

# Commercial Real Estate – Office – Delhi NCR

Occupancy levels have been improving in the last 10 quarters; trend is expected to continue

**JANUARY 2025** 



#### **Highlights**





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Of the total expected office supply of ~12 msf in Q4 FY2025 and FY2026 for the Delhi NCR market, ~22% has been pre-leased.

Investment opportunity of Rs. 72,000 – Rs. 77,000 crore in REIT-ready office spaces for Delhi NCR market.

Leasing continues to be led by Engineering & Manufacturing and IT-Business Process Management (BPM) segments for the Delhi NCR market.











Delhi NCR witnessed Grade A office supply of 7.5 million square feet (msf) and 5.2 msf in FY2024 and 9M FY2025, respectively, compared to healthy net absorption of 9.5 msf and 6.1 msf during similar period, backed by good leasing traction from diverse sector tenants led by engineering & manufacturing and IT-Business Process Management (BPM) sectors. This saw an improvement in occupancy levels to 75.8% as of December 2024 from 72.5% as of March 2023. Considering the estimated supply of ~9 msf and net absorption of ~9.5-10 msf in FY2026, ICRA forecasts the occupancy levels to rise to 77.0-77.5% by March 2026.

Delhi NCR accounts for 19% (~192 msf) of the Grade A office space among India's top six\* cities (as on December 31, 2024). Central Gurugram and Noida account for around 57% of Delhi-NCR's Grade A office space. Sector 24 (Cyber City), Sector 62 (Noida) and Sector 48 (Gurugram) are the top three micro-markets in Delhi NCR, accounting for 18% of the total office supply of the city. ICRA expects vacancy levels to continue to remain low in Sector 24 (Cyber City) given no major supply and healthy absorption and see marginal improvement in Sector 62 (Noida) and Sector 48 (Gurugram) in FY2026.

The top 10 developers in Delhi NCR contribute to only 36% of the total Grade A office supply as of December 31, 2024, indicating the presence of many regional developers. The vacancies are the highest in Delhi NCR across the top six cities, largely driven by low occupancy of only around 50% in the peripheral business district (PBD) of Gurugram. The rental rates in the top three micro-markets (DLF Cyber City, Gurugram- Sector 48 and Noida-Sector 62) have been increasing steadily at a CAGR of 3-5% during FY2017-FY2024. ICRA expects the average rental rate for Delhi NCR market increase by 3-4% each in FY2025 and FY2026.

ICRA expects investment opportunity of Rs. 72,000 - 77,000 crore in REIT-ready office spaces for Delhi NCR market. To arrive at REIT-ready office spaces, ICRA has included developers with at least 1 msf of Grade-A office space with a minimum occupancy of 75% as on September 30, 2024. To arrive at the investment opportunity for REIT-ready office spaces, ICRA has used a cap rate of 8–8.5%.

<sup>\*</sup>Top six Indian office markets include Delhi NCR, Mumbai Metropolitan Region (MMR), Bengaluru, Hyderabad, Chennai and Pune

#### **Agenda**











Name	Designation	Email	Contact Number
Ashish Modani	Group Head	ashish.modani@icraindia.com	022 – 6169 3300
Anupama Reddy	Co Group Head	anupama.reddy@icraindia.com	040 – 6939 6427
Abhishek Lahoti	Sector Head	abhishek.lahoti@icraindia.com	040 – 6939 6433
Preeti Rana	Analyst	preeti.rana@icraindia.com	0124 – 4545 887

















### **ICRA Business Development/Media Contact Details**

Name	Designation	Email	Contact Number
L Shivakumar	Chief Business Officer	shivakumar@icraindia.com	022-61693304
Neha Agarwal	Head – Research Sales	neha.agarwal@icraindia.com	022-61693338
Rohit Gupta	Head Business Development – Infrastructure Sector	rohitg@icraindia.com	0124-4545340
Vivek Bhalla	Head Business Development – Financial Sector	vivek.bhalla@icraindia.com	022-61693372
Vinita Baid	Head Business Development – Corporate Sector - West & East	vinita.baid@icraindia.com	033-71501131
Shivam Bhatia	Head Business Development – Corporate Sector - North & South	shivam.bhatia@icraindia.com	0124-4545803
Naznin Prodhani	Head – Group Corporate Communications & Media Relations	communications@icraindia.com	0124-4545860



















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