

May 09, 2022

Standard Chartered Capital Limited (erstwhile Standard Chartered Investments and Loans (India) Ltd): Ratings reaffirmed; rated amount enhanced

Summary of rating action

| Instrument* | Previous Rated Amount (Rs. crore) | Current Rated Amount (Rs. crore) | Rating Action |
|----------------------------|-----------------------------------|----------------------------------|------------------------------------|
| Non-convertible Debentures | 500 | 500 | [ICRA]AAA (Stable); reaffirmed |
| Commercial Paper | 2,750 | 3,500 | [ICRA]A1+; assigned and reaffirmed |
| Total | 3,250 | 4,000 | |

*Instrument details are provided in Annexure-1

Rationale

The ratings factor in Standard Chartered Capital Limited's (SCCL) position as a wholly-owned subsidiary of Standard Chartered Bank (UK) (SCB UK; rated A1 (Stable)/P1 by Moody's Investors Service) and the expectation that the parent will extend support to SCCL as and when required. ICRA also takes comfort from SCCL's adequate capitalisation with a gearing of 3.2x and a net worth of Rs. 1,033 crore as on December 31, 2021, along with the robust risk management system that draws from the SCB Group's global policies.

ICRA notes that SCCL's dependence on short-term sources of funding is high (partly in line with the short-term nature of advances mainly private banking and retail Loan against Securities (LAS)), though it is reducing, with improved diversification of funds via non-convertible debenture (NCDs), bank lines and inter-corporate deposits (ICDs). The share of bank lines and NCDs increased to 38% as on December 31, 2021 from 36% as on March 31, 2021 and 13% as on March 31, 2019. Apart from sourcing funds from other banks and financial institutions, SCCL has a credit line arrangement with Standard Chartered Bank, India, to be used in case of exigencies which supports its overall liquidity profile. ICRA has also taken note of the relatively high concentration of risk in SCCL's portfolio, which exposes it to asset quality related shocks. In this regard, SCCL's track record of comfortable asset quality metrics over several years with gross and net stage 3% of 0.4% and 0.2%, respectively, as on December 31, 2021 provides comfort. At the same time, ICRA notes that the granularity of the company's portfolio is improving with further focus on the retail book (retail share increased to 19% as on December 31, 2021 from 12% as on March 31, 2021 and 3% as on March 31, 2019).

The ratings also factor in SCCL's adequate profitability, supported by the relatively low operating expenses (which are expected to increase in the near term with increased share of private banking and retail loans and subsequently incremental investment in technology platforms, infrastructure and employee acquisition) and low credit costs, driven by the comfortable asset quality indicators. Overall, a significant change in SCB UK's credit profile or a reduction in the parent's support to SCCL could warrant a rating change for the company. Also, the company's ability to grow the scale of operations while maintaining the asset quality would be a monitorable.

Key rating drivers and their description

Credit strengths

Strong parentage with operational and management support – The company benefits from being a part of the Standard Chartered Group with strong linkages with the parent on the operational and management front. Moreover, SCCL's risk management systems are in line with the Group's global policies. Further, considering the shared brand name and linkage with the SCCL Group, ICRA expects support from the parent to be forthcoming, as and when required.

Adequate capitalisation levels – SCCL’s capitalisation profile is adequate for its current scale of operations, with a net worth of Rs. 1,033 crore and a gearing of 3.2x as of December 31, 2021 (Rs. 975 crore and 2.2x, respectively, as of March 31, 2021). The gearing is expected to increase gradually with the expansion of the loan portfolio but is expected to remain below 5x over the medium term. ICRA also notes that SCCL is planning a capital infusion from the Group in FY2023, which will help it maintain prudent capitalisation while growing as per its business plans. Given the importance of SCCL to the SCB Group, ICRA expects the company to receive timely capital from the Group and any change in the likely support from the Group would be a key rating sensitivity.

Adequate profitability indicators – ICRA expects SCCL’s profitability to remain adequate, in line with past trends. While the lending spreads have remained rangebound, the net interest margins (NIMs), however, declined in 9M FY2022 due to higher gearing and diversification in funding profile. This, coupled with stable operating expenses in relation to average assets and low credit costs in 9M FY2022, led to a return on assets (RoA) and a return on equity (RoE) of 2.0% and 7.7%, respectively, in 9M FY2022 compared to 2.2% and 6.8%, respectively, in FY2021. Going forward, notwithstanding the competitive intensity in these lines of business, especially in the loan against shares (LAS) segment, the overall lending spreads are expected to remain stable as SCCL can pass on the increase in the same to its clients through regular interest rate resets for a significant portion of the book. At the same time, the NIMs could moderate further with the increase in the leverage and further diversification in funding mix. Also, the operating expenses could go up with the higher share of the retail portfolio and consequently, incremental investments in technology, infrastructure, and employee acquisition. Consequently, the return indicators could moderate marginally, provided the credit costs remain under control.

