

March 14, 2022

Kali Aerated Water Works Private Limited: Moved to Non-Cooperating category, Ratings downgraded based on best available information

Summary of rating action

Instrument^	Previous Rated Amount (Rs. crore)	Current Rated Amount (Rs. crore)	Rating Action
Long-term - Fund based- Term Loan	10.00	10.00	[ICRA]BB+ (Stable) ISSUER NOT COOPERATING*; Downgraded from [ICRA]BBB-(Stable) and Moved to Issuer Not Cooperating category
Long-term - Fund based facilities	7.00	7.00	[ICRA]BB+ (Stable) ISSUER NOT COOPERATING*; Downgraded from [ICRA]BBB-(Stable) and Moved to Issuer Not Cooperating category
Non-fund Short Term- Interchangeable#	(3.00)	(3.00)	[ICRA]A4+ ISSUER NOT COOPERATING*; Downgraded from [ICRA]A3 and Moved to Issuer Not Cooperating category
Total	17.00	17.00	

^{*}Issuer did not cooperate; based on best available information ^Instrument details are provided in Annexure-1 #sub-limit of long-term facilities

Rationale

The rating downgrade is because of lack of adequate information regarding Kali Aerated Water Works Private Limited performance and hence the uncertainty around its credit risk. ICRA assesses whether the information available about the entity is commensurate with its rating and reviews the same as per its "Policy in respect of non-cooperation by a rated entity" available at www.icra.in. The lenders, investors and other market participants are thus advised to exercise appropriate caution while using this rating as the rating may not adequately reflect the credit risk profile of the entity, despite the downgrade

As part of its process and in accordance with its rating agreement with Kali Aerated Water Works Private Limited, ICRA has been trying to seek information from the entity so as to monitor its performance, but despite repeated requests by ICRA, the entity's management has remained non-cooperative. In the absence of requisite information and in line with the aforesaid policy of ICRA, a rating view has been taken on the entity based on the best available information.

Please refer to the following link for the previous detailed rationale that captures the Key rating drivers and their description, Liquidity position, Rating sensitivities, Key financial indicators: <u>Click Here</u> ICRA is unable to provide the latest information because of non-cooperation by the entity.

Analytical approach

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Analytical Approach	Comments		
Applicable Rating Methodologies	Corporate Credit Rating Methodology Policy in respect of non-cooperation by the rated entity		
Parent/Group Support	Not Applicable		
Consolidation/Standalone	The rating is based on the consolidated financial statements of Kalis Sparkling Water (P) Ltd and Kali Aerated Water Works Private Limited, given the close business and managerial linkages among them.		

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About the company

The Kali Group of Companies has been involved in the bottling and marketing of CSDs since 1916 under the brand, Kalimark. Subsequent to the introduction of Bovonto in 1959, the Group has continued expanding its portfolio through the addition of Kalimark Solo, Kalimark Ginger, Kalimark Trio, KalimarkPanneer, and Kali's Club Soda.

Kali Aerated Water Works (Private) Limited (KAPL) was incorporated in 2013 through the amalgamation of several proprietorship concerns held individually by the group's promoters. KAPL with its multiple branches across Tamil Nadu effects sales of CSD sourced from Kalis Sparkling Water (Private) Limited (KSPL), in addition to its own bottling of "Bovonto" and other brands under the group. KAPL had multiple fully and semi-automated manufacturing facilities at Chennai, Virudhunagar, Salem, Kumbakonam, Madurai and Kappalur. At present, there is no manufacturing activity undertaken in KAPL and is only a marketing company for the group.

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for past three years

		Current Rating (FY2022)				Chronology of Rating History for the past 3 years		
	Instrument	Туре	Amount Rated	Amount Outstanding as (Rs. crore)	Date & Rating in	Date & Rating in FY2021	Date & Rating in FY2020	Date & Rating in FY2019
					14-Mar-22	19-Nov-20	26-Aug-19	19-Apr-18
1	Term Loan	Long Term	10.00	-	[ICRA]BB+ (Stable) ISSUER NOT COOPERATING	[ICRA]BBB- (Stable)	[ICRA]BBB- (Stable)	[ICRA]BBB- (Stable)
2	Fund based facility	Long Term	7.00	-	[ICRA]BB+ (Stable) ISSUER NOT COOPERATING	[ICRA]BBB- (Stable)	[ICRA]BBB- (Stable)	[ICRA]BBB- (Stable)
3	Interchangeable Limits	Short Term	(3.00)	-	[ICRA]A4+ ISSUER NOT COOPERATING	[ICRA]A3	[ICRA]A3	[ICRA]A3

Source: KAPL

Complexity level of the rated instrument

Instrument	Complexity Indicator
Term Loan	Simple
Fund based Facility	Simple
Interchangeable Limits	Very Simple

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional, or legal aspects. Details on the complexity levels of the instruments, is available on ICRA's website: www.icra.in

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Annexure-1: Instrument details

ISIN No/Banker Name	Instrument Name	Date of Sanction	Coupon Rate	Maturity Date	Amount Rated (Rs. crore)	Current Rating and Outlook
NA	Term Loan	FY2017	-	FY2022	10.00	[ICRA]BB+ (Stable) ISSUER NOT COOPERATING
NA	Cash Credit facility	-	-	-	7.00	[ICRA]BB+ (Stable) ISSUER NOT COOPERATING
NA	Interchangeable Limits	-	-	-	(3.00)	[ICRA]A4+ ISSUER NOT COOPERATING

Source: KAPL

Annexure-2: List of entities considered for consolidated analysis:

Company Name	Ownership	Consolidation Approach
Kalis Sparkling Water (P) Ltd.	-	Full Consolidation
Kali Aerated Water Works Private Limited	-	Full Consolidation

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About ICRA Limited:

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