

## March 17, 2023<sup>(Revised)</sup>

# Five-Star Business Finance Limited: Rating confirmed as final for PTCs backed by small business loan receivables

## **Summary of rating action**

Trust Name Instrument*		Current Rated Amount (Rs. crore)	Rating Action	
Dhruva XVI 01 2023	Series A1 PTC	49.36	[ICRA]AA(SO); provisional rating confirmed as final	

<sup>\*</sup>Instrument details are provided in Annexure I

#### **Rationale**

In January 2023, ICRA had assigned Provisional [ICRA]AA(SO) rating to Series A1 pass-through certificates (PTC) issued under a securitisation transaction originated by Five-Star Business Finance Limited {FSBFL/Originator; rated [ICRA]AA- (Stable)}. The PTCs are backed by a pool of Rs. 53.07-crore (principal amount; receivables of Rs. 95.43 crore) small business loan receivables originated by FSBFL. Since the executed transaction documents are in line with the rating conditions and the legal opinion for the transaction has been provided to ICRA, the said rating has now been confirmed as final.

A summary of the pool performance after the February 2023 payouts is shown in the table below:

Parameter	Dhruva XVI 01 2023
Months post securitisation	2
Pool amortisation	4.13%
Series A1 PTC amortisation	4.44%
Cumulative Prepayment rate	2.44%
Cumulative collection efficiency	99.43%
Loss-cum 0+ days past due (dpd)	1.06%
Loss cum 30+ dpd	0.15%
Loss cum 90+ dpd	0.00%
Cumulative cash collateral utilisation	0.00%

## **Key rating drivers**

## **Credit strengths**

- Availability of CE in the form of EIS, principal subordination and CC
- No overdue contracts as on the cut-off date
- Average seasoning of ~17 months and average pre-securitisation amortisation of ~13% as on the cut-off date

### **Credit challenges**

- High geographical concentration with top 3 states contributing around 90% to the pool principal as on the cut-off date
- Exposure to interest rate risk, given that the pool has contracts with a fixed rate while the yield on securities is floating
- Performance of the pool would remain exposed to macro-economic shocks/business disruptions/natural calamities that may impact the income-generating capability of the borrower



## Description of key rating drivers highlighted above

According to the transaction structure, the loan pool receivables are assigned at par to the PTC investors. During the tenure of Series A1 PTC, the collections from the pool, after making the promised interest payouts to Series A1 PTC, will be used to make the expected principal payouts to Series A1 PTC. The principal payout is not promised and any shortfall in making the expected principal payment to Series A1 PTC would be carried forward to the subsequent payout. The surplus EIS available after meeting the promised and expected payouts to the PTCs will be passed on to the Originator every month.

The first line of support for Series A1 PTC in the transaction is in the form of principal subordination of 7.0% of the initial pool principal. Further credit support is available in the form of an EIS of 55.8% of the initial pool principal. A CC of 5.0% of the initial pool principal (Rs. 2.65 crore), provided by FSBFL, acts as further CE in the transaction. In the event of a shortfall in meeting the promised PTC payouts during any month, the Trustee will utilise the CC (in case the principal subordination and EIS are insufficient) to meet the shortfall.

There were no overdues in the pool as on the cut-off date. The weighted average seasoning of the pool was 17.1 months with pre-securitisation amortisation of 13.1% as on the cut-off date. The pool had high geographical concentration with the top 3 states (Tamil Nadu, Andhra Pradesh and Telangana) contributing ~90% to the initial pool principal amount. At the district level, the top district accounted for 5.2% of the initial pool principal amount while the top 10 districts accounted for 29.6%. The performance of the pool would remain exposed to macro-economic shocks/business disruptions/natural calamities that may impact the income-generating capability of the borrower.

Past rated pool performance: ICRA has rated 16 securitisation transactions with the underlying receivables originated by FSBFL. All transactions, which have completed at least one payout, have reported a cumulative collection efficiency of more than 98% and loss-cum-90+ days past due (dpd) of sub-1.0% as of the January 2023 payout month with no CC utilisation.

#### **Key rating assumptions**

ICRA's cash flow modelling for rating asset-backed security (ABS) transactions involves the simulation of potential delinquencies, losses (shortfall in principal collection during the balance tenor of the pool) and prepayments in the pool. The assumptions for the loss and coefficient of variation (CoV) are arrived at after taking into account the past performance of the Originator's portfolio and the rated pools as well as the performance and characteristics of the specific pool being evaluated. Additionally, the assumptions may be adjusted to factor in the current operating environment and any industry-specific factors that ICRA believes could impact the performance of the underlying pool of contracts.