Credit challenges

High, albeit reducing, reliance on short-term funding – In the past, SCCL has been highly dependent on short-term borrowings to meet its funding requirement of its loan book (comprising mainly of short tenured LAS), which exposes it to the market risks associated with such instruments. The risk is mitigated to some extent due to callable nature of such loans. This is SCCL has, however, diversified its borrowing profile to include borrowings in the form of long-term NCDs as well as long-term bank borrowings over the past few years. Subsequently, the share of commercial paper in the borrowing base reduced significantly to 61% as on December 31, 2021 from 87% as of March 31, 2019 and 63% as of March 31, 2021. The share of bank borrowings stood at 27%, NCDs at 10% and ICDs at 2% as on December 31, 2021. The company’s efforts towards diversification, the availability of sizeable cash and liquid securities and the sanctioned and unutilised bank lines from SCB India support its overall liquidity profile.

Some diversification into longer-tenured borrowings may be expected due to the higher incremental growth in the loan book, which is likely to come from longer-tenure assets {mainly loan against property (LAP)}, and the expected increase in interest rates. However, with the relatively short-term private banking book and retail book (mainly comprising LAS) expected to continue accounting for a higher share, commercial paper borrowings will still account for a major share of the borrowing mix, though the same will decline to some extent in the near term. Additional Group support is likely to be available to SCCL if required.

Limited granularity in the loan book – SCCL’s total loan book increased to Rs. 4,097 crore as on December 31, 2021 from Rs. 3,059 crore as on March 31, 2021. In terms of products, SCCL provides promoter financing, lease rental discounting, LAS, LAP and other secured corporate loans. As on December 31, 2021, wholesale loans (Rs. 2,040 crore) constituted 50% of the total loan book with the balance comprising retail loans such as LAS and LAP.

Traditionally, the loans have been wholesale in nature and hence the credit concentration has been relatively high, making the portfolio vulnerable to asset quality shocks. The top 20 exposures constituted 54% of the loan book and 212% of the net worth as on December 31, 2021, declining from 77% and 206%, respectively, as on December 31, 2020 with the increasing share of the retail book. In this regard, SCCL’s track record of comfortable asset quality metrics over several years with gross and net stage 3% of 0.4% and 0.2%, respectively, as on December 31, 2021 provides comfort. ICRA also notes that the loan book remains diversified with respect to sectoral exposures and the granularity is expected to increase further with the increase in the retail book. The growth in the retail book is expected to be driven by both LAS and LAP.

Liquidity position: Adequate

SCCL's asset-liability maturity (ALM) profile is adequate with cumulative positive gaps in all maturity buckets as per the ALM profile as on December 31, 2021. As on December 31, 2021, the company had cash and equivalents of about Rs. 216 crore and unutilised bank lines of about Rs. 620 crore, including the Rs. 600-crore committed line from SCB India. The expected outflows, including committed loan disbursements, for the next one year stood at Rs. 2,959 crore as on December 31, 2021 against expected inflows of Rs. 3,305 crore. Also, as a part of liquidity management, there is an internal limit of Rs. 300 crore for monthly CP issuances.

Rating sensitivities

Positive factors – Not applicable

Negative factors – The ratings could be downgraded or put on a Negative outlook if there is a significant deterioration in the credit profile of the parent or a reduction in the support from the parent entity. Also, any significant deterioration in the company's asset quality and profitability metrics would remain a key monitorable.

Analytical approach

| Analytical Approach | Comments |
|--|--|
| Applicable Rating Methodologies | ICRA's Credit Rating Methodology for Non-Banking Finance Companies Impact of Parent or Group Support on an Issuer's Credit Rating |
| Parent/Group Support | Parent/Group Company: Standard Chartered Bank, UK The ratings are underpinned by SCCL's parentage in the form of SCB and the expectation of timely support from the parent, if required |
| Consolidation/Standalone | Standalone |

About the company

SCCL was incorporated in October 2003 by SCB, UK, as its wholly-owned subsidiary. SCCL was registered with the Reserve Bank of India as a non-banking financial company not accepting public deposits in February 2004. The Standard Chartered Group has management control over SCCL. SCCL's board of directors comprises, among others, personnel from the Group's senior management.

