

INDIAN TRACTOR INDUSTRY

Tractor volumes report modest YoY growth in June

JULY 2024



Highlights





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The India Meteorological Department (IMD) has forecast above-normal rainfall for the 2024 Southwest Monsoons at 106% of Long Period Average (LPA), with an error range of +/-5%.

Industry volumes are estimated to grow at a modest pace of 1-4% YoY in FY2025. The volumes grew by 1% YoY in Q1 FY2025 and are expected to be supported by healthy rainfall.



■ Tractor volumes report an improvement in June: Tractor wholesale volumes reached an eightmonth high and witnessed YoY growth of ~4% in June 2024. Volumes were supported by improved farm sentiments with the forecast of an above-normal monsoon, its timely arrival and higher minimum support price (MSP) for the kharif crop in the 2024-2025 marketing season.



• IMD expects above-normal monsoons supported by development of La Nina conditions: While the country recorded a deficient rainfall (89% of LPA) in June 2024 with an uneven spatial distribution, IMD expects above-normal rains in the overall monsoon season at 106% of LPA. La Nina conditions are likely to develop during the second half of the season, which support a healthy precipitation and, thus, would aid farm cash flows and boost tractor demand.



■ Tractor volumes likely to report modest growth in FY2025: ICRA expects the domestic tractor industry's volumes to grow at a modest pace of 1-4% in FY2025 supported by the forecast of above-normal monsoons. At 8.8 lakh units, industry volumes, reported a decline of ~7% YoY in FY2024, on account of a high base effect as well as weak precipitation and uneven monsoons.



Tractor OEMs continue to maintain strong credit profiles: The margins of tractor manufacturers
are likely to remain healthy, aided by expected rise in volumes, operating leverage and easing raw
material costs. The credit profiles of the OEMs continue to remain robust.



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