used freely with due acknowledgement to ICRA.

ICRA ratings should not be treated as recommendation to buy, sell or hold the rated debt instruments. ICRA ratings are subject to a process of surveillance, which may lead to revision in ratings. An ICRA rating is a symbolic indicator of ICRA's current opinion on the relative capability of the issuer concerned to timely service debts and obligations, with reference to the instrument rated. Please visit our website www.icra.in or contact any ICRA office for the latest information on ICRA ratings outstanding. All information contained herein has been obtained by ICRA from sources believed by it to be accurate and reliable, including the rated issuer. ICRA however has not conducted any audit of the rated issuer or of the information provided by it. While reasonable care has been taken to ensure that the information herein is true, such information is provided 'as is' without any warranty of any kind, and ICRA in particular, makes no representation or warranty, express or implied, as to the accuracy, timeliness or completeness of any such information. Also, ICRA or any of its group companies may have provided services other than rating to the issuer rated. All information contained herein must be construed solely as statements of opinion, and ICRA shall not be liable for any losses incurred by users from any use of this publication or its contents.