

October 04, 2022

Satin Creditcare Network Ltd.: Provisional [ICRA]AA(SO) assigned to PTC Series A1 and Provisional [ICRA]A+(SO) assigned to PTC Series A2 backed by microfinance loan receivables issued by Nimbus 2022 MFI Togliatti

Summary of rating action

| Trust Name | Instrument* | Current Rated Amount (Rs. crore) | Rating Action |
|---------------------------|---------------|----------------------------------|------------------------------------|
| Nimbus 2022 MFI Togliatti | PTC Series A1 | 66.19 | Provisional [ICRA]AA(SO); Assigned |
| | PTC Series A2 | 2.36 | Provisional [ICRA]A+(SO); Assigned |

*Instrument details are provided in Annexure I

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| Rating in the absence of pending actions/documents | No rating would have been assigned as it would not be meaningful |
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Rationale

ICRA has assigned provisional ratings to the pass-through certificates (PTCs) issued under a securitisation transaction originated by Satin Creditcare Network Ltd. (Satin; rated [ICRA]A- (Negative)/[ICRA]A1). The PTCs are backed by a pool of Rs. 93.49-crore microfinance loan receivables (underlying pool principal of Rs. 78.80 crore).

The provisional ratings are based on the strength of the cash flows from the selected pool of contracts. Credit enhancement is available in the form of (i) a cash collateral (CC) of 8.50% of the pool principal to be provided by the Satin (originator), (ii) principal subordination (16.00% of the initial pool principal for PTC Series A1 and 13.00% for PTC Series A2) and (iii) the entire excess interest spread (EIS) in the structure, as well as the integrity of the legal structure. The provisional ratings are subject to the fulfilment of all the conditions under the structure, due diligence audit of the pool, review by ICRA of the documentation pertaining to the transaction, and the furnishing of a legal opinion on the transaction to ICRA by Satin.

Key rating drivers

Credit strengths

- Availability of credit enhancement in the form of EIS, principal subordination and CC
- No overdue contracts as on the cut-off date.
- Moderate seasoning (average at ~6 months) and amortisation (~25% pre-securitisation) profile

Credit challenges

- High geographical concentration with top 3 states contributing around 73% to the pool principal
- Increase in delinquency at portfolio level following the onset of the Covid-19 pandemic; any fresh disruptions that may arise due to the pandemic could also have a bearing on the pool's performance
- Performance of pool would remain exposed to natural calamities that may impact the income-generating capability of the borrower, given the marginal borrower profile; further, pool's performance would be exposed to political and communal risks

Description of key rating drivers highlighted above

According to the transaction structure, the loan pool receivables will be assigned at par to the PTC investors. The collections from the pool, after making the promised interest payouts to PTC Series A1, will be used to make the expected principal payouts to PTC Series A1 (to the extent of 99% of the monthly pool principal billed), followed by the expected interest payouts to PTC Series A2 and the expected principal payouts to PTC Series A2 (to the extent of 1% of the monthly pool principal billed). Post the maturity of PTC Series A1, interest payouts will be promised to PTC Series A2 and excess cash flows, after meeting the promised PTC Series A2 interest payouts, will be passed on for the expected PTC Series A2 principal payout (to the extent of monthly pool principal billed). The entire principal repayment to PTC Series A1 and PTC Series A2 is promised on the scheduled maturity date. The residual cash flows from the pool would be used for the payment of the PTC Series A1 principal; no residual cash flow will be paid to the residual beneficiary until the payment of PTC Series A1 in full. The residual cash flows, after the making the promised and expected payouts, would be used for the prepayment of PTC Series A2. The actual tenure of the PTCs is expected to be shorter owing to such acceleration.