SCCL's portfolio stood at Rs. 4,097 crore as on December 31, 2021. It reported a profit after tax of Rs. 58 crore on a total asset base of Rs. 4,390 crore in 9M FY2022 against a profit after tax of Rs. 64 crore on a total asset base of Rs. 3,309 crore in FY2021. The share of Corporate and Institutions (C&I), Corporate Borrowers (CB), Private Banking (PB) and Retail Segment stood at 27%, 23%, 32% and 19%, respectively, in the portfolio as on December 31, 2021.

Key financial indicators (audited)

| SCCL | FY2019 | FY2020 | FY2021 | 9M FY2022 |
|----------------------------------|---------|---------|---------|-------------|
| | Audited | Audited | Audited | Provisional |
| Total income (Rs. crore) | 153 | 270 | 255 | 221 |
| Profit after tax (Rs. crore) | 44 | 78 | 64 | 58 |
| Net worth (Rs. crore) | 834 | 911 | 975 | 1,033 |
| Loan book (Rs. crore) | 1,982 | 2,200 | 3,059 | 4,097 |
| Total assets (Rs. crore) | 2,382 | 2,528 | 3,309 | 4,390 |
| Return on assets (%) | 2.3% | 3.2% | 2.2% | 2.0% |
| Return on net worth (%) | 5.3% | 8.9% | 6.8% | 7.7% |
| Gross gearing (times) | 1.8 | 1.7 | 2.2 | 3.2 |
| Gross NPA (%) | 1.3% | 0.0% | 0.5% | 0.4% |
| Net NPA (%) | 0.3% | 0.0% | 0.2% | 0.2% |
| Solvency (Net stage 3/Net worth) | 1.2% | 0.0% | 0.7% | 0.6% |
| CRAR (%) | 41.9% | 39.8% | 31.27% | 24.9% |

Source: ICRA Research, SCCL; All figures and ratios as per ICRA's calculations

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for past three years

| | Instrument | | | | Current Rating (FY2023) | Chronology of Rating History for the Past 3 Years | | | |
|---|---------------------------|------|--------------------------|---|-------------------------|---|--------------------|-------------------------|-------------------------|
| | | Type | Amount Rated (Rs. crore) | Amount Outstanding as of Dec 31, 2021 (Rs. crore) | Date & Rating | Date & Rating in FY2022 | | Date & Rating in FY2021 | Date & Rating in FY2020 |
| | | | | | May 09, 2022 | Sep 6, 2021 | Jun 2, 2021 | Apr 20, 2020 | Apr 30, 2019 |
| 1 | Non-convertible debenture | LT | 500 | 345 | [ICRA]AAA (Stable) | [ICRA]AAA (Stable) | [ICRA]AAA (Stable) | [ICRA]AAA (Stable) | [ICRA]AAA (Stable) |
| 2 | Commercial paper | ST | 3,500 | 2,025 | [ICRA]A1+ | [ICRA]A1+ | [ICRA]A1+ | [ICRA]A1+ | [ICRA]A1+ |

LT – Long term, ST – Short term

Complexity level of the rated instruments

| Instrument | Complexity Indicator |
|----------------------------|----------------------|
| Non-convertible Debenture | Very Simple |
| Commercial Paper Programme | Very Simple |

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional, or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: www.icra.in

