

#### January 16, 2023

# Satin Creditcare Network Ltd.: Ratings confirmed as final for PTCs issued under a microfinance loan receivables securitisation transaction

# **Summary of rating action**

Trust Name	Instrument*	Current Rated Amount (Rs. crore)	Rating Action	
Oceana 02 2022	Series A1(a) PTC	22.92	[ICRA]AA-(SO); provisional rating confirmed as final	
	Series A1(b) PTC	2.15	[ICRA]A-(SO); provisional rating confirmed as final	

<sup>\*</sup>Instrument details are provided in Annexure I

#### Rationale

In October 2022, ICRA had assigned Provisional [ICRA]AA-(SO) rating to Series A1(a) Pass-Through Certificates (PTCs) and Provisional [ICRA]A-(SO) rating to Series A1(b) PTC issued by Oceana 02 2022. The PTCs are backed by a pool of Rs. 28.65 crore (pool principal, receivables of Rs. 33.88-crore) of microfinance loan receivables originated by Satin Creditcare Network Ltd. (Satin/Originator; rated [ICRA]A-(Negative)/[ICRA]A1). Since the executed transaction documents are in line with the rating conditions and the legal opinion for the transaction has been provided to ICRA, the said rating has now been confirmed as final.

A summary of the pool performance after the December 2022 payouts is shown in the table below:

rameter	Oceana 02 2022
Months post securitisation	3
Pool amortisation	14.45%
Series A1(a) PTC amortisation	18.07%
Cumulative collection efficiency	99.71%
Cumulative prepayment rate	3.93%
Loss-cum 0+ days past due (dpd)	0.49%
Loss cum 30+ dpd	0.20%
Loss cum 90+ dpd	0.00%
Cumulative cash collateral utilisation	0.00%

# **Key rating drivers**

#### **Credit strengths**

- Availability of credit enhancement in the form of excess interest spread (EIS), principal subordination and cash collateral (CC)
- Pool has no overdue contracts as on the cut-off date
- Average seasoning of ~5 months and average pre-securitisation amortisation of ~18% as on the cut-off date
- One of the largest players in microfinance industry with established track record



## **Credit challenges**

- High geographical concentration with contracts from top 3 states contributing to around 87% of the initial pool principal
- Exposed to inherent credit risk in the asset class, given the unsecured nature of the product and the marginal borrower profile; performance of the pool would remain exposed to macro-economic shocks/business disruptions/natural calamities that may impact the income-generating capability of the borrower

# Description of key rating drivers highlighted above

According to the transaction structure, the loan pool receivables will be assigned at par to the PTC investors. The promised cash flow schedule for PTC Series A1 on a monthly basis will comprise the interest {at the predetermined yield and to be distributed on a pari-passu basis to the holders of Series A1(a) PTC and Series A1(b) PTC} on the outstanding PTC principal on each payout date. The final maturity date is May 16, 2024, for Series A1(a) PTC and May 17, 2024, for Series A1(b) PTC.

Till January 17, 2024, the collections from the pool will be used for making the promised interest payouts to the PTC Series A investors (i.e. interest at predetermined yield to be paid to A1(a) and Series A1(b) PTC on a pari-passu basis). After making the promised interest payouts, the collections will be used to make the expected principal payouts to Series A1(a) PTC till its redemption followed by the expected principal payouts to Series A1(b) PTC. The entire principal repayment to Series A1(a) PTC and Series A1(b) PTC is promised on the scheduled maturity date of the respective tranches.

From January 18, 2024, till the final maturity date, the collections from the pool will be used for making the promised interest payouts to Series A1(a) PTC and Series A1(b) PTC on a pari-passu basis. After making the promised interest payouts, collections will be utilised for the redemption of Series A1(a) PTC and A1(b) on a pari-passu basis. The EIS available after meeting the expected and promised PTC payments will flow back to the originator on a monthly basis.

The first line of support for Series A1(a) PTC in the transaction is in the form of a principal subordination of 20.00% of the pool principal (includes the principal payable to Series A1(b) PTC). After Series A1(a) PTC has been fully paid, over-collateralisation of 12.50% of the pool principal could be available for Series A1(b) PTC. Further credit support is available in the form of an EIS of 9.95% of the initial pool principal. A CC of 5.00% of the initial pool principal (Rs. 1.43 crore), provided by Satin, would act as further credit enhancement in the transaction. In the event of a shortfall in meeting the promised PTC payouts during any month, the trustee will utilise the CC to meet the shortfall.

There were no overdues in the pool as on the cut-off date. The pool had average pre-securitisation amortisation at 18% as on the cut-off date. The pool had high geographical concentration with the top 3 states (Madhya Pradesh, Bihar and Rajasthan) contributing ~87% to the initial pool principal amount. At the district level, the top 10 districts accounted for ~34% of the initial pool principal amount. The company has witnessed an increase in delinquencies at the portfolio level following the onset of the pandemic. Going forward, any fresh disruptions that may arise due to the pandemic could have a bearing on the pool's performance. The performance of the pool would be exposed to political and communal risks as well as natural calamities that may impact the income-generating capability of the borrower.

**Past rated pools:** ICRA has rated 18 securitisation transactions backed by micro loan receivables for Satin. The live pools which have completed at least three payouts have reported healthy collections with nil CC utilisation up to the December 2022 payouts.