The first line of support for PTC Series A1 in the transaction is in the form of a principal subordination of 16.00% of the pool principal (includes the principal payable to PTC Series A2). After PTC Series A1 has been fully paid, over-collateralisation of 13.00% of the pool principal could be available for PTC Series A2. Further credit support is available in the form of an EIS. A CC of 8.50% of the initial pool principal (Rs. 6.70 crore), to be provided by Satin, would act as further credit enhancement in the transaction. In the event of a shortfall in meeting the promised PTC payouts during any month, the trustee will utilise the CC to meet the shortfall.

There are no overdues in the pool as on the cut-off date. The pool has moderate pre-securitisation amortisation at 25% as on the cut-off date. It has high geographical concentration with the top 3 states (Uttar Pradesh, Bihar and Punjab) contributing 73% to the initial pool principal amount. At the district level, the top 5 districts account for 20% of the initial pool principal amount. The company has witnessed an increase in delinquencies at the portfolio level following the onset of the pandemic. Going forward, any fresh disruptions that may arise due to the pandemic could have a bearing on the pool's performance. The performance of the pool would be exposed to political and communal risks as well as natural calamities that may impact the income-generating capability of the borrower.

Key rating assumptions

ICRA's cash flow modelling for rating asset-backed securitisation (ABS) transactions involves the simulation of potential delinquencies, losses (shortfall in principal collection during the tenor of the pool) and prepayments in the pool. The assumptions for the loss and coefficient of variation (CoV) are arrived at after taking into account the performance of the originator's portfolio as well as the characteristics of the specific pool being evaluated. Additionally, the assumptions may be adjusted to factor in the current operating environment and any industry-specific factors that ICRA believes could impact the performance of the underlying pool of contracts.

After making these adjustments, the expected mean shortfall in principal collection during the tenure of the pool is estimated at 4.75-5.75% of the initial pool principal, with certain variability around it. The prepayment rate for the underlying pool is estimated at 2.4-9.0% (with a mean of 6.0%) per annum.

Liquidity position: Strong

As per the transaction structure, only the interest amount is promised to the PTC Series A1 holders on a monthly basis while the entire principal amount is promised on the final maturity date of the transaction. After PTC Series A1 is fully paid, the interest amount is promised to the PTC Series A2 holders on a monthly basis and the entire principal amount is promised on the final maturity date of the transaction. The cash flows from the pool and the available credit enhancement are expected to be comfortable to meet the promised payouts to the PTC investors.

Rating sensitivities

Positive factors – The sustained strong collection performance of the underlying pool of contracts (monthly collection efficiency >95%), leading to lower-than-expected delinquency levels, and an increase in the cover available for future investor payouts from the credit enhancement would result in a rating upgrade.

Negative factors – The sustained weak collection performance of the underlying pool (monthly collection efficiency <90%), leading to higher-than-expected delinquency levels and higher credit enhancement utilisation levels, would result in a rating downgrade.

Analytical approach

The rating action is based on the analysis of the performance of Satin’s portfolio till June 2022, the key characteristics and composition of the current pool, the performance expected over the balance tenure of the pool, and the credit enhancement cover available in the transaction.

| Analytical Approach | Comments |
|---------------------------------|--|
| Applicable rating methodologies | Rating Methodology for Securitisation Transactions |
| Parent/Group support | Not Applicable |
| Consolidation/Standalone | Not Applicable |

Pending actions/documents required to be completed for conversion of the provisional rating into final

The assigned ratings are provisional and would be converted into final upon the execution of:

1. Trust deed
2. Assignment agreement
3. Legal opinion
4. Trustee letter
5. Chartered Accountant’s know your customer (KYC) certificate
6. Any other documents executed for the transaction

Validity of the provisional rating

The Trust is expected to complete the pending actions/execute the pending documents in the near term. However, in case of continued pendency of the actions/documents beyond one year of this publication, the provisional rating would be withdrawn for the transaction even if the instrument has been issued.

Risks associated with the provisional rating

In case the issuance is completed, but the pending actions/documents are not completed for the transaction within one year (validity period) from the assignment of the rating, the provisional rating will be withdrawn in accordance with ICRA’s Policy on Provisional Ratings available at www.icra.in.