Annexure-1: Instrument details as on March 31, 2022

| ISIN | Instrument Name | Date of Issuance/ Sanction | Coupon Rate/ Yield | Maturity Date | Amount Rated (Rs. crore) | Current Rating and Outlook |
|------------------|------------------|----------------------------|--------------------|--------------------|--------------------------|----------------------------|
| INE403G07061 | NCD | July 25, 2019 | 8.65% | July 25, 2022 | 150 | [ICRA]AAA (Stable) |
| INE403G07079 | NCD | May 29, 2020 | 7.65% | May 29, 2023 | 195 | [ICRA]AAA (Stable) |
| Yet to be placed | NCD | NA | NA | NA | 155 | [ICRA]AAA (Stable) |
| INE403G14OB7 | Commercial Paper | June 14, 2021 | 5.00% | June 3, 2022 | 60 | [ICRA]A1+ |
| INE403G14OC5 | Commercial Paper | June 14, 2021 | 5.00% | June 9, 2022 | 100 | [ICRA]A1+ |
| INE403G14OE1 | Commercial Paper | June 17, 2021 | 5.00% | June 17, 2022 | 65 | [ICRA]A1+ |
| INE403G14OJ0 | Commercial Paper | August 6, 2021 | 4.75% | April 28, 2022 | 150 | [ICRA]A1+ |
| INE403G14OK8 | Commercial Paper | August 10, 2021 | 4.75% | May 6, 2022 | 100 | [ICRA]A1+ |
| INE403G14OL6 | Commercial Paper | August 10, 2021 | 4.75% | May 11, 2022 | 100 | [ICRA]A1+ |
| INE403G14ON2 | Commercial Paper | August 18, 2021 | 4.75% | April 22, 2022 | 125 | [ICRA]A1+ |
| INE403G14OR3 | Commercial Paper | October 20, 2021 | 4.60% | May 20, 2022 | 50 | [ICRA]A1+ |
| INE403G14OB7 | Commercial Paper | October 20, 2021 | 4.60% | June 3, 2022 | 45 | [ICRA]A1+ |
| INE403G14OU7 | Commercial Paper | November 25, 2021 | 5.20% | September 23, 2022 | 75 | [ICRA]A1+ |
| INE403G14OT9 | Commercial Paper | November 25, 2021 | 4.80% | April 15, 2022 | 25 | [ICRA]A1+ |
| INE403G14OS1 | Commercial Paper | November 25, 2021 | 4.80% | June 24, 2022 | 30 | [ICRA]A1+ |
| INE403G14OV5 | Commercial Paper | December 6, 2021 | 5.20% | September 14, 2022 | 80 | [ICRA]A1+ |
| INE403G14OW3 | Commercial Paper | December 13, 2021 | 5.20% | September 20, 2022 | 70 | [ICRA]A1+ |
| INE403G14OV5 | Commercial Paper | December 13, 2021 | 5.20% | September 14, 2022 | 50 | [ICRA]A1+ |
| INE403G14OX1 | Commercial Paper | December 16, 2021 | 5.00% | April 12, 2022 | 40 | [ICRA]A1+ |
| INE403G14OL6 | Commercial Paper | December 16, 2021 | 5.00% | May 11, 2022 | 35 | [ICRA]A1+ |
| INE403G14OC5 | Commercial Paper | December 21, 2021 | 5.00% | June 9, 2022 | 70 | [ICRA]A1+ |
| INE403G14OZ6 | Commercial Paper | December 21, 2021 | 4.95% | April 8, 2022 | 40 | [ICRA]A1+ |
| INE403G14OR3 | Commercial Paper | December 21, 2021 | 5.00% | May 20, 2022 | 50 | [ICRA]A1+ |
| INE403G14PB4 | Commercial Paper | January 11, 2022 | 5.15% | July 15, 2022 | 100 | [ICRA]A1+ |
| INE403G14PC2 | Commercial Paper | January 17, 2022 | 5.40% | January 17, 2023 | 120 | [ICRA]A1+ |
| INE403G14PD0 | Commercial Paper | January 24, 2022 | 5.20% | August 12, 2022 | 30 | [ICRA]A1+ |
| INE403G14PD0 | Commercial Paper | January 25, 2022 | 5.20% | August 12, 2022 | 100 | [ICRA]A1+ |
| INE403G14PE8 | Commercial Paper | January 27, 2022 | 5.35% | December 20, 2022 | 70 | [ICRA]A1+ |
| INE403G14PF5 | Commercial Paper | January 28, 2022 | 5.35% | December 16, 2022 | 100 | [ICRA]A1+ |
| INE403G14PG3 | Commercial Paper | February 17, 2022 | 5.75% | February 8, 2023 | 40 | [ICRA]A1+ |
| INE403G14PG3 | Commercial Paper | February 21, 2022 | 5.75% | February 8, 2023 | 105 | [ICRA]A1+ |
| INE403G14PH1 | Commercial Paper | February 24, 2022 | 5.60% | January 24, 2023 | 50 | [ICRA]A1+ |
| INE403G14PH1 | Commercial Paper | February 24, 2022 | 5.60% | January 24, 2023 | 50 | [ICRA]A1+ |
| INE403G14PI9 | Commercial Paper | March 21, 2022 | 5.65% | March 21, 2023 | 50 | [ICRA]A1+ |
| INE403G14PI9 | Commercial Paper | March 22, 2022 | 5.65% | March 21, 2023 | 70 | [ICRA]A1+ |
| INE403G14PJ7 | Commercial Paper | March 28, 2022 | 5.55% | February 14, 2023 | 115 | [ICRA]A1+ |
| Yet to be placed | Commercial paper | NA | NA | 7-365 days | 1140 | [ICRA]A1+ |

Source: ICRA Research

Annexure-2: List of entities considered for consolidated analysis: Not Applicable

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