

INDIAN CEMENT SECTOR

**Cement volumes to increase by 6-7%
YoY in FY2026 backed by sustained
demand from the housing and
infrastructure sectors**

DECEMBER 2024



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Cement volumes are expected to grow by 4-5% YoY in FY2025 to 445-450 million MT and further by 6-7% YoY in FY2026 to 475-480 MT, driven by demand from housing and infrastructure sectors.

Despite favourable input prices, the operating margins are likely to moderate by 130-180 bps to 15.6-16.1% in FY2025 on account of decline in cement prices.



Cement volumes: In 7M FY2025, volumes increased by 2% YoY to 248.0 million MT. Rural housing demand is expected to rise with a likely increase in farm cash flows on the back of a healthy monsoon. This, together with a pick-up in infrastructure activity due to sizeable headroom in GoI capital spending, may result in a 7-8% YoY growth in cement volumes in H2 FY2025. Overall, the volumes are likely to grow by 4-5% YoY to 445-450 million MT in FY2025 and further by 6-7% YoY to 475-480 million MT in FY2026.



Supply addition: Capacity additions may increase by 32-35 million MTPA in FY2025 and 43-45 million MTPA in FY2026, driven by healthy demand prospects. Eastern and southern India (additional 43-45 million MTPA, equally split between the two regions) are likely to lead the grinding capacity expansion during FY2025-FY2026. In FY2025, despite an estimated increase in demand, the utilisation is likely to remain moderate at 70%, on an expanded base.



Cement prices and input costs: The average pan-India cement prices in 8M FY2025 declined by 11% YoY to Rs. 330/bag. Prices in FY2025 are likely to be lower by 4-5% compared to FY2024. In 9M FY2025, the prices of coal, pet coke and diesel were lower by 29%, 17% and 2%, respectively, on a YoY basis.



Outlook on revenues and profitability: Revenues for ICRA's sample set in FY2025 are estimated to grow by 1-2%, however, with decline in net sales realisations, OPBITDA/MT is likely to reduce by 13-15% to Rs. 820-850/MT and operating margins to decrease by 130-180 bps YoY to 15.6-16.1%.



Outlook on debt protection metrics: The overall debt levels are projected to be higher by 4-6% in FY2025 to fund the ongoing capex. However, the debt protection metrics in FY2025 are likely to be comfortable, with leverage (TD/OPBITDA) and debt coverage metric (DSCR) of 1.3-1.4x and 2.8-2.9x, respectively.



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