About the company

Satin Creditcare Network Ltd. (Satin), which was set up in 1990 to provide individual business loans to urban shopkeepers, started providing group lending services to the rural poor in 2008. It was registered with the Reserve Bank of India (RBI) as a deposit-taking non-banking financial company (NBFC) under the name, Satin Leasing and Finance Company Limited. Following its conversion into a public limited company in 1994, the company was renamed Satin Creditcare Network Ltd. in 2000. It stopped accepting public deposits from November 2004 and the RBI changed its classification to Category B (non-deposit taking) from Category A (deposit taking) in February 2009 and converted it into an NBFC-microfinance institution (NBFC-MFI) in November 2013. The company’s microfinance operations are based on the Grameen Bank joint liability group (JLG) model

and were spread across 1,031 branches in the country as on June 30, 2022 on a standalone basis and 1,224 branches for the Group as a whole.

Satin is listed on the National Stock Exchange of India Limited (NSE), Bombay Stock Exchange (BSE) and Calcutta Stock Exchange. As on June 30, 2022, the company's consolidated managed portfolio stood at Rs. 7,569 crore. It reported a net loss of Rs. 210 crore in Q1 FY2023 against a net profit of Rs. 21 crore in FY2022 at the consolidated level.

Key financial indicators (audited)

| | FY2021 | FY2022 | Q1 FY2023* |
|-----------------------------|--------|--------|------------|
| Total income | 1,374 | 1,381 | 345 |
| Profit after tax | (14) | 21 | (210) |
| Gross loan portfolio | 8,379 | 7,617 | 7,569 |
| Gross stage 3 | 8.4% | 8.0% | 4.4% |
| Net stage 3 | 4.7% | 2.4% | 2.2% |

Source: Company, ICRA Research; * Limited review numbers and ratios might change subject to notes to accounts; All ratios and values are as per ICRA's calculations; Net stage 3 (%) = Net stage 3 / Gross loan book; Gross and net stage 3 ratios are on standalone basis
Amount in Rs. crore

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for past three years

| Trust Name | Instrument | Current Rating (FY2023) | | Chronology of Rating History for the Past 3 Years | | | |
|-----------------------------|---------------|--------------------------|--------------------------------|---|-------------------------|-------------------------|-------------------------|
| | | Amount Rated (Rs. crore) | Amount Outstanding (Rs. crore) | Date & Rating in FY2023 | Date & Rating in FY2022 | Date & Rating in FY2021 | Date & Rating in FY2020 |
| 1 Nimbus 2022 MFI Togliatti | PTC Series A1 | 66.19 | 66.19 | Oct 04, 2022 Provisional [ICRA]AA(SO) | - | - | - |
| | PTC Series A2 | 2.36 | 2.36 | Provisional [ICRA]A+(SO) | - | - | - |

Complexity level of the rated instrument

| Instrument | Complexity Indicator |
|---------------|----------------------|
| PTC Series A1 | Moderately Complex |
| PTC Series A2 | Moderately Complex |

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: [Click Here](#)

Annexure I: Instrument details

| Trust Name | Instrument | Date of Issuance / Sanction | Coupon Rate | Maturity Date* | Amount Rated (Rs. crore) | Current Rating |
|----------------------------------|---------------|-----------------------------|-------------|----------------|--------------------------|--------------------------|
| Nimbus 2022 MFI Togliatti | PTC Series A1 | September 2022 | 10.00% | June 2024 | 66.19 | Provisional [ICRA]AA(SO) |
| | PTC Series A2 | September 2022 | 13.50% | June 2024 | 2.36 | Provisional [ICRA]A+(SO) |

* Scheduled PTC maturity date at transaction initiation; may change on account of prepayments

Source: Company

Annexure II: List of entities considered for consolidated analysis

Not Applicable

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About ICRA Limited:

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

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