After making these adjustments, the expected mean shortfall in principal collection during the tenure of the pool is estimated at 4.0-5.0%, with certain variability around it. The average prepayment rate for the underlying pool is estimated at 18.0% per annum.

## **Liquidity position: Strong**

As per the transaction structure, only the interest amount is promised to the PTC holders on a monthly basis while the principal amount is promised on the scheduled maturity date of the transaction. The collections from the pool and the available CE are expected to be comfortable to meet the promised payouts to the PTC investors.

<sup>&</sup>lt;sup>1</sup> Basis number of instalments as shared by Originator



## **Rating sensitivities**

**Positive factors** – The sustained strong collection performance of the underlying pool of contracts (monthly collection efficiency >95%), leading to lower-than-expected delinquency levels, and an increase in the cover available for future investor payouts from the CE would result in a rating upgrade.

**Negative factors** – The sustained weak collection performance of the underlying pool (monthly collection efficiency <90%), leading to higher-than-expected delinquency levels and higher CE utilisation levels, would result in a rating downgrade.

#### **Analytical approach**

The rating action is based on the trustee confirming compliance with the terms of the transaction and the executed transaction documents being in line with the terms initially shared with ICRA.

Analytical Approach	Comments	
Applicable rating methodologies Rating Methodology for Securitisation Transactions		
Parent/Group support	Not Applicable	
Consolidation/Standalone	Not Applicable	

## About the company

Five-Star Business Finance Limited (FSBFL) is a Chennai-headquartered non-banking financial company (NBFC) extending secured loans to micro entrepreneurs and self-employed individuals, primarily in semi-urban markets. The company commenced operations in 1984, with a focus on consumer loans and vehicle finance. In 2005, it shifted its focus to small business loans with a typical loan ticket size of Rs. 2-10 lakh and an average ticket size of Rs. 3-3.5 lakh. Its loans are predominantly backed by self-occupied residential properties. As of December 31, 2022, the company had 369 branches in 156 districts across 8 states/Union Territories.

The six institutional investors (Matrix Partners India Investment Holdings, Norwest Venture Partners, Sequoia Capital, TPG Asia, KKR and TVS Shriram Growth) held a stake of ~58% in the company as of December 2022, with the promoter group (Mr. Lakshmipathy Deenadayalan and his family) being the single largest shareholder at 18.5%.

## **Key financial indicators (audited)**

Five-Star Business Finance Limited	FY2021	FY2022	9M FY2023*
Total income	1,051.3	1,256.2	1,089.6
PAT	359.0	453.5	434.6
Total managed assets	5,793.6	6,343.1	7,431.9
Gross NPA	1.0%	1.1%	1.5%
Net NPA	0.8%	0.7%	0.8%

Source: Company, ICRA Research; All ratios as per ICRA's calculations; \*Provisional; Amount in Rs. crore

Status of non-cooperation with previous CRA: Not applicable

Any other information: None



## Rating history for past three years

Trust Name	Current Rating (FY2023)					Chronology of Rating History for the Past 3 Years		
	Instrument	Initial Amount Amount Rated Outstanding (Rs. crore) (Rs. crore)		Date & Rating		Date & Rating in FY2022	Date & Rating in FY2021	Date & Rating in FY2020
			Mar 17, 2023	Jan 10, 2023	-	-	-	
Dhruva-XVI 01 2023	Series A1 PTC	49.36	49.36	[ICRA]AA(SO)	Provisional [ICRA]AA(SO)	-	-	-

## **Complexity level of the rated instrument**

Instrument	Complexity Indicator		
Series A1 PTC	Complex		

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: Click Here



#### **Annexure I: Instrument details**

Trust Name	Instrument Type	Date of Issuance / Sanction	Coupon Rate*	Maturity Date^	Amount Rated (Rs. crore)	Current Rating
<b>Dhruva XVI 01 2023</b>	Series A1 PTC	January 2023	8.50%	October 2028	49.36	[ICRA]AA(SO)

<sup>\*</sup>Coupon linked to 3-month HDFC Bank MCLR - 10 bps

Source: Company

## Annexure II: List of entities considered for consolidated analysis

Not Applicable

## **Corrigendum:**

Document dated March 17, 2023 has been corrected with revisions as detailed below:

- Sections where revision has been made:
  - o Foot note for Annexure I pertaining to coupon rate on Page 6
- Revision made:
  - o Coupon linked to 3-month HDFC Bank MCLR 10 bps (instead of 3-month HDFC Bank MCLR + 15 bps earlier)

<sup>^</sup>Scheduled maturity at transaction initiation; may change on account of prepayments in the underlying pool



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## **About ICRA Limited:**

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit www.icra.in



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## **Branches**



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