#### **Key rating assumptions**

ICRA's cash flow modelling for rating asset-backed securitisation (ABS) transactions involves the simulation of potential delinquencies, losses (shortfall in principal collection during the tenor of the pool) and prepayments in the pool. The assumptions for the loss and coefficient of variation (CoV) are arrived at after taking into account the performance of the originator's portfolio as well as the characteristics of the specific pool being evaluated. Additionally, the assumptions may be

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adjusted to factor in the current operating environment and any industry-specific factors that ICRA believes could impact the performance of the underlying pool of contracts.

After making these adjustments, the expected mean shortfall in principal collection during the tenure of the pool is estimated at 5.00-6.00% of the initial pool principal, with certain variability around it. The prepayment rate for the underlying pool is estimated at 2.4-9.0% (with a mean of 6.0%) per annum

## **Liquidity position: Strong**

As per the transaction structure, only the interest amount is promised monthly to Series A1(a) PTC and Series A1(b) PTC on a pari-passu basis while the principal amount is promised on the scheduled maturity date of the transaction. The collections from the pool and the available credit enhancement are expected to be comfortable to meet the promised payouts to the PTC investors.

## **Rating sensitivities**

**Positive factors** – The sustained strong collection performance of the underlying pool of contracts (monthly collection efficiency >95%), leading to lower-than-expected delinquency levels, and an increase in the cover available for future investor payouts from the credit enhancement would result in a rating upgrade.

**Negative factors** – The sustained weak collection performance of the underlying pool (monthly collection efficiency <90%), leading to higher-than-expected delinquency levels and higher credit enhancement utilisation levels, would result in a rating downgrade

## **Analytical approach**

The rating action is based on the trustee confirming compliance with the terms of the transaction and the executed transaction documents being in line with the terms initially shared with ICRA.

Analytical Approach	Comments		
Applicable Rating Methodologies Rating Methodology for Securitisation Transactions			
Parent/Group Support	Not Applicable		
Consolidation/Standalone	Not Applicable		

## **About the Originator**

Satin Creditcare Network Ltd. (Satin), which was set up in 1990 to provide individual business loans to urban shopkeepers, started providing group lending services to the rural poor in 2008. It was registered with the Reserve Bank of India (RBI) as a deposit-taking non-banking financial company (NBFC) under the name, Satin Leasing and Finance Company Limited. Following its conversion into a public limited company in 1994, it was renamed Satin Creditcare Network Ltd. in 2000. It stopped accepting public deposits from November 2004 and the RBI changed its classification to Category B (non-deposit taking) from Category A (deposit taking) in February 2009 and converted it into an NBFC-microfinance institution (NBFC-MFI) in November 2013. The company's microfinance operations are based on the Grameen Bank joint liability group (JLG) model and were spread across 1,039 branches in the country, as on September 30, 2022, on a standalone basis and 1,237 branches for the Group as a whole.

Satin is listed on the National Stock Exchange of India Limited (NSE), Bombay Stock Exchange (BSE) and Calcutta Stock Exchange. As on September 30, 2022, the company's consolidated managed portfolio stood at Rs. 7,575 crore. It reported a net loss of Rs. 153 crore in H1 FY2023 against a net profit of Rs. 21 crore in FY2022 at the consolidated level.

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# **Key financial indicators**

	FY2021	FY2022	H1 FY2023*
Total income	1,374	1,381	706
Profit after tax	(14)	21	(153)
Gross loan portfolio	8,379	7,617	7,575
Gross stage 3	8.4%	8.0%	3.9%
Net stage 3	4.7%	2.4%	1.9%

Source: Company, ICRA Research; \*Limited review numbers and ratios might change, subject to notes to accounts; All ratios and values are as per ICRA's calculations; Net stage 3 (%) = Net stage 3 / Gross loan book; Gross and net stage 3 ratios are on standalone basis

Amount in Rs. crore

# Status of non-cooperation with previous CRA: Not applicable

# Any other information: None

# Rating history for past three years

		Current Rating (FY2023)				Chronology of Rating History for the Past 3 Years			
	Trust Name	Instrument	Amount Rated (Rs. crore)	Amount Outstanding (Rs. crore)	Date & Rating in FY2023		Date & Rating in FY2022	Date & Rating in FY2021	Date & Rating in FY2020
		(KS. Crore)	(NS. CIUIE)	Jan 16, 2023	Oct 04, 2022	-	-	-	
1	1 Oceana 02 2022	Series A1(a) PTC	22.92	22.92	[ICRA]AA-(SO)	Provisional [ICRA]AA-(SO)	-	-	-
1		Series A1(b) PTC	2.15	2.15	[ICRA]A-(SO)	Provisional [ICRA]A-(SO)	-	-	-

# Complexity level of the rated instrument

Instrument	Complexity Indicator		
Series A1(a) PTC	Moderately Complex		
Series A1(b) PTC	Moderately Complex		

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional, or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: Click Here

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#### **Annexure I: Instrument details**

Trust Name	Instrument	Date of Issuance / Sanction	Coupon Rate	Maturity Date*	Amount Rated (Rs. crore)	Current Rating
0 02 2022	Series A1(a) PTC	September	12.09%	May 2024	22.92	[ICRA]AA-(SO)
Oceana 02 2022	Series A1(b) PTC	2022	14.00%		2.15	[ICRA]A-(SO)

<sup>\*</sup>Scheduled maturity date at transaction initiation; may change on account of prepayments

Source: Company

# Annexure II: List of entities considered for consolidated analysis

Not Applicable



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## **About ICRA Limited:**

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit www.icra.in



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## **Branches**



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